

		74	
KOTRA		74	가
(	/	/	1)
		UP-DATING	

	,	,
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kotra

<http://www.kotra.or.kr>

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1. 가

< >

	(The Socialist Republic of Vietnam)
	(103 27 109 28 8 30 23 20)
	329,560 km ² (3.3 , 1.5) - : 3,250km - : 1,650km - : 48-600km
	(), ()
	(Ha Noi)
	82.6 ('2004)
	Ho Chi Minh(561), Ha Noi(300), Hi Phong(174), Da Nang(72)
	(Kinh)族(89%), (Tay)族(2.0%), (Thai)族(1.6%), (Hoa)族(1.5%), (Khmer)族(1.3%), (Nung)族(1.1%)
	語(族)
	(60%), (20%), (5.0%) (2.5%), (2.5%)
()	9 2
	(- Nong Duc Manh -Tran Duc Luong, - Phan Van Khai)
	(450)

< >

GDP	US\$ 444 [2004]
	7.7 % [2004]
1 GDP	US\$553 [2004]()
	5.6% [2004]()
가	7.8% [2004]
	(Vietnam Dong)
	1US\$=15,869 Dong [2005.9.20]
	US\$186 [2005]
	US\$ 68 3 8 [2004]
	(21.8%), (38.5%), (39.7%) [2003 GDP]
	US\$259.6 (), US\$284.1 () ['2004]
	, , , , , , , , () , , , , ()

< - (2005 1~7) >

	('93.2), ('93.5), ('93.5) ('93.5), ('93.12) ('94.4), ('93.8) ('95.3), ('95.4) ('96.11) - (2002.5)
	US\$ 2,059 (), US\$ 383 ()
	, , , , () , , , , 가 ()
	959 , US\$4,879 / '88 - 2005 8 22 ; 가
	1 5 2

2.

< >

	2001	2002	2003	2004 ()	2005 ()	2006 ()
GDP (US\$)	327	351	390	450	n/a	n/a
GDP (%)	6.9	7.0	7.2	7.7	6.9	7.1
가 (%)	14.2	14.5	16.0	16.0	12.8	11.9
(%)	-0.4	3.8	3.1	7.8	7.2	5.1
(%)	6.3	6.0	5.8	5.6	n/a	n/a
()	79.2	80.3	81.4	82.6	n/a	n/a
()	14,725	15,280	15,510	15,746	16,350	17,070
(US\$)	150.2	167.0	201.8	265.0	275.0	302.0
(US\$)	145.4	177.6	252.3	319.5	305.0	339.0
(US\$)	4.8	-10.6	-50.5	-54.5	-30.0	-37.0
(US\$)	6.82	-6.04	-18.0	-16.0	-25.0	-33.0
(US\$)	126	133	149	166	186	201
(US\$)()	36.75	41.21	62.24	68.38	n/a	n/a

* : Economist Intelligence Unit(EIU), Vietnam Economic News

< >

/ 2000 7% GDP
 . 2005 , , ,
 7-8% .

< 가 >

2001 -
가 (2003/62.7%, 2004/26.0, 2005.7/15.7() 가)

,
, 2004 가 .

< 가 >

2000 14-16% 가가 , 2005
13% 가 .

, , , 가
, 39%,
36%, 25% 2000 .

< / >

2004 (VND) 1.5%
가 , 2005

3.9% 가
가 .

2004 가
4.5% 7.8% .

()

2000 14-17% 가 2005 12%
가 .

()

2003 (VND) 1.6% 가 ,
(8%) / (17%)
가 가 가 .

()

. '90 20-25%
2001 - 가 2002 가 .

(: ,%)

	2002	2003	2004	2005 1~7
	167.0	201.8	265.0	175.5
	177.6	252.3	319.5	210.9
	-10.6	-50.5	-54.5	-35.4

* : Vietnam Economic News

3.

(: US\$, %)

	2002	2003	2004	2005 1~7 ()
	2,240(29.3)	2,561(14.3)	3,256 (27.1)	2,059 (117.7)
	470(21.8)	511(8.7)	673 (31.7)	383 (97.7)
	1,770	2,050	2,583	1,676

* : (KOTIS)

(-)

2000 20 2004 39 , 26
() .

2001 - / 가 가 ,
,

()

,2005 5 , 50% .

()

, , (), , 가 2005 , 5
60% .

, ,
.

(: US\$, %)

	2002	2003	2004	2005 1~7
	410,090(30.3)	524,917(28.0)	601,355(14.6)	346,232(-9.2)
	85,152(-10.7)	86,626(1.7)	356,086(311.1)	256,759(209.3)
	279,767(3.6)	321,731(15.0)	322,808(0.3)	218,508(29.9)
	129,353(9.3)	162,206(25.4)	249,687(53.9)	148,003(9.6)
	219,870(171.1)	130,763(-40.5)	170,634(30.5)	129,965(32.0)
	57,338(113.5)	89,521(56.1)	144,660(61.6)	124,898(86.3)
	158,529(58.3)	195,318(23.2)	194,106(-0.6)	98,386(-20.1)
	53,213(13.7)	70,286(32.1)	88,366(25.7)	75,180(54.5)
	96,462(13.0)	108,323(12.3)	119,472(10.3)	72,778(10.8)
	80,994(63.5)	86,729(7.1)	93,195(7.5)	61,244(10.5)
가	77,802(32.7)	90,940(16.9)	100,455(10.5)	54,700(-10.5)
	59,937(44.4)	83,808(39.8)	87,956(5.0)	49,134(-5.5)
	55,847(-4.2)	53,741(-3.8)	72,239(34.4)	43,412(7.9)
	60,080(17.6)	62,648(4.3)	79,870(27.5)	42,041(-3.5)
가	80,028(26.3)	98,766(23.4)	87,112(-11.8)	40,738(-27.0)
	19,924(13.4)	25,378(27.4)	53,086(109.2)	39,054(51.8)

* : KOTIS (MTI 2)

(: US\$, %)

	2002	2003	2004	2005 1~7
-	122,083(20.3)	129,878(6.4)	143,524(10.5)	86,897(5.5)
-	34,953(-24.0)	53,255(52.4)	66,163(24.2)	45,149(-0.8)
-	66,644(19.0)	58,622(-12.0)	62,727(7.0)	34,067(4.9)
-	12,651(24.7)	30,723(142.9)	46,781(52.3)	29,119(14.4)
-	24,799(32.7)	35,322(42.4)	42,967(21.6)	28,731(6.0)
-가	19,948(49.6)	22,189(11.2)	26,871(21.1)	22,468(46.7)
-	21,747(24.1)	29,723(36.7)	36,873(24.1)	21,984(17.8)
-	19,083(13.2)	14,681(-23.1)	80,537(448.6)	14,577(-72.6)
-	52,873(143.4)	31,488(-40.4)	25,837(-17.9)	13,774(11.5)
-	12,683(-7.2)	14,704(15.9)	25,728(75.0)	13,149(-12.8)
-가	18,255(31.8)	19,550(7.1)	28,814(47.4)	11,899(-24.6)
-	14,439(54.4)	9,170(-36.5)	9,090(-0.9)	8,131(50.9)

* : (MTI 2)

4. /

< >

2001 4 2001~2005(Decision No.46/2001/QD-TTg)

()

0
0
0
0
0
0
0
0

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0
0
0
0
0
0
0
0

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0 (, , , 가 , . . .
()

0 (,2,3)
0 () , (,) ,

0 30CV
0 16
0 2,3
0
0

, 16 , 5 가 5 가
. 5 ,

* 2001~2005

5.

< >

(: US\$)

()		(%)	(%)
1		1,363 (24.3)	7,642 (15.9)
2	가	366 (6.5)	7,443 (15.4)
3		549 (9.8)	5,938 (12.3)
4		959 (17.1)	4,879 (10.1)
5		345 (6.1)	3,642 (7.6)
6		237 (4.2)	2,553 (5.3)
7		151 (2.7)	2,146 (4.5)
8		57 (1.0)	1,885 (3.9)
9		171 (3.0)	1,453 (3.0)
10		123 (2.2)	1,435 (3.0)
11		239 (4.3)	1,392 (2.9)
12		66 (1.2)	1,242 (2.6)
13		15 (0.26)	809 (1.7)
		976 (17.4)	5,696 (11.8)
		5,617 (100.0)	48,155 (100.0)

* : (MPI: Ministry of Planning & Investment)

* : 1988 ~ 2005 8 22 가

*

< >

1.5

2

가

10%

50%가 20
가

가

, EU

< >

가

가

3 3 3

가
, ,

;

가 .

1 2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22 23 24 25 26 27 28 29 30 31 32 33 34 35 36 37 38 39 40 41 42 43 44 45 46 47 48 49 50 51 52 53 54 55 56 57 58 59 60 61 62 63 64 65 66 67 68 69 70 71 72 73 74 75 76 77 78 79 80 81 82 83 84 85 86 87 88 89 90 91 92 93 94 95 96 97 98 99 100

(Unilever)가 '97 6

Wall's 가

'97, Wall's.

				Wall's	
3-4	가	Wall's가		.	
	가			.	
		5가			
		TV		.	
o	Cornetto : 18	25			
o	Paddle Pop : 13				
o	Split :				
o	Mr. Cola :	가		가	
o	Feast :				
				.	
	Wall's		, TV,	, 가 ,	
			가		
"Water Park"			20	1	
				.	
		Wall's	가	2,000	5,000
	500	1,000	가	가	.
			Wall's		
	가		가		
	가 .				
		Wall's가		"Water Park"	
		가	.		Wall's
	Wall's			Wall's	
	,	,	,		
			TV	Wall's	
	가		.		

