	74	
KOTRA (/ / 1)	74 UP-DATING	가

, ,



http://www.kotra.or.kr

1.	가	•••••	•••••	•••••			• • • • • • • • • • • • • • • • • • • •	•••••	. 1
2.			•••••	•••••	• • • • • • • • • • • • • • • • • • • •	• • • • • • • • • • • • • • • • • • • •	• • • • • • • • • • • • • • • • • • • •	•••••	. 2
3.						•••••	• • • • • • • • • • • • • • • • • • • •	•••••	15
4.					• • • • • • • • • • • • • • • • • • • •		• • • • • • • • • • • • • • • • • • • •		19
5.					• • • • • • • • • • • • • • • • • • • •				20
6.									21
7.		/	/				• • • • • • • • • • • • • • • • • • • •		21
8.				•••••			• • • • • • • • • • • • • • • • • • • •	•••••	22
9.	/	/ /	,	•••••			• • • • • • • • • • • • • • • • • • • •	•••••	23
10.	•••	• • • • • • • • • • • • • • • • • • • •	•••••			• • • • • • • • • • • • • • • • • • • •	• • • • • • • • • • • • • • • • • • • •	•••••	26
11.	•••	• • • • • • • • • • • • • • • • • • • •	•••••			• • • • • • • • • • • • • • • • • • • •	• • • • • • • • • • • • • • • • • • • •	•••••	26
12.		• • • • • • • • • • • • • • • • • • • •	•••••			• • • • • • • • • • • • • • • • • • • •		•••••	27
13.	/	/	,					•••••	27
14.		• • • • • • • • • • • • • • • • • • • •	•••••			• • • • • • • • • • • • • • • • • • • •		•••••	28
15.		•••••	•••••					•••••	29
16.	/	/ ,							32
17.									35



36		18.
36		19.
37		20.
38		21.
39		22.
41		23.
·44	가	24.
45		25.
50		26.
59	가	27.
/60	가	28.
/61		29.
62		30.
62	가	31.
63		32.
63		33.
64		34.
		35.
71		36.



71			37.
72		가	38.
73	/		39.
79	/		40.
84			41.
86	/		42.
87	/		43.
88	/		44.
88	/		45.
94	/		46.
96	/		47.
97	/		48.
98	/		49.
99	/		50.
113	/		51.
114	/		52.
115	/		53.
115			54.
117			55.

56.	가	/	가	118
57.			 	119

1. 가

	(Republic of Iraq)
	1932 10 3 ()
	(795 , 2002 , EIU)
	434, 924KM2 (2) (30%), (38%), (21%) (1,418KM), (1,200KM)
	24.2 (2002 , EIU) 80%, 15%
	5% (, , , ,) 95% : 55%,
	(), (15%)
()	(5-7 38-49), (,)
	(Iraqi Dinar; ID)
(ID/\$)	1,480 (2005.6)
	260 (2002, EIU)
	1,125 (2 , ; ; 2,140 , EIU)
1	210 (2005 5)
	2001 : 165 , 110 2002 : 132 , 79 2003 : 76 , 65 2004 : 189 , 186
	: , , , , , , , , , , , , , , , , , , ,

-

	('85), ('87) ('87)
	. ('83), ('85)
	940 (2004 ,)
	, 가 , ,
	() 17 (13 , 4)
/	90 (2005. 6),

2.

```
1. (Economic policy)
```

```
가. 戰後 (Legacy and Achievement) (Legacy of the Past)
```

.

< >

: GDP 74%, , 93%, 가 98%

, : 가 .

:

: 24 50% 가 : 60% : 1990 50%. 가 : , 가 Ó 廢棄 25 12 가 < 1980 - 1990 .가 **-** 1991 ~ 1996 : UN 가 UN Oil for food program - 1997 $\tilde{}$ 2002 : UN Oil for food program (Achievement since April 2003) USAID Economic Recovery and Reform

BearingPoint 가

```
USAID
                          2004.8
     (04.12.13-14 WTO
                                           가
                                                          )
     2003. 9.1
     9
                      IMF
                                   1
                                                            2005
  < 2003. 4
                                                   . 가
                : 3
                                                   ).
                                              (3,500MW ->5,400MW)
        가
                         (Economic Reform Policies)
Ò
```

Ó 가 (Food) : UN 1996 가 , 46 60%가 가 2 25% (Oil Products) : 가 0.5% 21 40 가 55 2005 52 (1.36) 71 ~ 76 가 가 / (Electricity and Water) : 가 . 가 47% 가 가 40 Ó 192 50 가 3

가

0					
-					가
	5%		. WTO 가	WTO	•
0		•			
-	2003.9.19			,	100%
					가
2.					
Ó	UN,				
-	90%	. 2001	1,12		
	2,618	가		10.7% ・ 가	가
-	UN	1483	,		
	가				3
-				,	
			,	·	
Ó	'03. 7				
-		20 Bank of Iraq)	. ТВІ		

```
- TBI
< Trade Bank of Iraq(TBI) >
           : Hussein Al-Uzri
                  : <a href="http://www.TBIraq.com">http://www.TBIraq.com</a>
                   (
                                      5
                                              )
    · CPA
                20
                             2003.7
    . 2003.12
                                                                : 39
                                                                            10
      L/Cs)
                       (B-bond, P-bond)
    JPMorgan
    · Operating Consortium Banks: JPMorgan Chase Bank(
                                                                   ), Australian and New
      Zealand Banking Group Ltd. Bank Millennium SA, National Bank of Kuwait SAK,
      Standard Chartered Bank PLC
    · Consortium Participating Banks:
                                                   (韓)
                                                           12
Ó
                (Banking)
    2003.10.28
                                                               ' 04.1
                                                                             3
                                                             04.12
                                                                                    Arab
                                          가
    Bank
             5
                            1
      05.6
                          가
                                  가
    . 2004. 1
                                                     : HSBC Holding(
                                                                            ), Standard
      Chartered(
                     ), National Bank of Kuwait
```

```
: Arab Bank( ), ABC( ),
     ( ), ( , )
- , CPA
  RFI(Request For Information)
  <
                    2 ,
        ; 17 .
                    100
                                49%
                           , 100%
                                      가 . 2 4
                    500
Ó
          가
                    2,200
                                 4,000
                    3,000
          가
  가 가
                                   가
           900
                                     2,000 가
                   03.10
                   가 가 가 가 가 '04.1
                                 1,000
       가
                                2005.6 1,460-1,475
Ó
                  80%
                                       19
- 2003.11.21
                              80%
                       420
                                       336
                                   가(284 )
                       80%
                가
                                       가
 . 1,200
                        67% 810
                                    GCC 가
                       가 250
                 284 ,
                                      . 19
                   420
                                2005-2 , 2006- 2
```

- , 1 UN 1483 (7ト 5%. 25%) 12% フト .

. 2

	12 7434	(11 400), (1 3000),
	12 7434	(2400) 6
()	4 2830	(1 6000),
()	4 2830	(1 4300), (5400) 6
	17 264	12

3. (Fiscal & Monetary policy)

• (Policy trends)

- 가 . 280

- 가

- 200

·

O (Fiscal policy)

- (Revenue) 가 가 , 가 가 2004

가

- 5%가 가 (sales tax)

•

가 가 가 가가 가 가 가 o 2004 () - CPA 37 (03.9.19) ' 03.4.16 ~ 2003 가 , . 4 & 5 10% , 2003.9.19 (Excise) 15% 2004.1 15%. 1982 5 $^{\sim}$ 75%, 10~60% . 2004-1 , 2005-3 , , 2005-5 , 2006-1 2006-6 . 2004-2 가 Ò (Monetary policy) 前 가 .