7. / (Debon)

< (Debon) >

, , , , LG

가

가

'98

1

1

가

LG

(Shop)

LG

LG

'98

3

LG

가

, 가

1

(Debon)

가

LG

가

가

가

8. / (Matiz)

(MATIZ)가

'99 1

6 6

300

가

가 '98

가 1,800

가

가 30

N360

1/3

가

가

가

가

가

9,000

1

360

1

가

2,000

가

50

가

9. / (FUTURE)

< "FUTURE" >

가

가

가

500

가 110CC 2,000
400 가 1
SYM
가 ,
'90
'90 , , SYM '90
80% 50%
'99 VIVA 가
"Future"
'99 10 "Future"
"Future" '99 10 100,000 가
1 가 가
"Future"
"Dream" "Dream2", "Wave" "Super Dream" "Honda Cup"
"Future"가 "Future" 20 30
가 20 50
"Future"
가 VIVA
"Future"
가 가
"Future" A/S
"Future" 1 6
12,0000km²

"Future" TV,
10 1 1 10 1 11
30 "Future" , T ,

"Future"

가

10. / (Sunsilk Colors)

< "Sunsilk Colors" >

가

가

'97

가

6 Milott Laboratories Co., Ltd. "Sunsilk Colors" Unilever
Vietnam 가 2000 6

"Sunsilk Colors" Natural Black, Natural Dark
Brown, Dark Brown with Puple Tint, Dark Reddish Brown, Reddish Brown, Light Brown with
Gold Tint, Copper with Red Tint 7가

"Sunsilk Colors"

가 "Sunsilk Colors"

가

가

가

"Sunsilk Colors"

Henna

가 가 1/3

.

.

.

"Sunsilk Colors"가

가

"Wella",

"Revlon"

가

,

가

11. / (HIKOSEN)

< "HIKOSEN" >

Hikosen Co., Ltd.

Hatinh- Hikosen Co., Ltd.

Vieco-Hikosen Co. 가 ,

가

. Hatinh-Hikosen Co., Ltd. Vieco-

Hikosen Co. 80%

, , , ,

20%

Hikosen 40

가 50,000vnd
120,000vnd 가 100,000 vnd 200,000vnd

가

" (Meo Con :)"

가

가

100%

가

가

가

12. / (Mobi Card)

< "Mobi Card" >

'92 () 가
40%

8

1.5

50 ()
VMS, Vinaphone, Call-Link 3 가 Saigon Postel

65% VMS
"Mobi Card" '99 10
Mobi Card 가 150,000

Mobi Card가
가 vnd182,000, ()
vnd1,500,000

Mobi Card (vnd300,000)

가

Mobi Card

Mobi Card

가

vnd250,000 2,000vnd가 가 . Mobi Card
vnd3,300
가 .

Mobi Card가

Mobi Card

. Mobi Card (GMS)
Mobi Card

Mobi Card

13. /

< >

() 가 6
1 ,

가

1

LG

37%

45%

2003

가

가 ,

()

14

4

3

가

V690, V878

Samsung Vina Electronics 2004 가 45%
 250 500 , ,
 5% , ,
 가 .
 Siemens -CF 62
 TFT65 MMS , VGA , , 1.2MB
 ST60 -

(가)

Nokia, LG, Samsung, Motorola Simens 1/4 가
 , 가 . 3
 23 , VND10 ~40 가 .
 (E700 VND20 , X600 VND36 , P400 VND40 , X400
 VND10 , T400 VND15 .
 * 1US\$=15,750VND) Nokia 3 가 , 4 15
 가 Nokia 6100 VND40 가 VND399
 , Nokia 7250, Nokia 6610 가 가 .
 Siemens A52, M55, SL55, MC60, SX1 VND10 VND70 가가

()

가 ,
 . Siemens Siemens , ,
 , Nokia (Women`s Day)
 4 가 .
 (VND17) .
 3 29 6 29 FPT 2
 () 6가

()

. GFK
 , 120
 , 40% 가 가 VND30 ~100
 가 .

, 2003 100

70%가

Finacing and Promoting Technology (FPT) 4 10

FPT Truong Gia Binh FPT

가 .

2006 WTO 가 가 .

가 ,

가 , LG, , VK

1 .

Vinaphon, Mobiphone, S-Fone .

CDMA S-Fone S-Fone 가

10 2 가 100 가

가 .

SLD (US\$ 2 3) ()

S-Fone 10 가 Vinaphon, Mobiphone

가 가 가 “ 3

‘ Mobile Change Hand ’ 가 가 가 400% 가

가 ” .

S-Fone SK , LG , 3 SLD

Saigon Postel(SPT) (BCC) 7 .

S-Fone (CDMA) . S-Fone

Vinaphone Mobilephone (

(Vietnam Post and Telecommunications Corporation)

) 가 .

S-Fone 10 1 (30 1)

가 ,

가 .

SK “

CDMA 가가 ,

” . S-Fone 2005

가 , WAP

가 .

SK 8 ICT (information and communication

technology) 50%

가 .

S-Fone

4 6

* : Vietnam Investment Review 7 5 - 7 11

14. / (2)

< 2005 >

GFK() , 50% , 2004

2003 300 가
2004 12 VNPT Vina-
Phone MobiFone 가 450 (VinaPhon 280)

165,000 S-Fone(CDMA) 16 가
가 CityPhonedl Viettle Mobil(60
(2004 12 22) 가 2004 (098)
가 15

가 500
11 9 가 10% 5%

GFK , Nokia가 () (

47.8%) . Nokia

ACCS Five Stars
()

CDMA

S-Fone
CDMA

(33%), (6.8%), (4.5%), (4.2%)가

MobiFone 80 1
가 , Vinaphone 130 가
Vinaphone(GSM), MobiFone
(GSM), Viettel(GSM), S-Fone (CDMA), Cityphone(, I Pass)
5 가 가 500

15. /

30% 가	43	...	53
-------	----	-----	----

(Tet) 15~20% 가 .
가 가 . 가
700 (444)
가
Intel Vietnam
가 25% 가
가
GfK 2004 30% 가 43
. 43 63%가 22% 가 , 8%
, 70% . 2005 53
2004 16% 가 14 가 70%,
가 22%, 가 8% , 91%가 300 (190)
가 . 2005 15 .

1000

	()
1995	0.4
1998	4.7
1999	5.5
2000	12.1
2001	12.7
2002	12.4
2003	12.6
2010()	15~20

* : ITU

&

	()
1999	112,329
2000	134,031
2001	162,879
2002	219,853
2003	449,466
2004	912,322

* : General Dept. of Customs

16. /

2003 5 , 2004 10

4.0~6.0 가 , 300~500 가

20 100 .
Canon, Nikon, Kodak, Olympus, Konica, Fujifilm, Pentax, Sony,
Panasonic, Sanyo, Epson, HP, Samsung , 100
300~500 , 가 1,000~8,000

가 4 Cannon, Nikon, Fujifilm, Sony . Cannon Nikon 가
, Fujifilm 가 , Sony , ,
가 , 300~500 . 가 4.0~6.0
가 20~30%가 가 2.0~3.0
가

가 , Cannon EOS ID Mark II가 8.5
가 가 8,000 . 60 가
가 , (, ,MP3)

2003 5 , 2004 10 가
, 2005 .
20% (FDI)가 . Sony 2003
1200 , Sanyo
1300 2005 100 , 2007 500

* : Vietnam Economic News 5 31 ,
* : (: sean-ahn@kotra.or.kr)

17. / (3)

2010 4 가

2004 500 가 가 2010 2100 가

Pham Hong Hai (Ministry of Post and Telematics) (Head of
Telecommunications Department) 5 11 “ ”
2010 4

2004 500 1 80%가 가
 , WTO 가
 가 가 .

2 200 가 , Motorola,
 Siemens, Intec, Alcatel, Telenor 가 .
 , Business Monitor Inter-
 national 가 2010 가 2100 .

Stephen Ho 가 DBS
 가 . 2001~2004
 760 .
 가 .

Roger Barlow, RJB VNPT(Vietnam Post and Telecommunications Cor-
 poration) S-Fone, Viettel, VP Telecom, Hanoi Telecom
 가 가 가 가 .

100 가 7 8700
 . , 1 GDP가 500
 1 GDP 1800 , 가
 . 7~8%
 2010 2100 가
 .

* : The Saigon Times Daily 5 12

18. /

17	55%
LCD	7%

17 가 .
 GfK , 2005 1 17
 3%, 10%가 가 .

CRTF(Cathode-Ray Tube Flat), CRTNF(CathodeORay Tube Non-Flat), LCD(Liquid Crystal Display)가 17 CRTNF LCD 15
 . 2005 1 , 17 55%
 , 15 4%, 10% 44%
 . 17 가 15
 가 . LCD, CRTF 15 , 17 가 70~90
 , 17 CRTNF 15 가 5~10 .