- (Central Bank of Iraq; CBI) 2003 新

,

-가

가 가

- /

- , CPA (Ex-Im Bank)
2003. 12 (Trade Bank)

4. (Government Budget)

가. 2005 () 2006~7

2005 () 2006 2007 / (: \$)

	Y2005	Y2006	Y2007		Y2005	Y2006	Y2007
					3,733	3,733	3,733
					5,085	4,785	4,034
收入	18,113	24,317	25,716		2,160	2,522	2,704
收ノ	262	743	865		9,450	9,744	10,134
	860	966	1,012	-	4,000	4,084	4,170
收入	257	320	414	-	1,020	850	700
				-	4,430	4810	5,264
					100	6,661	6,727
					856	1,039	1,027
	19,492	26,346	28,007		21,384	28,483	28,358
				SOC	9,087	10,548	10,152
	4,253	5,430	4,208	-	4,007	6,025	5,119
	23,745	31,777	32,216		30,471	39,031	38,510
()-(10,979)	- (12,685)	-(10,503)				
() - (6,726)	- (7,255)	-(6,295)				

: Iraq's National Developments Strategy. 2004.9

```
1)
           (Revenue)
      3
                                  738
                                                  246
         GDP
                97.9%
                                         84.2%
                                  15.8%
        收入(0il export proceeds)
Ò
          3
                                                              ~ 257
 - 2005
                                                      181
                             92.3%
                                                 . 2005
   235
                            26
                                   가
                                            180
                                                                      가
             . 2006
                                                       215
                             270
   가
                                                          가
         , 2007
                       350
                                        280
          가 ,
                      2005 ~ 6
                                               2004.11
                                                                  가
   2004.9
                                                    55
                            20
                                                       10
                                                                          )
                                           가
                                                            가
                                  52
                                                                        가
            24
                         (2005
                                   ).
                              가
                                                           10
            3
                                    27.5
Ò
              (Taxes and Customs and other Revenues)
                                                                        가 ,
                                           가
                                                             3
   2.5%
Ó
               (Revenues from state enterprises)
                                       2005
                          2004,2005
```

	200	07	,		3.6%	10
2) (Expe	enditures)				
Ó		(Current Expend	ditures)			
-	2003		2005		12%	가
		3	가			·
-	,	16	.7%			가
-	48.3% 가	35.7%	·		,	, 가
O	(Forei	gn Debts)				
-	IMF			1,250		1/3 420
	가		가			12%
-	2004.11	가	80%			,
	400 5%		1	UN		financing gap
0	(1	nvestment Expend	ditures)			
-	20	2005 ~ 2227	0 000			71
	28%	2005~2007 가 GDP	3 298 14% 33%			가 12%

5. (Economic forcast)

O 2003 GDP 62%

2002 GDP 가 20% .

o 2004 가

가 21% 가

•

O , GDP 가 2010

ㅇ 가 ,

가 가 가 가 .

 0
 2000
 7h
 2008
 7h
 3

2004 2008

		' 04	' 05	' 06	' 07	' 08
GDP	가 (%)	21.2	39.7	29.66	17.81	10.23
GDP(\$10)	25.32	39.8	58.19	71.35	80.54
	GDP(\$)	1,026	1,578	2,252	2,694	2,970
가	(%)	10.7	4.9	5.2	4.1	3.15

: World Markets Research Center, 27 Nov.2004

ㅇ 가

- 12 UN .

2003 28% 가 .

- 2004 ,

10% , 2005 가 가

ㅇ 가 (Exchange rates)

- 가 ,

3.

1.

		(: ;	\$,	%)
	2002	2003	2004()	2005()
總	86.5(18.1)	428.1(494.9)	523.5(22	2.2)	560.0(6	.9)
(直)	86.5(18.1)	35.6(-58.8)	134.5(37	7.8)	95.4(-29	0.0)
總	38.0(35.7)	57.3(48.6)	392.0(58	4.1)	600.0(53	3.0)

: -KOTIS , -

0 對

- , , ,

Ò

o 2005

- 29% 가

0 原油가 99.9%

O 04.8 SOMO()

2. 2005

가.

ㅇ 가 가

- 5% , 가

•

Ó 가 , 1, 2 Ó 가 가 Ó 가 , 가 가 가 Ó 가 - 04 Ó

Ò 가 가 1,500 1,000 가 가 5 ~ 10% Ò (13 5) 1 Ó , 가 가 . 2 가 Ò 05 가 2004 05 5 6 24%가 9 5 Ó 2004 2 04 (13 5) 04 60% 4 가 04

Kotra

가

가

2,000~3,000

가

Ó 가 가 , 5 가 45 Ò 2004 30 가 가 100 3 가 Ó - 04 GSM 가 1 2 04 가

2 04 가 . o 가 - TV, , 가 , 가

.

(MTI)		
(2262)	UN oil for food program ,	, EU
(7251)	가	,
(9900)	, 가	, ,

1	
_	

Ó	05.6	-				. 7-80		
		가						
0	, 2003.3	3					(CPA)	
Ó	' 05.6	Post	;	가				
Ó	, 가	2	2 6	7	ł	가		
		가						
Ó			가					가
	가				,			
Ó							GDP .	8
	25 60 , ,	y		90	150 가 .	,	,	,
Ó								

- Oil and Gas
- Heavy Industries
- Power (Electricity)
- Airports
- Ports
- Telecommunications

```
Insurance
                                                )
          Foreign Trade (
          Irrigation
          Mining
          Banking (
                            commercial banks
          Railways, Air and Maritime Transportation.
          Major Housing Projects.
   Ó
                            2가
                                                                             가
                                                    가
                                     가
                                                                        가
5.
   2003.3
                                             UN
                                                                    (Oil for Food
                                         MOU
                                                         가
   Program)
                                                                  가
          2003.3
                                                                   UN
                                            가
                                                                         가
         2004.4.15
         2004. 10
            2005.1.1
                            2000
                         20
   가
```



6. 2003 , TV 가) 가 (2 2004.11 2005.1 가 Ó 가 가 220v Ò , 가 Ó Ó 가 Ò 가 Ó , 가 , Ó , PC 7. / / Α Ó TV, 가

В 가 Ó 1 1 2004 6 С o 2002 KOTRA 가, 2 (2003 , 2004 1). , D Ó 가 가 가 (2003 50 8.

(UNCC)

	12	(11 400) (1 3000)
	7434	(2400) 6
()	4 2830	(1 6000) (1 4300)
	7 2000	(5400) 6
	17 264	12



```
( L/C
  O UNCC
                前 3
                         )
                80
                         UNCC
  Ó
         , 2005.1
                                                Earnest &
                                                   Paris
    Young
    Club
               2004
                          3
                                   80%
2.
                            가
Ó
                                                    가가
                              가
                           가
3.
Ó
  CIF
                                가
4.
Ò
                2004. 10.20
                                       2005.1.1
                                                 2000
                                           20
      / /
9.
가.
       가
1)
                      (9)
( ), (
( ), UAE(
            ), ( ), ( ), ( )
```

```
2)
0
                   (contractor)
                                              (Main contractor)가 3
0
3)
                             9
                                             가
                                                                              9
                                                       )
                                                      9
                       (Press Department),
```

```
0
                (
                           9
              )
               가
0
                          가)
1)
      가
         가
                        NGOs
                                   가
2)
                                                   (Ibrahim al-Khalil)
                                             (Tribil), ,
- - ]
                          (Ar-Ar),
            (Safwan)
                                      [
                                     (Diyarbakir) .
              4
                                         2
3)
                                    [ - ]
                                                      가
                    ]
```

10.

(Dinar) . ID(Iraqi Dinar) .

2003

Money Exchange 가

.

가 가

, 가 가

11.

5 10 , 31 -50 .

가 . 7 5

,

17

12 3 .

100-170 760-1,000

2

80 4 6 9 11

, ,

12.

2005

1	1	01		
2	1	06		
3	1	22-25	-	Eid Al Adha Al Mubarak
4	2	10		1 st Muharam(Hijra new year 1425)
5	2	19		10 Muharam — Ashora Day
6	3	21		(Spring Day)
7	4	9		
8	5	01		
9	5	13		
10	11	13-15	-	Eid il Fitr Al– Mubarak

13. / / ,

```
, : 09:00-14:00 (
                                                     9:00-13:00)
    : 10:00-14:00, 17:00-22:00
     : 10:00-16:00
      : 10:00-14:00, 19:00-21:00
KOTRA
     : 5 ( - ) 08:30-16:30
                                             가
                                                          2 1, 3
14.
05.6
                                                  가
가
                                                             가
4
                           60~70 ,
                                          90
                                          2
                                              가
                1
                                               가
                                   DHL
                                       40 ~ 50
                                                              30
                                                          3~4
                  가
                                            250
     (Babylon)
    Al Jaderiyah .
                            300
         : gilgamish@uruklink.net
    63$( ), 80$( ),
      ( )
    Al-Sadoon St., Firdous sq., .
                                       400
         : +964 7470874, + 964 7470675
    $80( ), $100( ), $120~$170(
                                       )
```



```
Hay al Wihda, Al-Wathiq sq
                                         30
        : coralp_h@yahoo.com
    80( ), $100( ), $130(
                                         ).
     (Sheraton)
    Al-Sadoon St., Firdous sq ,
                                         310
          : +964 816 0093
    $80( ), $90( ), $110( ).
Rimal Hotel
    Karada ST., Al-masbah ,
                                      58
          : +964 7901 900 759, : rimalhotel@warkaa.net
    $130( ), $160( ), $200(
                                   ).
    Cedar Hotel($100), Sebel Hotel($70), Al-Mansour Hotel($70), Sultan Palace($60),
    Kandeel Hotel($45), Hamra Hotel($70), Flowers Land Hotel($90)
15.
05.6
                                                         13:30, 19:00
                                          가
                               2003
                                                         1 $ 8-10
                가
                              가
                                                       10
가
```



Coral Palace Hotel

, , 가 , 3 4

(220V)

: main dish 5~6 . 가

(), () 가 . 2 3 (),

(first class)

		()	(+964-1-)
1	Al Matheef	Abu Nwas St.	8878725
2	Al Sa'ah	Mansoor 14 ramadan St.	5432338
3	Al Finjan	Hay Al Wihda, St. 62	7174473
4	Al Qasr Al Sharqi	Al Wathiq St.	7182886
5	Al Istoora	Arasat Al Hindia	7186729
6	Al Tahoona		
7	Al Hamraa	Muaskar Al Rasheed St.	7190809
8	White palace	Al Masbah	7194608
9	Al Bakoora	Al Nidhal St.	7195688
10	Al Zaytoon	Abu Nwas St.	7192849
11	Burj Al Umaraa	Hay Al Wihda, 52 St.	7199875
12	Khan Marjan	Al Rasheed St.	8884077
13	Shaheen	Al Masbah	7192064
14	Shat Al Arab	Soq Rajwan	7188016
15	Qasr Al Sunober	Al Sadoon St.	7186808
16	Al Meezan	Arasat Al Hindia	7170625
17	Azad Kamal	Al Sadoon St.	7198534
18	Al Mazraa	Karrada Meriam	8842451
19	Al Bait Al Thaahbi	Al Masbah	7186993
20	Al Sayer	Al Mansoor 14 Ramadan	5415988
21	Al Minwar	Karrada Dakhil	7188397
22	Al Shummo '	Al Sadoon St.	7181791
23	Al Sahan	Al Sadoon St.	7188999
24	Al Azayim	Al Sadoon St.	7192058



25	Al Baho	Al Nidhal St.	8871264
26	Abo Laith	Al Sadoon St.	7199200
27	Al Sindbad	Karrada Kharij	7763681
28	Al Naqqar	Palestine St.	
29	Al Saee	Palestine St.	7729823
30	Al Tbeekh	Al Sadoon St.	8852917
31	Al Jadda	Al Mansoor	5420488
32	Al Marah	Hay Al Wihda	7189309
33	Al Hasnaa	Al Sadoon St.	7186441
34	Al Khayzaran	Al Aadamia	4222010
35	Al Sahal Al Akhthar	Al Aadamia	4222666
36	Spinich	Al Sinaa St.	7181054
37	Al Yanboo	Al Masbah	7197668
38	Abo Husam	Al Rasheed St.	8888859
39	Al Shadoran	Al Sadoon St.	7192396
40	Al Mawal	Palestine Str.	4156856
41	A1 Hudoo	Al Sadoon St.	7183448
42	Al Taybat	Al Sadoon St.	7172720
43	Al Anab	Al Mansoor	5432361
44	Al Gareeb	Al Nidhal St.	7181189
45	Al Qubtan	Arasat Al Hindia	7182711
46	Al Marzooq	Al Aadamia	5427499
47	Nabee I	62 St.	7618742
48	Al Awael	Al Taharyat Sq.	7186125
49	Al Damya	Baghdad Al Jideeda	7625940
50	Al Qalaa	Arasat Al Hindia	7191815
51	Babeesh	Arasat Al Hindia	7768247
52	Bayara	Al Bataween	8850608
53	Khaliat Al Asal	Al Nasir Sq.	8884077
54	Khan Dijaj	Al Sadoon St.	7198140
55	Robyan	Al Sinaa St.	7199754
56	Rukn Al Azayim	Al Mansoor	5432409
57	Shmesani	Karrada Out	7761973
58	Sadr Baghdad	Hay Sumer	7127401
59	Abdullah	Alawi Jameela	8835581
60	Fawanees	Al Sadoon St.	7182426
61	Qamar Al Zaman	Arasat Al Hindia	7193594
62	Kabab AL Mathaq	Palestine St.	4164286
63	Karawan Kabab	Karrada Out	7189783
64	Marhaba	Al Wathiq St.	7187412
	1	<u> </u>	1



16. / / ,

< >

SkyLink		* , * : AN-12
Airserve		* ,
Interna		*
tional		* : Beech 1300
DHL	,	* * * :
Heston /SAFAIR	, ,	* , * : C-130
Royal Jordanian		* 2 *120
Iraqi Airways		* , * , * : 737(120)
DFS Middle East		* * 3 * : AN-12

```
, 2004.4
0
                                      가
  가
                                    가
                             가
   3 4
                                             250
                                                         4 5
   ( 500~650 )
- (
                           ):
   250 ( 130
   ( ), ( ), ( )
0
              50 60 (
                                             )
0
           ( , , )
Okm, 3 30 4 , 75 125
        : 400km,
         : 300km, 3 3 20 , 60 100
: 470km, 5 5 30 , 100 150
         ( , )
: 400km, 4 , 80 100
: 500km, 4 , 120 150
```

```
0
   2005 6
          가
                               가
             ( )
   2004. 2.18
                   " 165 "
                                      " 3082 "
                                 " 0 "
                                             가
0
2004
             IRAQNA
                                            . GSM
                                        가 가 1
                        . 2005.5
       Orascom
                가
                      가
           2
                   가
              ( $/分): Iraqna-Iraqna 0.06, Iraqna->
                                             0.09.
         I raqna->他社
                         0.11,
                                        0.06
              ( $/分): 0.39
   SIM
                      (PIN#: 0000) ->
   PIN
         4
                      1 ( ) ->
                                                    (14)
   300
```

* : 333

. 1

. 가 2

. 3

17.

	+964-1-776-2058	.004 4 770 0450
	776-2150	+964-1-776-2150
	+964-1-778-8354	
KOTRA	776-1554	+1-914-360-8570
KOICA()	+1-914-360-3001	
	+964-1-778-2065	
ARAMEX	+964-7901-395-492	
(BIS SCHOOL)	+1-914-822-5041	
IRAQI AIR	+964-1-537-5667	
ROYAL JORDANIAN	+964-1-816-6088	
MINISTRY OF COMMUNICATIONS	+1-914-822-4832	
MINISTRY OF HOUSING & RECON		
-STRUCTION	+1-914-822-4831	
MINISTRY OF ELECTRICITY	+1-914-822-4828	
MINISTRY OF FINANCE	+1-914-822-4810	
MINISTRY OF FOREIGN AFFAIRS	+1-914-360-3867	
MINISTRY OF INDUSTRY & MINER-ALS	+1-914-360-3870	
MINISTRY OF OIL	+1-914-360-5134	
MINISTRY OF PUBLIC WORKS	+1-914-822-4816	
MINISTRY OF TRADE	+1-914-822-4814	
MINISTRY OF TRANSPORTATION	+1-914-822-4813	
MINISTRY OF WATER SOURCES	+1-914-822-4821	
MINISTRY OF PLANNING	+1-914-822-4817	
DHL	+1-914-360-6354	



18.								
2005.6		,		2004.6		가 .		
Ţ	가	가 가 가 .	, 가	가			. 2005	
	가	가		,		, - 가		25 가
,		, 가	가		가	·	가	
19.		가	가					
13.								