17 LCD 가 340~650 , 가 가
 . 2005 1 , LCD 2 가 가 7%, CRTF
 7% 가 37%, CRTNF 11% 56%
 . 19 1%

	2004 1	2004 11	2004 12	2005 1
19	1%	1%	-	1%
17	45%	54%	52%	55%
15	54%	45%	48%	44%

* : GfK

	2004 1	2004 11	2004 12	2005 1
LCD	3%	6%	6%	7%
CRTNF	67%	55%	58%	56%
CRTF	30%	39%	39%	37%

* : GfK

3

(: 1000 , %)

2002	1,186	-16
2003	2,466	107.9
2004	4,591	86.2
2005 2	1,059	40.5

* :

* : Vietnam Investment Review 3 28 ,

19. / (4)

< >

()

GfK()가 40~50%

. GfK 2002 65 , 2003 75 ,

2004 162 가 . 2005

160 , 270 ~300 가 .

2/3가

가 , 2003 2

44.1%, 21.1%, 34.8% , 2004

1 42.3%, 21.6%, 36.1%

2003 11 100 , 2004 20 150

가 . 2005 200

2,500 2004 20% 가

, 20 가 , 5 (Nokia, Samsung, Motorola, Sony-Ericsson, Siemens)가 90% . Nokia 2

70% . 2005 Motorola Panasonic

, 2005 Nokia 가

()

, LG, VK, , 가 , 가

가 . 1990 Nokia, Motorola, Sony-Ericsson

2000 , Motorola, Sony-Ericsson Nokia

2 , 가

LG가 S-Fone CDMA

, S-Fone LG

()

가 , 2003 1 250 ~490 (US\$158~310) 가 51%,

500 (US\$317) 20% , 2004 1 51.9%, 21.5%

“ (Bar) ” . 2004 1

(Bar) 64.4%, 33% . Nokia

가 . (Bar) 가 ,

(Bar) 가 70.2%

54.2%

(Multi-color Screen)

(Mono-color Screen) 2003 1 78.3% 2004 1

24.6% . 2003 1 9.7% 2004 1

50.2%

2005

94%	
70%	
65%	(Bar)
27%	
6%	

* : GfK

()

. Postef, Maseco, VinaMobi 3

가 VinaMobi .

. 2004 70%
 10~15% 가 . 가 10% 5%
 50:50 .

()

, , , , 가 가
 . Nokia .

, HS Code 6 (8525.20, 8529.90)
 HS Code 8 (8525.20.20, 8525.20.30, 8525.20.82, 8529.90.11)
 , 가 가 2003 .

가 /

(: US\$ 1,000)

Country	2001	2002	2003
HS Code: 8525.20 & 8529.90			
Korea	4,063	3,348	39,772
Hong Kong	6,126	11,065	17,115
China	1,869	3,905	14,480
United Kingdom	529	1,821	13,862
Singapore	5,744	7,526	11,976
Sweden	11,922	1,927	11,213
Malaysia	2,425	4,936	7,730

* : Customs Yearbook 2001, 2002, 2003

, 2000 가 ,

11 20%, 15%, 10%, 5% 10% 가 , 2004 .

가

HS Code	Commodity Description	Import Tax	VAT %
8525.20	Transmission apparatus incorporating reception apparatus		
8525.20.20	+ Internet enabled handphones	5	10
8525.20.30	+ Internet enabled cellular phones	5	10
8525.20.80	+ Other cellular phones	5	10
8529.90	Parts of apparatus of headings 8525		
8529.90.11	+ For cellular phones	5	10

* :

* : (: sean-ahn@kotra.or.kr)

20. / /

B () 가 '96

가 .

가 가 .

P '96

가 .

가 가 ,

.

P , ,

, P

가

가 , 가

P 가 가 가

가 .

가 가 , 가

B

B 가 가 가 C 가 .
B 가 , , 가
C ,
2
B 120
I .
B 가
가
가

21. / /

< >
(Samyang Vietnam co.) 100%
35 5
가 가 ,
3
가
solvent Type 가 가 Water
Base Type
Stainless
가 가
< >
가 가 / 가
가
30 40% 가
가 가

B S
가 가 S

B
KOTRA가 가
가 가

22. / /

< >

가
2010 18

88%)
233,279ha(
(CAN THO)
(HA NOI)
265,138ha 2010 16%
가 424,244ha

가
가

1995
가

가
가
가
()

(7 가 15) 4 7

가 , 가 가 가
가 ()가
가 가
가 가 가
A 가 가 가가
50ha 가
A 가 가 4 ~7
가 , ()
가 , 가
B 15ha
가 () 10 (1 5,000)가
B 가
B
60 , , , ,
A B 가
가
* :

23. / /LG

< LG

>

(- ,)

1997 12
3

1998
(Nhon Trach) 2

가 . 2000

4

7

2004

25%,

2,500

.2005

3,200

, 2006

5,000

30%

가

\$20

50%

5%

가

20%

가

. LG

가

Retail Asia Pacific 500

Top Retailor 500

()

0

- 98

“ 가 ”

, “ ”

LG

“

”

0

-

가 \$10-\$20 가

가

0

-

2002

9

”

- 10

(2010

, 2000

1000

“

)

TV “ Culture Quest ”

“ Chung Suc ”

800

()

0

-

가

“

”

2004

500

5

가 100

가

()

()
가

50%

가

24. / /

< >

0 : (Bac Giang)

0 :

0 : 1993

0 : , 가

0 : 440

0 : 1,306 (6 , 1,300)

H

1,200 8 , 9 , 가 1 가

Emerging Market

가

가

가

가

(,)

가

(Bac Giang)

가 가

가

90

가

가

kotra

가 .

25. /

< >

(SOE) 가 .
(Vietnam Central Board on Enterprise Revonovation)
'99 4 .

'98 7 Decree 44/1998/CP
가 400 가

가 (SOE
Restructuring Fund) . 2000 1,000

< >

가 50% 80
() 가
가

'98 World Bank 800
1 18,000
1

(GDMSACB) '97
VND14.1 '97 '96
1.5 '96 11.6%

'99 3 5,500
30%

	1995	1996	1997
(VND Tril.)	76.8	93.8	107.3
(VND Tril.)	10.9	13.8	14.1
(/)	14.2	14.3	13.0

* : GDMSACB(The Vietnam General Department for Managing State Assets and Capital in Business))

< >

'92 3 .

'92 6 '96 4 가

5 .

'96 5 98.6 가 가
(Decree28/CP)

25 .

'98.7 99.1 3 Decree44/1998/CP

, ,
,

30% 가

86 .

26. / -

1999 7 -
2000 7 13 -
2001 6 8 -
2001 9 6 -

*

2001 10 3 ()
2001 10.18 -
2001 11.28 -
2001 12. 4 -
2001 12.10 -

< - >

0

0

가

,

0

,

0

0

, , , , ,

< - >

()

0

0

, , ,

0

가 , , 가

()

0

:

40% →

4%

	()	(MFN)
(950341)	70	0
가 (4202)	20 110	3.4 20
(6505)	37.5 90	7 12.3
- (62029310, 62029210)	60	4.6
- (620343)	58.5 90	2.8 29.7
- (620463)	58.5 90	2.8 29.7
(6404)	35 84	7.5 48

* ()

: www.apectariff.org

0

:

30%

가

- World Bank

MFN

MFN

1

2

가

8

< >

0

,

가

WTO

27. / WTO 가

< >

- o 1995. 1 : WTO 가 가
- o 1995. 4 : , 가
- o 1996. 9 : , ()
- o 1998. 3 :
- o 1998. 7 : 1 가
- o 2000.11 : 4 가
- o 2001.12 : -
- o 2003. 4 : -
- o 2005. : WTO 가

(가 가)

2000. 11 4 가 1 fact-finding , 2
가 , 가

()

, EU , (2001.12.10 /)

(가)

가 WTO 가 , 가
가 30
가

(가)

2004 2005 가 .

()

WTO 가 . 가
/ WTO 가
前 가 가
WTO 가
WTO 가 가
가 .

28. /

“ () ” “ . ” 3
 , 가, 가 .
“ ” “ ” 2005
 , 2006 가 .
2가
 .
가 가 .
가 WTO 가
5가 , , , ,
 , , ,
5가 .
 , 가 . 가 ,
가
 , 가 .
 , 가 .
 , 가 .
 , () 가
 () 가
 , 가 , , ,
가 ()
 ,
 ,
 , ()

, 가() . 가
가 .

가 .

,

.

* : ,

29. /

(2004/11/26)

11. 1

(Viet Kieu)

(Decree 181)

.

,

가
100%

.

WTO 가

.

(MNRE)

(Dang Hung Vo)

50

가

가

.

(50 가)

가

가

.

가

가

가

(

)

市省

가

가

가

.

가

.

가

.

가

(: VND /m2)

		Type 1	Type 2	Type 3	Type 4	Type 5
	-	-	-	-	-	-
가	1.5-67.5	0.4-42.5	0.15-30	0.12-19.5	0.05-13.35	0.03-6.7

가

(: VND /m2)

		Type 1	Type 2	Type 3	Type 4	Type 5
	-	-	-	-	-	-
가	1-47.81	0.25-29.5	0.1-20	0.05-13.5	0.04-8.5	0.015-4.5

가

(: VND /m2)

	-	-	-
가	10-900	4.5-600	2.5-350

Vo 7 가 가 .

가
Magnum 가 10 가
3

(8) (9 9),

CB Richard Ellis
600 가 2,000

100% 가
1993 가 “ 가
” 가 가

가 ,

30. /EU

2 (EU) 25 12
Luong Van Tu
Markus Cornaro 가 2005 1 1 EU
WTO
EU
Truong dinh Tuyen
가
10 9 WTO 가
가 가
WTO WTO 가
2005 WTO 가
EU
가
EU 700
EU EU
6 3300 EU US\$
US\$ 8 5000 9

31. / 2005 WTO 가 가

“ ”
ASEAN, APEC, WCO
가 , 2005 WTO 10
1995 WTO 가 WTO 가
가 , 2005 WTO
< (2005) 가 가? >
, 2005 WTO 가 10
30 , 20 가

, WTO , (Doha Trade Round)가 2005 ,
WTO
가 WTO 가 ,
 , , .
 , 2005 WTO 가 , WTO
 , ,
가
 , WTO 가 , WTO가
가 , 가
 , , .

< WTO 가 >

WTO .
 ,
 .

WTO (MFN: Most Favored Nations)
 , (Anti-dumping) .
 ,
Jackson-Vanik WTO 가
 .
가 .

WTO 가
가 .

< WTO 가 >

WTO 가
(subsidies)가
 .
가 가 .

가
가 가 .

< 가 >

가 WTO 가 , 가
가 가 .
WTO 9 . 1~4 WTO
가 1995.1.31 “ 가 (가) ”
/
5~6 (/ , ,
가)
 , 7~8 가 가
.
8 WTO (,
 , / , WTO
) 가 .
9 가 , WTO
 .
 ,
 ,
 ,
 ,
 “ 가 ”
 .

WTO 가

1995.1	WTO 가 가
1995.4	, 가
1996.8	, ()
1998.7	1
1998.12	2
1999.7	3
2000.11	4
2002.4	5
2003.5	6
2003.12	7
2004.6	8
2004.12	9
2005.5	10 ()

* :

* :

가 WTO (Ministerial Conference) 1 1
 , 2 가 , ,
 , , , 가 . WTO 가
 , , ,
 .

WTO 가 WTO 가 WTO 가 WTO 가 GATT

- 43

32. /

2 ()

가

가

1295

가 .

Nguyen Thi Cuc

9%

5000 (3175)

7 100 (63) 가
2 (1.3)

36

100

13 (8 2539)
가 1000

5000

가

1 8000

10 (6 3492)

183

, 183

가

가

가

가 2%

Cuc

가

0.1% 가

1~3

1500

가

가

가

VND		Rate(%)	
0 - 5,000,000	0%	0 - 8,000,000	0%
5,000,000 - 15,000,000	10%	8,000,000 - 20,000,000	10%
15,000,000 - 25,000,000	20%	20,000,000 - 50,000,000	20%
25,000,000 - 40,000,000	30%	50,000,000 - 80,000,000	30%
40,000,000	40%	80,000,000	40%

* :

*

* 1 US\$ = 15,750 VND

*

33. /

2004 7 1

< >

1993 1998 , 2001

2003

11 26

2004 7 1

6가

0

-

가

0

-

() 가

0
- / 가 (Master Plan for land use) .

0
- 12가 . ,
(:
,)

0
- (LURC: Land Use Right Certificate)가
.

0 가
- 가 3가 가 , , /
가 , , / 가 , ,
가 .

- , 2004 11 16 (Decree 188 of the Government)
가 , /
가 , 가
.

< >

“ (Equal Legal Playing Field) ” .
.

(Article 118 to 121, Section 4 of
Chapter IV)

(1) 가 가 .

0 : 105 6가 (,
.
, ,
)
가 .

0

0

0 ()

(2) /

(Land Lease with Payment of Annual Rent)	(Land Lease with <u>One-off Payment</u> for the Entire Lease Term)
(:)	_____ (:)
(:)	_____
가	가 ,
	_____ (,)

(3) ,
가 , _____

(4)

0 가 12 가 24

0 _____.(, 1
가)

* : The Saigon Times Daily 4 6 ,
* : (: sean-ahn@kotra.or.kr)

34. /

_____	_____
(Grade A)	US\$28/sqm
가	_____

CB Richard Ellis(CBRE) 가
(Grade A) 98% ,
2/4 1/4 6% 가
(Grade A) US\$28/sqm , (Grade B) US\$23/sqm
- US\$25/sqm , , 2

가, 가,
가
2002 15 5700 , 2003 18 9900 , 2004 22 2200 ,
2005 8 22 3700 가 .

CBRE가 , , (Grade
A) Diamond Plaza, Saigon Tower, Saigon Center, Sunwah, Metropolitan 5
2008 가
10~15% 가 . 2007 (61 ,
7 , 83 sqm) Financial Tower 2 Grade A ,
13 Grade B, C 2007~2008

가 , (Serviced
Apartment)
Indochina Park Tower, Saigon View, Spring Court, The Lancaster, Thien Son, Pasteur Court
6 가 .

* : The Saigon Times Daily 9 20 ,
* : (: sean-ahn@kotra.or.kr)

35. / 20~26%

20~26%
2006.1.1

(Ministry of Labour, War Invalids and Social Affairs)가 1
1 20~26%

US\$35, US\$40, US\$45/
1 US\$45, US\$50, US\$55/ , 2 US\$40, US\$45, US\$50

Pham Minh Huan 1999 ,
가(25%) (20.7%)
45/ , US\$70~100/ , US\$100, US\$63~70) . (US\$

가 2000 Thang Long
100% Mitsubishi Pencils
가
20~30% 가

1 1 , WTO 가 1 (US\$45, US\$50, US\$55/) 2006
2008 .

84 가 ,
가 .

* : Vietnam Investment Review 9 26 ,
* : (: sean-ahn@kotra.or.kr)

36. / / ,

< >

가

,

.

가 ,
.

, , 1 ,

, , .

3 가 .

3 가 ,
1 가 '99

1 1 가 3 2004 7

1) 가 15 (

.

, 가

() 가 .

.

가 .

가 . 가 , .
가 .
2 ,

가 .

- 0
- 254 Nguyen Trai St, D.1
- 161 Nguyen Du St, D.1

()

- 0
- : 28-58
- : 734-7948
- : 738-2317
- : 09:00-12:00, 14:00-17:00 (-)

< >

, () ,
.

가 , 5 . 12 가 .

()

. 가 가

가 가 2003
13 2002 23.4% 가 .
(2004)
. 2004 7 1 , 15 .

(가)

0 가 . ,

0 가 .
- 4가 .

- 가 ,
- , 5가

-
-
- 30 .

0 .

0
- ; 22 : 1.5 , 22 :

2.0 , : 3.0 ,
- : 400 , 가 : 100

- : 5kg, : 3kg,
- :

- 4가 () : 5,000.000
- : 18 가

- : 1 1 , 1

- , 가 : ,
180

0 , 가 .

0 \$ 3,000 , 5

, (The State Bank of Vietnam)
.()

0 0.1 kg

0 , , 300 0.1kg , 0.1 kg

0 .
.

()

가

1 14 가 .

27-30 가 .

(2004)

1	2	3	4	5	6	7	8	9	10	11	12
26.7	28.0	29.7	30.1	28.6	28.7	27.8	28.0	27.7	27.2	27.8	26.6

()

가 가

/	1	2	3	4	5	6	7	8	9	10	11	12
	17.2	18.1	20.7	24.2	26.6	29.8	29.2	29.1	28.3	26.1	23.1	19.3
	21.9	21.2	24.1	26.5	28.4	29.2	28.3	28.9	27.3	25.0	24.3	21.8
	24.2	23.9	25.9	28.1	28.6	28.9	28.4	29.3	28.3	25.6	26.4	24.4
	25.9	25.6	27.0	29.2	29.3	28.2	28.1	27.6	28.0	27.5	27.6	26.0

* :STATICAL YEARBOOK 2004

39.

2005

1.1	(1)
2.8 - 11	(4)
4.30	(1)
5.1	(1)
5.1	(1)

8

5 (40) , 6 (48)
가 4 ,

40. / / ,

()

GMT+7 2 (12:00 10:00)

()

5 (-) ,
가 07:30-16:30 ,
08:00-17:00 (11:30-13:00 12:00-13:00 13:30
08:00-22:00 24:00

41.

'97 , , 5 , 20
가 70 90 ,
40-60 (가) 2004 ,
5 8 Sofitel Hotel, New World Hotel, Sheraton Hotel, Hyatt
Hotel, Omni Saigon Hotel, Caravelle Hotel, Equatorial Hotel, Legend Hotel .