가

2005. 6

(Iraq Museum) 가 (Ur) 2003 (Khan-Marjan) 1935 (Babylon) Baghdad 90 km1980 120 50 20. ?

```
: Thanks to God !
   : (
   : Everything is ok
  : 가 (
                            )
          : 가
                          ?
     : 가
21.
                       , 가 ,
29-37 , 38-49
  : 44 1,839Km ( 2 )
    ( 1,850KM), ( 2,350KM)
                          가
           3
          30%
                                    30%
```

, 12 4 10 2 90% 3 11 가 : 1,125 : 2,140 가 : 3.11Trn (71%: Associated Gas, 15%: Cap Gas, 14%: Non-associated Gas) 100 , , , , , , , 가 22. 2,420 (2002 , EIU) 3 () 가 1-2 가 가 가 가 가 : 25% : 15% : 55% : 4%

```
- ( , ): 1%
           (2002. EIU)
         ( ): 7,959
         : 2,005
         ( ): 2,076
         : 1,176
         3 :3,300
        : (80%), (15%), (5%; ,
(1)
               가 1/3,
                          2/3
                       가 ),
                                              가
                                                      2003
(2)
          15%
                               91
                       3
                             2003
                                         가
                      3
                                                   1990
                                               1990
```

•	가		
가 (가) ,	가 가 가 20		가 가 - ,
•		가	
가	가	()	
•		Pride가	가
23.			
•			
- BC4	BC3		
- BC18		() 6 , 282 (BC1894-1881)가	
- BC7 ,			
- BC612		,	
-	2	(BC605-562) (),	, , ,
- BC539	Cyrus	, 가	

•		,	朝				
-				BC323		7	' }
-	BC141				王朝가	,	朝
•							
-		634 ,		,			
-	4		661				가
		朝(661 -750 ·)	•			가
-		가			朝,		
	(750	-1258)	٠				
-	754	가		763			朝
_	1258			朝		,	
•	1200			473			·
•	1000						
-	1638				19		•
			•				
-	1899 1						
-		1					
			8 23				
_	1932	10 3 ,					

•					
-	1958		,		
-	1963	가			
-	1968				가
					7 f
-	1979				
•	, ,				
-	1980.6 -			88 8	
-	1990.8	·		. 1991 1	
-	1991.3 ,	,)	. 3	
-	1992 8 , Fly Zone)				(No
-	1996 12 , -		-	,	
•					
	2003. 3.19				

- 2003. 4. 10 major

- 2003.4 (OHRA) 가 5 UN , CPA(Coalition Provisional Authority) ,

- 2003.5

- 2003. 7.15 CPA 25 (GC) 9.1 25 2003.12.13 2004. 3.8 (TAL) 2004. 6.28 . CPA , GC Yawer (6.2) 2005.1.30 - 2005. 4.28 Jalal Talabani 24. 가 (CPA) - 2003.3 가 , 2005.12 가 . 2005.6 - UN 1546 , 2005. 6 3 2 (Presidential Council) 31 18 가 , 10.15 2005. 8.15 2005.12 , 2006. 1.1 100% 가

25.				
1.				
-	2003	2003.5-2004.6 2005.5		2004.7-2005.4
-		CPA 25 25	(CPA) (IGC)	, IGC CPA
-				가
	IGC			
-	, UN		2003.6.8	(1546) 15 0
	14	가	(CPA)	,
-	2004.6.28	1 ,	1 , 3 가 05.1	31 2005. 5
	가			2000. 0
-			가 , 가	
2.	(Pol	itical Forces)		
	0	(The Shia Arab	Islamists)	
	-	60%)	

가

```
가
                                                    가
Abu al-Qasim al-Khoei
       聖地
                   (Najaf)
                               . 2005.1
Dawaa Party; '
                         黨(the Party of the Islamic Call) '
가
          黨 1950
                                                     Muhammad Baqir
al-Sadr (1935-1980)
                                                 最古
  . 1980
                                                 가
                                                2003.3
                                    Ibrahim al-Jaafari,
Ezzedine Salim, Sheikh Mohammed Nasseri . Ibrahim al-Jaafari
        IGC
                   2004.6.2
                                       Ezzidine Salim 2004.5
                    Sheikh Mohammed Nasseri
                                  . 2005.5
Ibrahim al-Jaafari가
The Supreme Council of the Islamic Revolution in Iraq(SCIRI); 1982 11
                                       가. Ayatollah Muhammad Baqr
           (Munazzamat)
al-Hakim
                             1983
                                             al-Hakim
           Badr
2003.5
                   (*Sadr
                                     Muqtada Sadr가
   ). SCIRI
                            . al-Hakim
                                                         Abdel Aziz
al-Hakim SCIRI
```

5

大

Grand Ayatollah Ali Sistani;

```
Sadr Group ;
            Jamaat al-Sadr al-Thani가
                                                      . Jamaat
                                                     31
al-Sadr al-Thani
    Muqtada Sadr
                                                        Sistani
大
                                         2003. 6
                                                    15,000
                                                             가
       . 2005.1
                            가
                                            2
           가
                                                 가
Iraqi National Congress(INC);
                                                          Ahmed
                       Chalabi
Chalabi가 . 1958
                                           1995
                                           , CIA
                        가 2004.4
                                           가
                                                           가
                                      2004.5
                                                             가
                                                 가
                                                        2005.5
             2005.1
Iraqi National Accord(INA);
                                           (RG)
                   1990 Turki bin Faysal
                                                      CIA,
               INC
                         1996
                                  lyad Allawi
                                              2004.6.1
                          2005.1
                   3
                                                         Ibrahim
al-Jaafari
(The Kurds)
                                  (the Medes)
                                                       高山
                                                       가
     75%,
                15%
```

```
- , 1920
                                                        가
   (Kurdish Democratic Party; KDP)
                                     (Patriotic Union of Kurdistan;
  PUK)
                                                      KDP가 PUK
                                   1996.8 .
  1991 1
                       36
                                                       3
                                                      가
                                               가
                                            가
                                                            가
             가
        Kurdish Democratic Party(KDP);
                 1946 Mullah Mustapha Barzani . 1979
                                                          Mullah
        Mustapha Massoud Barzani가 .
                                                         (Erbil),
           (Dohuk). 1992.6
                                                          45%
                  INC
                           . 1998 PUK
                                      PKK
                   가 . Peshmerga
               . PUK Jalal Talabani가
        Patriotic Union of Kurdistan(PUK) ; Mullah Mustapha
                          가
                                                         KDP
               Jalal Talabani 1975.3 .
                                                    (Suleymani)
                       Komala
                                                    . Iraqi Kurdish
        Front(IKF) INC . 1992
                                         44%
                                                             가
                          . PKK
                                         . KDP
                . 15
                                                             가.
        Jalal Talabani 2005.1
                                       KDP
                           2
                                             2005.5
       Kurdistan Islamic Union(KIU) ;
                                                1994
                                             가 . KDP, PUK
                              가 1992
                                                            KDP,
```

```
PUK
                                          Sheikh Salah al-din Muhammad Baha
 al-Din
 Islamic Movement of Iraqi Kurdistan(IMIK); Sheikh Ali Abdel Aziz 가
                     . 1986
                                                       Halabja
          . 1992
            . INC
       (Sunni Arabs)
                  20~25%)
                                  始發
                                                150
            150
                    가
 Adnan al-Pachachi;
                          (1958-63)
                    , 非
                                        UN
                    . 2005.1
  Iraq United National Movement ;
                                          Sheikh Ahmed al-kubaysi
                             가
 Iraqi Islamic Party(IIP) ;
   1950
                                                        1991
                                                  2003 2
                             Mohsen Abdel Hamid
                                                    . IGC
National Democratic Party(NDP);
                                            . Nasser al-Chaderchi가 .
 IGC
                 1950
          Kamel al-Chaderchi
                          가
```

```
(turkoman);
(assyrian);
(assyrian);
(marsh arab);
(marsh arab);
(marsh arab);
```

26.

(Country Risk)

(Nature of Risk)	(Rating)			(Summary)		
		*美 *2004.6	CPA 가			(IIG)가
		*2004.3	·		(TAL)	
(政治)	4.50	,		가		
		*				
		*	2005.1 가			

		*	1
		*2003.10	
(經濟)	4.50	* 7¦ (1,200) , ,	
		・ * 90%, GDP 62% UN 가	
		2003.5 Oil-for-food program	
		* 가	
		가	
		*	
(法)	4.25	*	
, ,		가 FDI	
		* UN 2003.5	
		CPA	
		· * 가	
		1990 UN	
(租稅)	4.25	가 . *	
		*IMF World Bank 가	
		* 가	
		, ,	
		*	
		가 가	
(經營)	5.00	*	
		*	가
		가	



```
(治安)
             4.75
                                                                            가,
                                                       가
(Nature of
                                                (Summary)
            (Rating)
  Risk)
                                        가
                                                 가
  (overall)
              4.51
                     *2005.1
                                                             12
                                  가
                                                                             가
                                          가
) '04.10
                 WMRC
```

1.

0 .

[The Triangle of Death]

, ,

3~5 174 9.5

(

	1	2	3	4	5	6	7	8	9	10	11	12	
2005	106	56	40	50	77	27*							356
2004	45	21	52	136	84	41	56	67	82	65	137	74	860
2003	-	-	65	72	37	30	46	36	30	43	82	40	481

: CNN& Brookings Institute. *) 2005.6.8

05.5 91,256 , (National Guard) 76,971 168,227 142,000 , 98,000 272,566

61.7%

,

가 , , , ,

2005

```
가
                            , 가
  가 .
 2003.11
                     2005.5 203 34 , 94
   50
               가 240 (2005.6.1 )
                                           46
                        25
60~70 )
                   가
2005.3 69 , 4 135
                      가
* [
                   ]
'05.1.13 AP
- 2004.6.28
                    ~ ' 05.1.11 181 , 1
           68
- - '04.6 가 (6 -2 , 7 -11 , 8 -12 , 9 -26 , 10 -43 , 11 -48 , 12 -27 )
        1 2
                                 84 (
                                           )
                    : '04.7.28
 70 , 56
                : 3 .
                               ' 04.12.21
                22
 , 가
Security Forces
                                             가
          6.9
                                 10
90
          DC 43 2
```

2. 88 1 50 가 88 4.28 가 4.27 4.28 275 185 180 32 가 17 8 , (UIA) 6 1 05.1.30 가 2005.1.30 50 [] 가) 2004. 6. 8 , 2005.1.31 2546 2004. 6.28 2004. 9.29 2004.11. 1 2004. 11.15 2005. 1.28 14 2005. 1.30 2005. 2.13 2005. 2.14 ~ 16 2005. 3 2005. 3

)

```
1.30
                                                3
                                 275
                        111
                     (
                              51
                                   , 17
                                           41 )
    78
                                   111
                                                            7,471
    12,000
                                                                          가
        40
                 가
   가)
                          가
                                               가 1
  845
         (
                      58%
                               the Iraqi List 가
                        U.I.A
                                                     48%
                                                           13%
62%
            位: U.I.A(the United Iraqi Alliance) 4,075,295 (48%) 140
            位: The Coalition list of the Kurdistan 2,175,551 (26%) 75
            位: The Iraqi List 1,168,943 (13%) 40
            位: Iraqi List 150,680 (1.78%) 5
                     3
                                                           98%
                                            ),
                                                           )
             가
     )
                                                        가
                                            가
                                 가
                                                   가
                             가
```

```
가가
                                       가(
가)
                                           가
                                                  [
         (UIA)]
                     48%
    UIA(United Iraq Alliance):
                     (Abdul Aziz Hakim), (Ibrahim al-Jaafari,
     Adil Abdel-Mahdi(
                       ), Husayn al-Sharistani*( , 04.6
                   )
              가 the Iraqi List 13%
     26%
              3位
               神政派(Theocracy) U.I.A. 世俗派(Secular) 非 U.I.A.
                                                   가 ,
                       U.I.A
                                          가
                              가 )
                                 2
                                                   Muslim Cleric's
     Association(
                                                       69
                                                      2
           가
                  KDP
                        PUK
                               가
 )
           가
                      (
                                 )
```

```
U.I.A.가
                                                       가
         가
                  가
                                     가
   GC
      CPA, 2005
      - 03.10.15
                                 1511
                              2004 5
           (GC)
                                                    (Provisional
                        , 2005 3 ~ 12
         Government)
                                  가
           2006
CPA,
. 2004. 3.8 -
                     (GC),
                                  (TAL)
. 2004. 6.28 -
                   (TNA, CPA GC
                                          )
. 2004. 7.31 -
. 2005. 1.30 -
. 2005. 8.15 -
. 2005.10.15 -
. 2005.12.15 -
. 2006. 1.1 -
  (Transitional Administrative Law; TAL)
  . 2005.10.15 ( ) (61 )
            2/3
             (presidency council) (36 )
          가
                (38)
            (30)
              反
                       가(7 )
              (KRG)
                가
                     (53)
                                                 (58)
```

```
가
27.
                                             가
                                                                가
2005.1
                               4.28
2005.6
                               가
                                       Jalal Talabani
                              (PUK)
Talaban
                                                         가
                                                                   ibrahim Jafari
Jalal Talabani
(1933
               Dukan
1975
                    PUK (Patriotic Union of Kurdistan)
                                                                             가
1959
2004.6
Ibrahim Jafari
(1947
                                 )
1974
                가 ,
1966
                                                           1990
                                         . 1980
                                              가
                                                                  1989
             SCIRI(the Supreme Council of the Islamic Revolution)
                가
                           5
2003
2005. 4. 7
```



```
28. 가 /
2005.5.3
                                            3,
                                                                     31
           (Presidential Council) (3)
Jalal Talabani / (President) (
Dr. Adel Abdul Mehdi / (vice president) ( )
Sheikh Ghazi Ajeel Al- Yawar / (vice president) ( )
            (4)
Dr. Ibrahim AL- Ja'afari / (Prime Minister) ( )
Dr. Ahmed Chalabi / (Deputy Prime Minister) (
Dr. Rowsch Shaways / (Deputy Prime Minister) ( )
Mr. Abed Mutlak al-jiburi / (Deputy Prime Minister) (
          (31)
Saadoun al-Duleimi / ( )
Ibrahim Bahr al-Uloum / ( )
Mihsin Shlash /
               (
Dr. Ali Abdul Amir Allawi / (Finance ) ( )
Ali-Al-Bahadali / (Agricultural ) ( )
Jassim Mohammad Ja'afar /
                             (Housing and construction) ( )
                       (Education ) ( )
Dr. Abdul Falah Hussein /
Sami AL- Mudafar /
                       (Higher Education) ( )
Abdul Mutaleb Mohammad Ali /
                             (Health) ( )
Dr. Abdul Hussein Shandal /
                             (Justice) ( )
Salam AL- Malaki /
                    (Transport) (
Suhaila Abed Ja'afar /
                        (Immigration) (
                                         )
Talib Aziz Zanie /
                          (Youth & Athletic) ( )
Nuri Farhan AL- Rawi /
                        (Culture) (
                                    )
Basima Yusuf Butrus /
                       (Science & Technology) (
Narmeen Othman / (Environment) (
Hoshyar Zibari /
                   (Foreign Affaires) ( )
Dr. Barham Saleh /
                   (Planning and Development Cooperation) (
Abdul Basit Kareem Maulud /
                           (Trade) (
                                         )
Musleh Khuder Al-Juburi /
                               (Industry & Minerals) ( )
```

(Water Resources) (

(Communication) (



Latif Rasheed /

Jwan Fouad Masoum /

```
Nasreen Mustafa Barware /
                                  (Municipality and Public Works ) (
Bayan Baqir Jabr /
                       (Interior) (
                                      )
                     (Labor & Social Affaires) (
Dr. Idres Hadi /
Ala'a Habib Kadhim/
                          (State Minister for the Civil Society Affaires)(
Sa'ad Nayef Al- Hardan/
                                (State Minister for Governorates Affaires) (
Abdul Karim Al- Inezi/ 가
                              (State Minister for National Security Affaires)(
Azhar Abdul Karim Al- Shekhli/
                                     (State Minister for Women Affaires) (
Safa'audden AL- Safi/
                            (State Minister for National Assembly Affaires)(
Hashim AL- Hashami/
                          (State Minister for Tourism and Archaeology Affaires(
29.
                   (muhafazat) '
                                            18
                                       가
                                   가
                                                     (town & cities)
                                          3
                                                                              3
                    가
2002
             E.I.U가
                            18
```