()

o (Ha Noi)

		(Fax)
Daewoo Hotel	360 KIMMA	(84-4)8315000 (8315010)
Gouman Hotel	83A Ly Thuong Kiet	(84-4)8222800 (8222822)
Green Park Hotel	48 Tran Nhan Tong	(84-4)8227725 (8225977)
Regency H.N Towers	49 Hai Ba Trung	(84-4)9342342 (9342343)
H.N Horison Hotel	40 Cat Linh	(84-4)7330808 (7330888)
Nikko H.N Hotel	84 Tran Nhan Tong	(84-4)8223535 (8223555)
Lake Side Hotel	6A Ngoc Khanh	(84-4)8350111 (8350121)
Ha Noi Hotel	D8 Giang Vo	(84-4)8452270 (8459209)
Sofitel Metropole	15 Ngo Quyen	(84-4)8266919 (8266920)
Meritus Westlake	1 Thanh Nien	(84-4)8238888 (8293888)
Heritage Hotel	80 Giang Vo	(84-4)8344727 (8343882)
De Syloia	17A Tran Hung Dao	(84-4)8245346 (8241083)
Fortuna Hotel	6B LANG HA	(84-4)8313333 (8313300)
Sofitel Plaza	1 Thanh Nien	(84-4)8238888 (8293888)
Sunway Hotel	19 Pham Dinh Ho	(84-4)9713888 (9713555)

o (Ho Chi Minh City)

		(Fax)
Sofitel Hotel	17 Le Duan St, D.1	(84-8)8241555 (8241666)
New World Hotel	76 Le Lai St, D.1	(84-8)8228888 (8230710)
Sheraton	80 Dong Du St, D.1	(84-8)8272828 (8272929)
Renaissance Hotel	8-15 Ton Duc Thang St, D.1	(84-8)8220033 (8235666)
Omni Saigon Hotel	251 Nguyen Van Troi St, D.PN	(84-8)8449222 (8449200)
Caravelle Hotel	23 Lam Son St, D.1	(84-8)8237777 (8243999)
Equatorial Hotel	242 Tran Binh Trong St, D.5	(84-8)8390000 (8390011)
Legend Hotel	2A-4A Ton Duc Thang St, D.1	(84-8)8233333 (8232333)
Novotel Hotel	309B-311 Nguyen Van Troi St, D.TB	(84-8)8421111 (8424370)
Duxon Hotel	53 Nguyen Hue St, D.1	(84-8)8222999 (8241888)
Amara Hotel	323 Le Van Sy St, D.3	(84-8)8432185 (8438888)
REX Hotel	141 Nguyen Hue St, D.1	(84-8)8296046 (8296536)
Hyatt Hotel	2 Cong Truong Lam Son St, D.1	(84-8)8248436 (8237569)

o (Nha Trang)

		(Fax)
VinPearl	Hon Tre Island 7 Tran Phu -Vinh Nguyen	(84-58)598188 (598199)
Ana Mandara Resort	Beachside Tran Phu Blvd	(84-58)829829 (829629)

o (DANANG)

		(Fax)
FURAMA Hotel	68 Ho Xuan Huong st.	(84-511)847888 (847666)
Royal Hotel	17 Quang Trung st.	(84-511)823295 (827279)
Daesco	155 Tran Phu	(84-511)892807 (892988)
FaiFO	200 Hai Phong	(84-511)827901 (827972)

42.

가 , () 5%

가 (VAT) 10% , 가 가 . (

가) 50,000 80,000 (

3,500 5,500) , 1 10 ,

1 30 50 가

가 , ,

((Ha Noi))

o.

	5 QUOC TU GIAM , HA NOI	(84-4) 826-7215
	16A LANG HA , HA NOI	(84-4) 835-0908/9

o.

Edo	Daewoo Hotel, 360 Kimma	(84-4) 8315000
Sakura	17 Trang Thi	(84-4) 8257565
Akatombo	V-Tower, 646 Kim Ma	(84-4) 7664604
Ohan	322 Ba Trieu	(84-4) 8216033

o.

Seafood Restaurant	22A Hai Ba Trung	(84-4) 8258759
Ngoc Suong	82 Hoa Ma	(84-4) 8263664
San Ho	58 Ly Thuong Kiet	(84-4) 9349184
Pho Bien	14 Trang Thi	(84-4) 9285757

o.

Com Duc Vien	13 Ngo Thi Nham	(84-4) 9430081
Com Vietnam	186 Thai Ha	(84-4) 8570418
Com Nieu Que Huong	250 Ton Duc Thang	(84-4) 8517140
Cha Ca La Vong	14 Cha Ca	(84-4) 8253929
Dong Phuong	17 Tong Dan	(84-4) 9342898
Emperor	18B Le Thanh Ton	(84-4) 8268801
Indochine	16 Nam Ngu	(84-4) 9424097
Nam Phuong	19 Phan Chu Trinh	(84-4) 8240926

0.

Al Fresco's	23 Hai Ba Trung	(84-4) 8267782
Five Royal Fish	16 Le Thai To	(84-4) 8244368
Galleon Steak House	50 Tran Quoc Toan	(84-4) 8228611
La Mousson	DeSyloia Hotel, 17A Tran Hung Dao	(84-4) 8245346
Planet Restaurant	120 Quan Thanh	(84-4) 8435888
President Garden	14 Tong Dan	(84-4) 8253606
R&R Tavern	17 Le Ngoc Han	(84-4) 8251216
Verandah Cafe	9 Nguyen Khac Can	(84-4) 8257220
Brasserie West lake	Sofitel Plaza Hanoi 1 Thanh Nien	(84-4) 8238888
Jacc's Restaurant	4F Hanoi Tower, 49 Hai Ba Trung	(84-4) 9348325
The gallery	83A Ly Thuong Kiet	(84-4) 8222800

((Ho Chi Minh City))

0.

	8A/9D2 Thai Van Lung St, D.1	(84-8)824-3953
Expo	130/2A Pham Van Hai St, D.Tan Binh	(84-8)829-0388
	22A Thi Sach St, D.1	(84-8)829-4855
	43Mac Thi Bui St, D.1	(84-8)829-9033
	12Mac Dinh Chi St, D.1	(84-8)824-3250
	Nguyen Van Chiem St, D.1	(84-8)825-7944
	37Ngo Duc Ke St, D.1	(84-8)829-4297
李가	4Cao Ba Quat St, D.1	(84-8)822-9426
	2B Le Duan St, D.1	(84-8)328-1913
	6 Nam Quoc Cang St, D.1	(84-8)832-3510
가	49 Truong Quoc Dung St, D.PN	(84-8)842-2203
	35Ly Tu Trong St, D.1	(84-8)822-5431
	6B Thi Sach St, D.1	(84-8)822-6172
VIP	68-70 Dong Du St, D.1	(84-8)824-2260
	115 Ly Tu Trong St, D.1	(84-8)824-2959

0.

Asahi	109 Le Thanh Ton St, D.1	(84-8)827-8589
Kampachi	242 Tran Binh Trong St, D.5	(84-8)839-0000
Nanbantei	37 Nguyen Trung Truc St, D.1	(84-8)829-8071
Sakura	40 Mac Thi Bui St, D.3	(84-8)822-4502
OHAN	67 Pasteur St, D.1	(84-8)824-4896
IROHA	16 Nguyen Thi Nghia St, D.1	(84-8)839-4612

0.

NGOC SUONG	6 Hoang Viet St, D.Tan Binh	(84-8)845-6771
LEMON GRASS	4 Nguyen Thiep St, D.1	(84-8)822-0496

0.

Bavaria	20 Le Anh Xuan St, D.1	(84-8)822-2673
Billabong	25 Dong Du St, D.1	(84-8)822-6363
Chatterbox	63 Nguyen Hue St, D.1	(84-8)822-2999
Corso	117 Le Thanh Ton St, D.1	(84-8)829-5368
Restaurant 180	180 Nguyen Van Thu St, D.1	(84-8)825-1673
Sapa	261 Thai Van Lung St, D.1	(84-8)829-5754
Tropicana House	79 Tran Hung Dao St, D.1	(84-8)824-2525
BRODARD	231 Dong Khoi St, D.1	(84-8)822-3966
Wild Horse	18A/D1 Thai Van Lung St, D.1	(84-8)825-1901
DAB	34 Dong Khoi St, D.1	(84-8)822-3623
Amigo Steak	55-57 Nguyen Hue St, D.1	(84-8)824-1248

43. / / ,

가 가

, 4 , 4

()

0 (XICH LO)

3 () 가 ,

가 , 가 가 , 가

0 (XE OM)

4 가

가

0 (TAXI)

가 가

5

15,000 , /

Mai Linh Deluxe	826-2626
Saigon Taxi	823-2323
Giadinh Taxi	898-9898
Cho Lon Taxi	836-3636
M. Taxi	822-2666
Vina Taxi	811-0888
Festival Taxi	845-4545
Vina Sun Taxi	827-2727
Airport Taxi	844-6666

0 (XE BUYT NOI THANH)

2003 가
 , 2004 (,)
 가 . 2005 (가)
 가 . 2000 (US\$0.13) , AM 4:00- PM
 7:00 . 4,300 .

()

0

,
 (7 - 23) 1 2.51 , 6 0.22
 가 , 1 4.5 , 3.5 가 .
 (23 - 7) 1 2.01 , 6 0.18 가 .

2001 9 171
 1 1.30 가 가 (1
) 가 가
 가 .

가 가 VND
 300,000 500,000 180 /
 1,500 (US\$0.1) / : 00-82
 (가#)-(#)-

0

가 가
 . 2003 300 가
 2005 5 VNPT VinaPhone
 MobiFone 가 530 (VinaPhone 270)

CDMA SK Telecom S-Fone(,
) 25 SK-Telecom 2005 8
 2 , .

(
 3 (28) SK
 (12-011-022- -3838) (가)
 SK-Telecom

0

13 (vnn, fpt, Saigonnet, vietel, netnam, OCl, Hanoi Telecom, ,ETC, Qtnet, TIE,)가 . 가

PC 가 , PC .

ADSL 2003 가 2 2005 .

가 가 (\$200) , PC 4,000 VND(US\$0.28) / PC 15,000~20,000 VND(US\$1~1.4) / 가 가 , , 가

44.

()

2005 9 , 가

		(FAX)
Ministry of the Interior	56 Tran Phu	(84-4)7336213 / (Fax)8431431
Ministry of Foreign Affairs	1 Ton That Dam	(84-4)8453973 / (Fax)8431431
Ministry of Justice	25A Cat Linh	(84-4)8430955 / (Fax)8431431
Ministry of Plan&Investment	2 Hoang Van Thu	(84-4)8455298 / (Fax)8234453
Ministry of Finance	8 Phan Huy Chu	(84-4)8264872 / (Fax)8262266
Ministry of Trade	31, Trang Tien	(84-4)8253881 / (Fax)8264696
Ministry of Science	39 Tran Hung Dao	(84-4)9439731 / (FAX)9439733
Ministry of Labour	12 Dinh Le	(84-4)8269557 / (FAX)9363749
Ministry of Transport & Communications	80 Tran Hung Dao	(84-4)9424918 / (FAX)9423291
Ministry of Construction	37 Le Dai Hanh	(84-4)9760271 / (FAX)9423291
Ministry of Industry	54 Hai Ba Trung	(84-4)8253831 / (Fax)8265303
Ministry of Agriculture & Rural Development	2 Ngoc Ha	(84-4)8468161 / (Fax)8454319
Ministry of Culture & Information	51-53 Ngo Quyen	(84-4)9438231 / (Fax)9439009
Ministry of Marine Products	10 Nguyen Cong Hoan	(84-4)8351720 / (Fax)7716702
Ministry of Education & Training	49 Dai Co Viet	(84-4)8694795 / (Fax)8683724
Ministry of Public Health	138A Giang Vo	(84-4)8464051 / (Fax)8462195

()

		(FAX)
Ministry of Trade	35-37 Ben Chuong Duong St, D.1	(84-8)8212780 (FAX)8291011
Ministry of Construction	14 Ky Dong St, D.3	(84-8)8466010 (FAX)9317152
Ministry of Agriculture & Rural Development	135 Pasteur St, D.3	(84-8)8294142 (FAX)8238241
Ministry of Culture & Information	170 Nguyen Dinh Chieu St, D.3	(84-8)9303369 (FAX)9304637
Ministry of Education & Trading	3, Cong Truong Quoc Te St, D.3	(84-8)8290396 (FAX)8242066
Ministry of Finance	138 Nguyen Thi Minh Khai St, D.3	(84-8)9303026 (FAX)9303375
Ministry of Forestry	12, Phung Khac Khoan St, D.1	(84-8)8243870 (FAX)8293280
Ministry of Industry	45 Tian Cao Van St, D.3	(84-8)8294631 (FAX)8290852
Ministry of Sciences, Technology & Environment	31, Han Thu Yen St, D.1	(84-8)8226366 (FAX)8294453
Ministry of Transport & Communications	92 Nam Ky Khoi Nghia St, D.1	(84-8)8224120 (FAX)8224120

()

		(FAX)
Service of Trade	59-61 Ly Tu Trong St, D.1	(84-8)8275521 (FAX)8224536
Construction Service of HCMC	60 Truong Dinh St, D.3	(84-8)9326214 (FAX)9325662
Service of Agriculture	176, Hai Ba Trung St, D.1	(84-8)8297652 (FAX)8294764
Service of Culture & Information	164 Dong Khoi St, D.1	(84-8)8224053 (FAX)8223221
Service of Labour	159, Pasteur St, D.3	(84-8)8225645 (FAX)8294032
Service of Transportation & Communications	63 Ly Tu Trong St, D.1	(84-8)8222777 (FAX)8290458

()

		(FAX)
VCCI (Vietnam Chamber of Commerce & Industry:)		
	9 Dao Duy Anh, HANOI	(84-4)5742022 (FAX)5742030
	171, Vo Thi Sau St, D.3	(84-8)99326598 (FAX)9325472
ITPC (Investment & Trade Promotion Center:)	92-96, Nguyen Hue St, D.1	(84-8)8275175 (FAX)9325472
Customs office of HCMC	2 Ham Nghi St, D.1	(84-8)8293321 (FAX) 8213241
Association of Plastics	331 Dien Bien Phu St, D.3	(84-8)8211307 (FAX) 8344082

()

		(FAX)
	Dae Ha Business Center, 360Kim Ma F4	(84-4)8315111 (8315117)
	107 Nguyen Du St, D.1	(84-8)8225757 (8225750)
	Diamond Plaza(704), 34 Le Duan St, D.1	(84-8)8223944 (8223941)
	Dae Ha Business Center, Dae Ha Business Center,	(84-4)8315177 (8315176)
	SiteA S.G South New City, Tan Phu D7	(84-8)8886450 (8886453)
KOICA	Dae Ha Business Center, 360Kim Ma F4	(84-4)8315108 (8316212)
	47 Nguyen Cu Trinh St, D.1	(84-8)8379154 (8379155)

()

		(FAX)
Vietcombank	198 Tran Quang Khai	(84-4)9343137 / (9363454)
Vietnam Bank for	194 Tran Quang Khai	(84-4)8268318 / (8266959)
Investment & Development	2 Lang Ha	(84-4)8313710 / (8313719)

		(FAX)
Cho Hung Vina Bank	(Hanoi) Dae Ha B/D 2F, 360 KimMa	(84-4)7718237 (FAX)8315203
	(HCMC) 3-5 Ho Tung Mau St, D.1	(84-8)8291581 (FAX)8291583
WooLee Bank	(Hanoi) Dae Ha B/D 11F,360 Kim Ma	(84-4)8315281 (FAX)8315271
Korea Exchange Bank	(Hanoi) Dae Ha B/D 14F,360 Kim Ma	(84-4)7716800 (Fax)7716784
Shinhan Bank	(HCMC) 41 Nguyen Thi Minh Khai St, D.1	(84-8)8230012 (Fax)8230009

()

가 , , 가 ,
(,) 가 .

()

(AEA, COLOMBIA, HCMC FAMILY MEDICAL) , 1
가 100 가 .
 , 가 , /

0

	84-8) 844-9367
	84-90) 377-6235
	84-8) 811-8269
	84-8) 293-8386

0

	84-8) 900-4670
	84-95) 865-7530

0

가 (,)	84-8) 949-1209
()	84-8) 830-0999
SL ()	84-8) 910-5993
FV Hospital ()	84-8) 411-3333

()

70 90 , 40 60 ,
20 30 .

()

가 220V, 50Hz .

()

가 , 1
.

()

가 가 ,
가 .

()

가 , 가
가, , 가
가 , 가
가 , 가 ,
.

0 / ()

, , / 가 , , 가
.

46.

()

가. (Dia Dao Cu Chi)

75km
1960 Viet Minh 1940
가 250 km

- 0 : 3
- 1 : (3m)
- 2 : () (6m)
- 3 : (8-9m)

. (Hoi Truong Thong Nhat)

1954 1868 (Norodom Palace)
Independent Palace . 1962
1966 가 “ (Ngo
Viet Thu)" . 1975
1975 4 30 Unification Palace , ,

. (Nha luu niem Bac Ho)

“ ” (1 Nguyen Tat Thanh)
1863
1911 21 (: Nguyen Ai Quoc:)

. (Nha tho Duc Ba)

1880
가

. (Chua Vinh Nghiem)

1964-71

40m 7 , 가 .

()

가. (Cho Dong Xuan)

. (Den Ngoc Son)

(黎) (AD 980-1009)代,

.

가

()

가. : Vinh Ha Long

" " 3,000

. : Hue

(院朝) , , 가 ,

. :Da Nang

4 .

(Cham) 가

. :Da Lat

1,500M 18 23

가

. :Nha Trang

가

가 , ,

. :Vung Tau

125Km 가

가

. :Mui Ne

200km 가

Phan Thiet()

24km 가

가

Doi Cat(-

20

가

Nuoc Mam()

Thanh Long()

47.

o / 가 (/)

- Xin Chao ()

o *** .

- Toi ten la *** (***)

o .

- Toi la nguoi Han Quoc ()

o ?

- Ten la gi? (?)

o .

- Rat vui duoc gap anh(), chi() (,)

o .

- Cam on ()

o .

- Giup toi voi ()

- o .
- Xin loi ()
- o . / .
- Khong co chi ()
- o ?
- Cai nay la cai gi? (?)
- o ? (가)
- Bao nhieu tien (?)
- o
- Mac qua ()
- o 가
- Bot di ()
- o ()
- Toi muon den day ()
- o ?
- Noi tieng Anh duoc khong (?)
- o ?
- Toi co the gap nguoi phu trach duoc khong (?)
- o ?
- Mua Ca vat o dau? (?)
- o ?
- Khu ban sach o dau? (?)
- o .
- Toi chi xem thoi. ()
- o
- .
• Cho phep toi duoc tu gioi thieu. ()
- .
• Han hanh duoc gap anh. (chi;) (/)
- .
• Toi Ten la Cho You Kyoung. ()

0

-

• Toi hy vong se gap lai anh som. ()

-

• Toi rat thich duoc gap lai anh. ()

0

-

• Xin cu goi toi bat cu luc nao. ()

-

• Hay giu lien lac. ()

-

• Toi se lien he lai. ()

48.

()

8 ° 30 ' 23 ° 24 ' 가 S 103 ° 27 ' 109 ° 28 ' ,
 , , ,
 , .

()

3,818 km , 982km, 1,281 km, 1,555
 km .

()

330,363km² 1.5
 1,650km 600km, 가 48km
 3,260km .

()

3/4 , , 가
 3,000m .

가 2 가 ,
4,180km
가 .
400km
.
()
, (5-9) 가 (10 -3)
()
5-1
()
, , , , , , , , ,
, , , , , , , , , .

49.