Baghdad	7,959,602
Qadissiya	553,702
Nineveh	2,076,041
Wasit	2,076,041
Basra	2,005,612
Najaf	744,444
Babylon	1,176,712
Salaheddin	689,935
Thiqar	1,152,002
Maisan	617,415
AI-Tamim	963,975
Karbala	506,674
Diyala	961,405
Muthanna	402,601
Anbar	945,371
Suleimaniyah	1,493,580
Irbil	1,293,434
Dohuk	553,720



30.									
СРА		GCC	,	,			가		
	, 04.6	,		가		가			·
2005			,				,	,	가
,	가	,	, ,						가
31.	가								
35	가	가	가				가		
				,		, 2003			가
	가	가							
,	2 가	! 가			가	가		가	

가

32. (metric system) 1 dhirraa (Baghdad) = 74.5 cm 1 dhirraa(mosul) = 70 cm 1 feddan = 5hd = 12.36 acres 1 mann = 6 hogga = 24 okiya = 25kg1 tughar = 20 wazna = 80 mann = 2 tonnes 33. 1) 가 가 가 2) 가 2004.6 가 overstaffing 3) 가 가 가 가 가

2005.5 가 34.

1.	(Airpo	rt)							
			108	,	,		가		
1946 2004.11			Traqi	i Airways		13 2005.5			가.
5 1 ,		3	가		DHL			-	
				, (SKYLII		NT'L), HESTON	I/SAFAIR 3	가	
AIR Lo	gistic	Supp	oort가		SAID)가				SkyLink CPAフ
,	,					()		
	가		,						

< >

SkyLink		* ,
OKYLITIK		* : AN-12
		*
Airserve		*
International		* : Beech 1300
		* (320)
	, ,	*
DHL	, , ,	*
		* :
Heston	, ,	* ,
/SAFAIR	, ,	* : C-130
	-	*
Royal		* 2
Jordanian		*120
		* (935 /1,135)
		* ,
Iraqi		* ,
Airways		* : 737(120)
		* (600 /750)
DFS		*
Middle East		* 3
		* : AN-12
		*
		* 2
		* 3 (, ,)
		* 400
* 2005. 3		

```
(Ibrahimal-Khalil),
                            (Ar-Ar),
                                        (Tribil)
              (Safwan)
[ –
                              가
         가
                       - ] ,
[
               ]
```

```
(Diyarbakir)
            2
                                가
                                                 605.4
 가
                                       [ - ]
                                                                가
                      ]
                            가
       (Transportation)
2.
       (Logistics)
                                 65
                            UNJLC(United Nations Joint Logistics
                     UN
                                                                  Center;
www.unjlc.org)
                                                        4
           16
                                  15 ,
    15
                                                                  13
   가
                        24
                                           85%가
                        1970 ~ 80
                              가
                             6
          94
                                    4
```

			2				가
	1,	100 Tikrit, Khaz	zir				3
(MOHC)			(SCRI	3)가			
,	150	5	107 가 , 8	轢	10	1,525	150
		 	-	-			
1950 30)	(IRR) 72				·	
,	6	6 3 ,	가 가 (화	· 火橋)	가		가
		1980	- 가 03.6	.26			1991 1 . ,

.

```
가
                                         (Khor Al-Zubayr)
                  (Abu Floos)
Maersk가
                                      2004. 7
                                                                      가
       가
                    5
                              (Draft)
                                          12
                                                                     3
    ) 21
                (berth)
                                                                  175
    (covered warehouse)
                                              6
                                                                             2003
11
                                          20
5
      Stevedoring Servicies 가
                      USAID
    , oil
                  Al-Baker, Khawr Al Amaya
35.
2003
                               가
                                                                   가
                                  가
ΤV
         5
                          100
   100
                                        가
                                                           Az-Zaman, Al-Sabaah Daily,
  ASSAAH
               Iraqi Today가
  Baghdad Bulletin (In English)
                                Chaldean Nation (In English)
```

가 TV

TV - (Al Iraqia) - (Al

Sharqia) 가 .

U.A.E. -

- 가 .

Iraqi TV Channels

- Al Iraqia
- Ashoor
- Al Dyar
- Al Sharqia
- Al Aaqaria

Iraq Newspapers

- Al Akhar
- Al Dustoria
- Al Haqeeqa
- Al Hayat
- Al Iraq
- Al Iragi
- Al Jareeda
- Al Jazeera
- Al Manar
- Al Manarah (Basra)
- Al Mu'tamar
- Al Muntada
- Al Nahtha
- Al Taakhi
- Al Taakhi
- Al Tariq
- Al Tariq
- Al Thaqafa Al Jadeeda
- Al Watan
- AloRiadhi Al-Jadeed
- Al-Ahali Weekly
- AI-Aswaq
- AI-Bayan
- Alef Yaa
- Al-Furat
- Al-Furat Monthly
- Al-Itijah Al-Akhar



- Al-Ittihad
- Al-Malaeb
- Al-Muajaha
- Al-Mustakbal
- Al-Sabaah Daily
- AI-Shaheed
- Al-Shirah
- AI-Tahaddi
- Al-Umma
- Al-Walid
- Arab 2000
- ASSAAH
- Awraq Iraqia
- Az-Zaman
- Baghdad Bulletin (In English)
- Chaldean Nation (In English)
- Daftar
- Eamama Newspaper
- Eamama Newspaper
- Elaf
- Free Iraq
- HAYAT
- Iraq Daily (Baghdad)
- Iraq For All News
- Iraq Foundation
- Iraq Today
- IraqCMM
- Iraqi Lady
- Iraqi National Accord (Baghdad)
- Kul al-Iraq
- Middle East
- Nahrain Encyclopedia
- Namnamat
- Nidaa Al-Rafidain
- Nidaa-Arrafidain
- Nosus Iraqia
- Patriotic Union of Kurdistan
- Shabab (Baghdad)
- Shako mako
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Newspaper, IRAQ FOR ALL NEWS, IRAQCMM, IRAQI LADY

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2	A'wyreej	Southern-east of Baghdad center (35) Km	Textile Plastic & fiber glass products Gas separation plant (industrial and healthy) Supplementary car industries	Medium-Larg e	,
3	Al-Nahrawn	Southern-west of Baghdad Center (55) Km	Bricks factory Light industries	Medium	
4	Gurref Al-Nadaf	Northern of Baghdad Center (30) Km	Small Agricultural equipment & Food processing and beverages others	Small-Mediu m	



5	Jamilla	East of Baghdad center (8) Km	Foodstuff & beverages Textile Steel products Construction materials Chemical products	Medium	
6	Bab AI Sheeckh (Sheeckh Omer industrial area)	Baghdad center (1) Km	Hand crafts and small workshops Supplementary car industries Plastic products	Small	2003

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REPUBLIC OF IRAQ
MINISTRY OF TRADE
MINISTERIAL INSTRUCTION NO. 149 DATED FEBRUARY 29, 2004
Registration of Branches and Trade Representation Offices by Foreign Companies

Section I

Introduction:

Registration of Branches and Trade Representation Offices by Foreign Companies

- 1. Coalition Provisional Authority ("CPA") Order No. 39 on "Foreign Investment", dated 19 September 2003, as amended by CPA Order No. 46, dated 20 December 2003, establishes that foreign investors may do business in Iraq by, among other things, establishing branches or trade representation offices.
- 2. Pursuant to CPA Order No. 39, a branch or trade representation office may do business in the name of and for the account of a business entity organized under the laws of a foreign country. In no case shall the branch or trade representation office's foreign character disqualify it from registering to conduct business in Iraq, whether the business is in the nature of a commercial agency, distributorship, trading company or otherwise.
- 3. The present Ministry of Trade Ministerial Instruction implements CPA Order No. 39, and in particular Section 5 thereof, as to branches and trade representation offices of entities organized under the laws of foreign countries.
- 4. By virtue of CPA Order No. 39, Regulation No. 5 of 1989 on "Branches and Offices of Foreign Companies and Economic Establishments" and any instructions thereunder contrary to this Instruction are nullified. Branches and offices currently registered under that Regulation are regarded as registered under this Instruction and shall provide updated information as of the time this Instruction requires.
- 5. By virtue of CPA Order 39, Law No. 51 of 2000 on "Commercial Agency" and any instructions thereunder are nullified. Commercial agents on behalf of natural or juridical persons outside Iraq shall henceforth be regarded as subject to the same legislation as agents performing similar services on behalf of natural or juridical persons inside Iraq. Any other instruction, regulation or legislation conflicting with CPA Order No. 39 as implemented in this Instruction shall also be regarded as null and void.