()
2004 8 2 , 2004
4 3 (49.14%) 가 4 1 7 (50.86%) 가 .
80 10 , 20 .
()
54 (Kinh) 87%
(Tay) , (Thai) , (Hoa) , (Khmer) ,
()
(80%), (10%), (5.0%), (2.5%),
(2.5%)

50.

()

0

BC 13

" "

BC 214

()가 , BC

208

" " .

BC 111

" "

,

,

, 1100 .

()

0

939

. 19 가

950

.

가

,

1428

" " ()

()

.

16

가

()

()

17

50

()

()

,

17

.

18

1802

" "

(가)帝

.

()

0

가 排外

가 1858

, , ,

1883

.

1883

,

,

1899

2

.

()

0

가

1930

"

()"가

2

1945 2

, 1945 9 2

"

"

1945 3

80

1946 3

가"

(12)

1949

2

"

"

1954 5 "

"

1949 7

가

1954

17

56

2

1955

"

"

. "

"

1955

가 "56

"

가

"反 -反美"

, 60

"

"

63

65

"

"

65 68 11 , 72 12
18 29 2 12 , 45 5
10 .

73 1 27 , , ()

" 60 " 4 30
75 76 " "

51. 가

- 2005 9 -

가 2 가

(:)

o Mr. Nguyen Van An (: 1937 10 1)

5 18
21 10 1

(STANDING COMMITTEE OF NATIONAL ASSEMBLY)

5
1997 7 10 450

가
가
가

()

o Mr. Uong Chu Luu

가

가
가

()

가 (), , 5 .

가 , 가 .

(가 :)

o Mr. Tran Duc Luong

1992 가 . 가
, 가 .

- 가
- ()
- , ,
- , , , ,
- , , ,
- , .

52.

()

1930 " " " . "
" " " 가 1951 "
" 1976 4
" " .
3 가
5
가

53.

()

2001 9 (Nong Duc Manh)

가

()

가

()

2004 (6.3) 9%

54. 가

- : NONG DUC MANH

()

- o 1940 11 : BAC THAI PROVINCE , TAY
- o 1958 : 가
- o 1963 :
- o 1958 -65
- , BAC THAI (VICE- SECRETARY),
- o 1991 :
- o 1992 :

- 가 () : TRAN DUC LUONG

()

- o 1979 :
- o 1982 :
- o 1984 :
- o 1991 :
- o 1996 :
- o 1997 10 : 가

- : PHAN VAN KHAI

()

- o 1937 : QUANG NGAI PROVINCE
- o 1959 :
- o 1960-1965 :
- o 1981 : ,
- o 1984 :
- o 1987 :
- o 1991 :
- o 1992 :
- o 1996 :
- o 1997 :

55.

- 2005 9 -

- o - Phan Van Khai, 1933 12 25
- o
- Nguyen Tan Dung, 1949 11 17
- Vu Khoan, 1937 10 7
- Pham Gia Khiem, 1944 8 6
- o - Pham Van Tra, 1935
- o - Le Hong Anh, 1949
- o - Nguyen Dy Nien, 1935
- o - Uong Chu Luu, 1955
- o - Nguyen Sinh Hung, 1946
- o - Truong Dinh Tuyen, 1944
- o - Ngyen Thi Hang(), 1944
- o - Dao Dinh Binh, 1945
- o - Nguyen Hong Quan, 1949
- o - Ta Quang Ngoc, 1944
- o - Pham Quang Nghi, 1949
- o - Nguyen Minh Hien, 1948
- o , - Cao Duc Phat , 1956
- o - Hoang Trung Hai, 1959
- o , : MPI - Vo Hong Phuc, 1945
- o - Tran Thi Trung Chien(), 1946
- o - Nguyen Danh Thai, 1950
- o - Do Quang Trung, 1946
- o - Hoang Van Phong, 1946
- o - Mai Ai Truc, 1946

- o - Do Trung Ta, 1945
- o - Le Duc Thuy, 1948

56.

()

2005 34
3
,
,
,
64 (4 : , , ,) .

()

- o ()
- : 927km²
- : 3.087 (2004)
- :
- :

- o ()
- : 2,095km²
- : 5,708 (2004)
- :
- : 가 .

- o
- : 1,519km²
- : 1,776 (2004)
- :
- : 3

- o
- : 1,256km²
- : 754 (2004)
- :
- : 4 .

- o
- : 2,986km²
- : 1,127 (2004)
- :
- :

0
- : 5,895km²
- : 2,169 (2004)
- : , ,
- :

0
- : 2,696km²
- : 873 (2004)
- : , ,
- :

0 .
- : 1975km²
- : 898 (2004)
- : 가
- : "The City of Oil" 가 가

57.

()

1930 , .
 ,
 , 가
가
가 1970 가 UN
UN 가 , (ADB), ILO, FAO, UNESCO,
IBRD, IMF, ITU, IFC 가 .
1978 12
가
1980 가
가 가

1986 () .

가 ,

가 ,

91

가

'90 1994 2

'99 7 - , 2001 12 10 - (2003 62.7%,

'99 8 (NTR) . -

2004 26.0%, 2005 7 15.7% 가)

()

o ASEAN 가

1986

가 가

가

'92.7.23 (BALY TREATY) 가 ASEAN

30 가

93.7 가 ASEAN 가 CAM ARF(가

ASEAN 가

'94.7.22-23 27 ASEAN '95

ASEAN 가 '94.10.17 CAM ASEAN

MOHAMED BOLKIAH ASEAN 가

9 '95.7.28 28 7

ASEAN 가

'95.12 가 ASEAN ()

'98.12 6 ASEAN .

2004 ASEAN 10 96

(CEPT) 2006 5% 0%

o - EHP (Early Harvest Program)

2004 2 24 Decree No. 99/2004/ND-CP

2004 2008

EHP (Early Harvest Program)

2004 1 1

EHP

58. /

()

o

()

o 220V/50Hz

o 110V

59. (2005 9)

가

6

(市),

가

60.

()

(4 , 15)

가

()

가.

(QUANG NINH), (HAI PHONG), (DA NANG), (QUY NHON),
(NHA TRANG), (SAI GON) 7 가

가

0

'92 65%가 9.5m

20,000 가

2

1 5

2010 7
The Southern Transport Consultation and
가

Design Company(Tedi South)
가 Tan

Cang Ba Son

2 Dong Nai Cat Lai Tan Cang
VND 8 가 VND 350
63

Ba Son VND 14 3000 Thi Vai
Cai Mep 21

가 DWT 5 8 가 28
14 가 Sai Gon 147 가
2,000

0

10,000 가 (CAI

LAN)

0

3 (TIENSA)

(SONG HAN) 2

4 가

61.

()

SAIGONG GIAI PHONG (SAIGON LIBERATION)	- : 450,000 -
TUOI TRE (THE YOUTH)	- : 143,000 - , , 1 3 - 가 .
LAO DONG (THE LABOR)	- : 80,000 - , , 3
PHU NU (WOMEN NEWSPAPER)	- : 120,000 - 1 2
NHAN DAN (PEOPLE'S DAILY)	- : 500,000 -
VIETNAM NEWS	- : 10,000 -
SAIGON TIMES	- : 20,000 -

()

TV (VTV) 3 2 ,
1 5 30 11
30 12 11 30
AM, FM 1
(2005.03.05)

0

- Life & Health Newspaper : <http://health.vnn.vn>
- Lao Dong Newspaper : <http://www.laodong.com.vn/>
- Nhan Dan Newspaper : <http://www.nhandan.org.vn/>
- Post & Telecom Newspaper : <http://www.vnpost.dgpt.gov.vn/>
- Youth Newspaper : <http://www.tuoiitre.com.vn>

0

- Life Style Magazine (Dep) : <http://www.dep.com.vn/>

0

- Vietnam News express : vnexpress.net
- Vietnam News : <http://www.vnagency.com.vn/>

0

- Vietnam Economic Times : <http://www.vneconomy.com.vn/>
- Kinh te Saigon : <http://www.saigontimesweekly.saigonnet.vn/>
- Vietnam Investment Review : <http://www.vir.com.vn/>

0 /TV

- Radio the Voice of Vietnam : <http://www.vov.org.vn/>
- Vietnam News Agency : <http://www.vnagency.com.vn>
- Vietnam Television : <http://www.vtv.org.vn/>
- Hanoi Television : <http://www.hvtv.org.vn/>

62.

0

- : Pham Tien Van
- : 28-58
- : (02)738-2318/739-2065
- : (02)739-2064/ 738-2317
- : 09:00 12:00, 14:00 17:00 ()

63. 가

: (2005 09)

(: 1USD=15,869)

		(USD)	
		3.2	1
		1.0-1.8	1
		1.14	1 , 20
		3,000	150m2/ , Semi-furnished
		2,000-2,500	150m2/ , Semi-furnished
		4,300	150m2/ (Diamond Plaza)
	2000cc	25,800	, ,
		0.13	1
		0.83-0.89	
		0.41-0.44	가 , Km
		0.076	, 3
	()	0.657	- , 3
		0.038	가 , 1Kwh
			1
		17.25	1
		9,550-9,950	1 , American School
		100	, 18 1
		1.9-2.5	,
		100	, ,
		90	, 1
		59	, 1
		120	,
		200-400	,

64. (2005 9)

1961 1965 1 5

1976 (2 5)
(1976 1980)

2 5

1981 1985 3 5
가 가 1982
가 , 1983
가 가
가 4 5 (1986 1990) 1986
1986 12 6 " (刷新)"

가 가
2 가
5 5 (1991 1996) 가
5 5 . 1992 4
5 5
5 5 9%
가
5 5
가 , WTO 가 6
5 (1996 2000)

1 5 (1961-1965) (1966-1975)		,
2 5 (1976-1980)	-	, ,
3 5 (1981-1985)	,	
1 4 5 (1986-1990)	, 가	가 가 ,
2 5 5 (1991-1995)	, ,	ASEAN 가
3 6 5 (1996-2000)	6 가 가 가 가 WTO가	9-10% (4.5-5%) (14-15%) (12-13%) 가 10% GDP 3.5% 가 27-28% 가 22-24%
4 7 5 (2000-2005)	7 - - / - WTO가	7.5%\n(4.3%) (, 10.8%) (6.2%) -WTO 가 -FDI , ODA

65. / (2005)

< , 2005 8.5% >

. Phan Van Khai () GDP 8.5% 6
8.5%

GDP 7.6%

가

(SOE)

가

가

15

2010

50

()

가

가

2004 6

< >

가.