Section II

<u>Business Entities Subject to this Instruction</u>:

- 1. Foreign business entities wishing to establish themselves to conduct business in Iraq are subject to registration by the Registrar of Companies, Ministry of Trade, in accordance with this Ministerial Instruction. Unless otherwise exempt under the laws and regulations of Iraq, including CPA Orders, foreign companies working under contract in Iraq are also subject to registration under this Ministerial Instruction.
- Such foreign entities may conduct any business permissible under the laws and regulations of Iraq, including CPA Orders, without being required to post any advance financial bonds, guarantees or similar surety (except for a foreign investor engaging in retail sales).

Section III

Application and Procedures for Registration:

- 1. A foreign business entity wishing to register to do business in Iraq shall complete and file with the Registrar of Companies an Application in the form attached as Annex I to this Ministerial Instruction, Two (2) copies of the completed form should be brought to the Registrar of Companies at the time of application (the Registrar of Companies will keep one and the other will be returned with a signed checklist to the applicant).
- 2. Each Application shall include the following information concerning the foreign business entity proposed to be registered by the Registrar of Companies:
 - a. legal name;
 - b. trade name;
 - c. type of business activity;
 - d. business address of its offices in Iraq;
 - e. telephone, facsimile and electronic mail in Iraq, where available;
 - f. name, address and telephone number of; (1) the chief management official in Iraq; (2) the agent for service of legal process in Iraq; and (3) the authorized representative for filings with the Registrar of Companies --(all of three must reside in Iraq);
 - g. a yes/no question asking if the proposed entity in Iraq will be involved in: (1) land ownership; or (2) natural resource extraction or initial processing; or (3) retail sales;
 - h. name, business address, telephone, facsimile and electronic mail of its agent for service of legal process and chief executive officer (or



- equivalent) in its home country of establishment or incorporation;
- i. to the extent applicable: (1) the amount of its charter or authorized capital (specifying currency); (2) net worth at close of most recent financial period (indicating date and specifying currency); and (3) the names and addresses of any owners holding ten percent (10%) or more of its equity; and
- j. perjury statement to be signed on behalf of the foreign business entity proposed to be registered by the Registrar of Companies.
- 3. The following documentation shall be submitted with each Application concerning the foreign business entity proposed to be registered by the Registrar of Companies:
 - a. certificate of registration, as issued and authenticated by the competent authority in the home country of origin,
 - a copy of the company's charter or equivalent, authenticated by the competent authority in the home country of origin;
 - c. a letter on the stationery of the applicant company, signed by an officer or director of the company, authorizing the registration of the business entity in Iraq, consenting to service of process in Iraq, and identifying the chief management official in Iraq, the authorized agent for service of legal process in Iraq, and the representative for filings with the Registrar of Companies in Iraq (all three must reside in Iraq);
 - d. the financial statements of the company for the last fiscal year;
 - e. if the proposed entity is planning to operate in retail sales in Iraq, a bank statement showing that the sum of one hundred thousand United States dollars (\$100,000.00) has been deposited in a non-interest bearing account (this can be furnished to the Registrar of Companies at a later date and the non-submission of it shall not be grounds for rejection of the Application; however, the bank statement will have to be furnished before actual sales activity may begin) in accordance with the Ministerial Instruction on retail trade;
 - f. a copy of the passport (for a foreign citizen) or civilian identification card (for an Iraqi citizen) of the authorized representative for filings with the Registrar of Companies, as prescribed in the letter referred to in Item (c) in paragraph 3. above and as in Item (f) in paragraph 2. above (this is the person who is to actually submit the Application and he or she should also bring at the time of application, and in all future interactions with the Registrar of Companies, the original of his or her passport (for a foreign citizen) or civilian identification card (for an Iraqi citizen)).



- 4. An Application for the registration of a foreign business entity to do business in Iraq (including all required information and documents) may be filed in either the Arabic or English language. Translations shall be provided of home country documents not in the English or Arabic language.
- 5. Upon receiving an Application, the Registrar of Companies shall:
 - a. review the Application for completeness;
 - b. if the Application is incomplete, return it to the applicant company without collecting any fee;
 - c. if the Application is complete, provide a signed checklist to the applicant company showing that all the required documentation has been received;
 - d. log the accepted Application in the Registrar of Companies' official record as of the date of its receipt; and
 - e. assign a temporary unique identification number to the Application.
- 6. The Registrar of Companies must approve or disapprove each Application within ten (10) business days from the day of its submission by the applicant company. The Registrar of Companies may only disapprove an Application for failure to comply with this Ministerial Instruction.
- 7. Upon approval of each Application, the Registrar of Companies shall promptly issue to the applicant company a registration license bearing the corresponding business entity's name and the Registrar of Companies' official seal, together with a permanent unique identification number.
- 8. The registered business entity shall acquire legal recognition as from the date of issuance of its registration license and permanent unique identification number by the Registrar of Companies. A registered entity is present in and subject to the jurisdiction of Iraq.
- 9. Upon issuance, the Registrar of Companies shall publish each registration in the "Companies Bulletin" and in at least one (1) daily newspaper of wide circulation in Iraq.
- 10. The Registrar of Companies shall forward copies of each Application as approved, together with its respective permanent unique identification number as issued, to the Ministry of Finance (Tax Department), Ministry of Planning, Ministry of Labor and Social Affairs, and such other Iraqi Government departments and agencies as reasonably necessary.



11. The Registrar of Companies shall enter basic summary information on registered companies into a Ministry of Trade electronic database accessible to the public, including over the Internet. Implementation of this function shall not, however, be grounds for delay of registration.

Section IV

Fees Payable:

- 1. A single standard registration processing fee shall be due and payable, in the amount of two hundred thousand dinars (ID200,000.00), or equivalent, for each Application payable as follows:
 - a. one-half (1/2) of the fee shall be paid upon submission and filing of the Application:
 - b. the remaining one-half (1/2) of the fee shall be paid upon issuance of the registration and permanent unique identification number by the Registrar of Companies; and
 - c. provided, however, that in the event of disapproval of an Application, the remaining one-half (1/2) of the fee referred to in Item (ii) above shall not be due or payable, and the one-half (1/2) of the fee referred to in Item (i) above shall be forfeited by the Registrar of Companies.
- 2. The Registrar of Companies shall collect said fees and issue the proper receipt evidencing payment directly to the Applicant or its representative.
- 3. The Registrar of Companies shall keep regular and accurate records and accounts to account for all registration fees collected.

Section V

Appeal for Disapproval of Application:

In the event the Registrar of Companies disapproves the Application for the registration of a foreign business entity, the Registrar of Companies must promptly notify the applicant company in writing stating the reasons for its disapproval. The applicant company has the right to contest the disapproval of the Registrar of Companies before the Minister of Trade within thirty (30) days from the date of notification. The Minister of Trade shall review the disapproval within thirty (30) days from the date of submission of the applicant company's appeal. If the Minister of Trade also disapproves the Application, the applicant company has the right to appeal the Minister's decision before the competent court of law within thirty (30) days of the date of the decision, which court shall have final disposition of the matter.



Section VI

Update of Information at the Registrar of Companies:

Information filed in connection with each registration must be correct as of the time of filing. Subsequent changes may be filed as they occur but at least by December 31 of each year, and address changes for the company's principal office in Iraq or its agent for service of legal process within seven (7) days of their occurrence. Companies will be held responsible for notifications and correspondence delivered to the address in the Registrar of Companies' files.

Section VII

Entry into Force of this Instruction:

- 1. This Ministerial Instruction shall enter into full force and effect upon its publication in the Companies Bulletin, as of the date of its signature.
- The Registrar of Companies shall ensure that the section of the Companies Bulletin
 publishing this Ministerial Instruction is published in at least five (5)
 newspapers chosen to accomplish the broadest possible circulation in all regions
 of Iraq.

Signed: Dr. Ali Allawi Name: Dr. Ali Allawi

Title: Minister of Trade, Republic of Iraq

MINISTRY OF TRADE

MINISTERIAL INSTRUCTION NO. 149 DATECM=EBRUARY 29, 2004: ANNEX I

Registration of Branches and Trade Representation Offices by Foreign Companies

1. Legal name	7. Will business in Iraq be involved in: Yes No
2. Trade name:	a. land ownership?b. natural resource extraction or initial processing?c. retail sales?
3. Type of business activity:	8a. Name of agent for service of legal process in home country of establishment:



4. Business address of offices in Iraq (see	8b. Business address of person named in 8a.:		
instructions):	Local address		
Local address line 1	City		
Local address line 2	Province/ State		
City	Postal code		
Governorate	Country		
Postal code			
5a. Business telephone in Iraq:	8c. Business telephone of 8a.:		
5b. Business facsimile in Iraq:	8d. Business facsimile of 8a.:		
5c. Business e-mail in Iraq:	8e. Business e-mail of 8a:		
6a. Name of chief management official in Iraq	8f. Name of chief executive officer in home country		
(must reside in Iraq):	of establishment:"		
6b. Address of person named in 6a. (must be in	8g. Business address of person named in 8f.:		
Iraq): Local address	Local address		
City	City		
Governorate	Province/ State		
Postal code	Postal code		
6c. Telephone number of 6a.:	Country		
6d. Name of agent for service of legal process In	8h. Business telephone of 8f.:		
Iraq (must reside in Iraq):	8i. Business facsimile of 8f.:		
6e. Address of person named in 6d. (must be in	8J. Business e-mail of 8f.:		
Iraq):			
Local address	9a. Amount of charter or authorized capital (specify		
City	currency):		
Governorate	9b. Net worth at dose of most recent financial		
Postal code	period:		
6f. Telephone number of 6d.:	Amount (specify currency):		
	Date of report (DD/MM/YYYY):		
6g. Name of authorized representative for filings	9c. Name and address of owners of 10% or more of		
with the registrar (must reside in Iraq):	company equity:		
	Name Address		
6h. Address of person named in 6g. (must be in			
Iraq): Local address			
City			
Governorate			
Postal code			
6i. Telephone number of 6g.:			



MINISTRY OF TRADE

MINISTERIAL INSTRUCTION NO. 149 DATED FEBRUARY 29, 2004: ANNEX I

Registration of Branches and Trade Representation Offices by Foreign Companies

Continuation of any items above (please make note of item number from page 1)				
Continuation of Item	Continuation	Continuation of Item		
Continuation of Item	Continuation of	of Item		
Continuation of Item	Continuation of	of Item		
10. Under the penalty of law, I hereb	y declare that all infor	mation contained in this form		
and other submitted materials is co	orrect, complete and au	thentic.		
Printed name (authorized Signa	ture (authorized	Date (DD/MM/YYYY)		
representative for filings) repres	sentative for filings)			
REGISTRAR USE ONLY BELOW THIS LINE				
Checklist for receipt of other requ	uired items			
1. Authenticated certificate of req	gistration from home co	untry of origin.		
2. Copy of the company's charter or o	equivalent, authenticat	ed by competent authority. In		
home country of origin.				
3. Letter from authorized director or officer of company calling for operation of business				
in Iraq (see instructions).				
4. Financial statements of company for the last fiscal year.				
5. (Only necessary if answer to 7c is "yes"- see instructions) Documentation from bank				
in Iraq of \$100,000 deposit.				
6. Copy and original of passport or civilian identification card of authorized				
representative for filings with the registrar.				
Verification information – / hereby declare that this application Is complete and the				
necessary fee has been paid.				
Temporary tracking number for application				
Registrar official Signa	ture	Date (DD/MM/YYYY)		
information: Printed name				



MINISTRY OF TRADE

MINISTERIAL INSTRUCTION NO. 149 dated FEBRUARY 29, 2004: ANNEX I

Registration of Branches and Trade Representation Offices by Foreign Companies

Instructions for completion of application form

General Instructions:

Brining two (2) copies of this completed form to the registrar at the time of application (one will be retained by the registrar and e second will be returned to the applicant as a receipt of application). This form has enhanced features and can be completed using Adobe Acrobat Reader, after which it can be printed. This is the preferable format for submission. It is also acceptable to complete this form using a typewriter or by hand wim black or blue ink.

Part I - Items pursuant to Section II, Article 2 of Ministerial Instruction No. 149 Dated February 29, 2004.

- 1. Legal name: the official name of incorporation on record in the home country of establishment.
- 2. Trade name: the name under which business is conducted and marketing is carried out.
- 3. Type of business activity: Please provide a brief description of the main activities the branch office will perform.
- 4. Business address of offices in Iraq: On page one of the application form, list the main office in Iraq. List all other offices, if any, in the Continuation section on page 2. Specify that the information is "Continuation of Item 4." If still more space is needed, attach additional sheets; be sure to label "Continuation of Item 4." If no offices are yet established, write "not yet established." Upon the establishment of the offices, the information must be provided to the registrar within 7 days.
- 5. This should contain the main telephone number, fax number, and e-mail address in Iraq. If these are not established yet, please indicate so. They will need to be updated at the registrar when established.
- 6. The chief management official in Iraq is the person selected by the officers of the company to act on behalf of the company in its activities in Iraq. The agent for service of legal process is the person to be notified in the event legal charges have been brought against the business in Iraq. The authorized representative for filings with the registrar (who may be the same as the agent for service of legal process) is the person who will physically deliver the application and future filings to the registrar. All three of these individuals must also be named in letter of Item 3 in the additional documentation required.



- 7. This question refers to activities that foreigners are prohibited in engaging (items a. and b.) or where additional documentation must be filed (item c.). Please place an X on top of the appropriate line for each of the items. If the answer is "yes" to items a. or b., the company will not be allowed to do business In Iraq. If item c. is answered yes, additional documentation pursuant to the Ministerial Instruction on retail trade must be filed. However, this documentation does not need to be filed at the time of this application.
- 8. The agent for service of legal process in the home country of establishment is the person to be notified in the event legal charges have been filed against the business in its home country. The chief executive officer (or equivalent) is the person who is ultimately in charge of the management decisions of the company
- 9. Item a. may or may not apply. If it does not, please indicate "does not apply." For item b., be sure to indicate the date and currency. If more space is needed for part c., please use one of the available boxes in the Continuation section on page 2
 - Continuation space: Please use this space for the continuation of any of the above items. Be sure to fill in the item number. If still more space is needed, attach additional sheets; label them with the corresponding item numbers.
- 10. This application is to be signed by the authorized representative for filings with the registrar, as named in Item 6 of the application and as stipulated in the fetter pursuant to Item 3 in additional documentation below.

Part II - Additional items required pursuant to Section II, Article 3 of Ministerial Instruction No. 149 Dated February 29, 2004.

- 1. The authenticated certificate of registration from home country of origin should be a registration certificate or similar certification prepared by the registrar or similar entity and marked with that entity's official seal.
- 2. The authenticated copy of the charter or articles of incorporation or equivalent should be certified by the registrar or similar entity in the home country of establishment and marked with that entity's official seal.
- 3. A letter on the stationery of the applicant company, signed by an authorized officer or director of the company, authorizing the registration of the business entity in Iraq, consenting to service of process in Iraq and identifying the chief management official in Iraq, the agent for service of legal process in Iraq, and the authorized representative for filings with the registrar (all 3 must reside in Iraq).
- 4. This should include the balance sheet and profit and loss (income) statement.



- 5. If the answer to item 7c. above is "yes", a bank statement showing that \$100,000 has been deposited in a non-interest bearing account must be submitted to the registrar before actual sales activity may begin. This, however, pursuant to the Ministerial Instruction on retail trade does not need to be submitted at the time of this application, and non-submission will not be grounds for rejection of this application.
- 6. The authorized representative for filings should bring with him at the time of application both the original and a copy for submission of his passport (for a foreign citizen), or a civilian identification card (for an Iraqi citizen).

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