가

가

```
0      ,      ,      ,      ,      ,
-      ,      .      ,      ,      가
-      ,      가      ,
-      ,      ,      ,      ,      ,
-      (List B, C)
-      ,      ,      ,      17
-      (List B, C)      ,
-      ,      :      ,      ,
-      ,
-      ,      ,      ,
-      ,      ,      ,      ,
-      ,      ,      ,      AIDS
```

0 50%
0 , 가 ,
- ,

0 , , , , , 가 가
0 , , , , ,
0 , , , , ,
0 , , , , ,
0 , , , , ,

0

가

()

0 : 220,000 (2004)
0 : 1.39% (2004)
0 : 6.0% (2004)
0 : 9.2%(2004)
0 : 23% 가 160 (2004)

66.

()

가

()

(State Bank of Vietnam : SBV)

가

가

가

1988

2

가

가

가 4

80

90

(Decree-Law on Banks, Credit Cooperatives and Financial

Companies)

가

가

가

(Vietcom Bank),

(Agriculture Bank),

(Incom Bank),

(Ico Bank)

Exim Bbank, Saigon Bank

Indovina Bank,
VID-Public Bank, FirstVina Vinasiam
ANZ Bank(), Banque Indosuez(), BFCE(), BNP
(), Creditlyonnais(), CATHAY TRUST(), Bangkok Bank (),
Thai Military Bank(), Standard Chartered Bank(), Shinhan Bank ()
28

FENB(Far East National Bank)

Citybank, JP Morgan Chase Bank

67. /

, EU,

2005.1.1 WTO 가 , EU
가 . 3 (cotton fabric, knitted cotton shirts,
cotton underwear)

14
EU 9 (elastic shirts, pullovers, overcoats, socks, stockings,
men's trousers, women's underwear, linen thread, linen fiber textiles)

. 2005.1.1 EU
534%가 가 .

Mr. Diep Thanh Kiet, 가
가 .

, 6 , Citibank, HSBC 30
150 2 5000

(,)
90%
100%

, EU 2004 12 (,)

가

가가

68. /

1-4 9,858

32%

(VAMA: Vietnam Automobile Manufacturers Association) 1-4

11 가 9,858 , 7,450 가

가 가 가

4 가가 , Toyota 2,585
3,059 , Isuzu 500 765
, Ford 1,013 1,111 . GM Daewoo
Vidamco 1,597 (873) 2 가

가
Toyota 7 Zace 1,254 가 , Mitsubishi Jolie 659 가
1,000

100%, 80%, 가가 10%가 5
296%

2 , Honda가
Vinh Phuc 6000 10,000
, JRD Vietnam 7000 Phu Yen
1 , 5000

69. /

2010 10~12% 가

2002 1 11.2 1
 23.2 . , Vietnam Beverage Magazine 1
 1990 1.49 2003 12.5 8~10% 가 가
 . () 가 , ()
 가
 . 5~10
 .
 , 8 , 1.5% 가 37% 가 가
 가 .
 , 2004 7.7% GDP 2005 8.5% 2020 7% GDP
 가 10% 가가 .
 , 1990 가 1990 19.5% 2003
 25.8% .
 ,
 .
 가 1
 가 .
 ,
 (, , , 가 , , , , ,)
) . ()
 .
 가 80%
 20~65%가 19
 , 6 9000 가 , 2010
 (Decision 58/2003/호 -TTg, 2003.4.17) 2003
 가 .
 가 .
 가 , , , ,
 가 가 가

70. /

2010 4 가
 2004 500 가 가 2010 2100 가

Pham Hong Hai (Ministry of Post and Telematics) (Head of Telecommunications Department) 5 11 “ ”
 2010 4 .

2004 500 1 80%가 가
 , WTO 가
 가 가 .

2 200 가 , Motorola, Siemens, Intec, Alcatel, Telenor 가 .
 , Business Monitor International 가 2010 가 2100 .

Stephen Ho 가 DBS 가 . 2001~2004 760 .
 가 .

Roger Barlow, RJB VNPT(Vietnam Post and Telecommunications Corporation) S-Fone, Viettel, VP Telecom, Hanoi Telecom 가 가 가 가 .
 100 가 7 8700 . , 1 GDP가 500
 1 GDP 1800 , 가
 7~8%
 2010 2100 가 .

71. /

가 ,
 , ,

가 . 1 Honda Vietnam 50 .
 160 . 가 가 .
 2004

2004 3 ()

1	Honda Vietnam
2	VMEP ()
3	Yamaha

* : Saigon Times Daily, 2004.12.1)

1 1

Honda Vietnam, Yamaha, Nuovo, Jupiter, Hoa Lam

2004 12%(20)가
(Fully automatic) . 2003

5 가

2 600 ~700 (380~444) (Semi
automatic) 가 가

Spacy, Dylan, SH
가
가

2005 1 GMN (Honda) Spacy 102cc
가 Spacy 125cc 가
Kymco Hoa Lam Hoa
Lam-Kymco Motobike Joint Stock Company 3250 (2063) 가 Jockey
125cc

Sotsex 3700 2900 , Honda @ Stream 3500 3000 Yamaha
가 가 가

2005

가 가

2004 3 1300 (, ,)
75 2 가 가
가 가 1 1 가 가

가 가 가 가

가

3

(:)

	2002	2003	2004.11	2004()
	290.54	328.69	397.24	444.0

* : Customs Office

72. /

2005 53

(Tet) 15~20% 가 .
가 가 가

700 (444)

가
가
Intel Vietnam
가 25% 가
가

가

GfK 2004 30% 가 43
. 43 63%가 22% 가 , 8%
, 70% . 2005 53
.2004 16% 가 14 가 70%,
가 22%, 가 8% , 91%가 300 (190
) 가 . 2005 15 .

1000

	()
1995	0.4
1998	4.7
1999	5.5
2000	12.1
2001	12.7
2002	12.4
2003	12.6
2010()	15~20

* Source: ITU

&

	()
1999	112,329
2000	134,031
2001	162,879
2002	219,853
2003	449,466
2004	912,322

* Source: General Dept. of Customs

73. /

()

VNPT(Vietnam Posts and Telecommunication Corp.)가

60~70% 35%, 39%
 가 2005 6 가 700 , 2008 2100

8200 가 (2005.6 8.54%), 7 (5 , 2)
 (2004: 7.7%, 2005 8.5%),

가

(:)

	가
1994	3,200
1995	15,000
1996	58,500
1997	130,000
1998	210,000
1999	326,000
2000	775,000
2001	1,230,000
2002	1,900,000
2003	3,000,000
2004	4,800,000
2005.6	7,000,000
2008 ()	21,000,000

* : VNPT,

가 (2003)

가	가 ()	100 가 ()
	2,742.0	3.37
	137.0	40.06
	498.4	3.52
	269,953.0	21.48
	7,349.2	107.92
	18,800.0	8.74
	86,655.0	67.90
	33,591.8	70.09
	112.3	1.98
	11,124.1	44.20
	66.5	0.12
	21,860	26.95
가	3,577.5	85.25
	25,799.8	114.14
	24,864	39.42

* : ITU 2005

()

1992 5 가 , 7
가 가 , 5 가 .

MobiFone, Vinaphone, S-Fone, Cityphone, Viettel , Hanoi Telecom VP
Telecom .

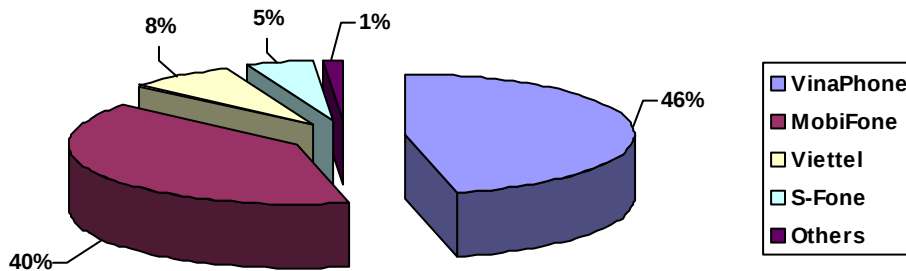
가.

Vinaphone MobiFone 90%

2005 6 Vinaphone 350 가 46% ,
MobiFone 300 40%, Viettel 60 8%, S-Fone 35 5%

(2005.6)

(: %)



cation 2 Hanoi Telecom Hutchinsson Communi-
6 5590 10 300 가
, VP Telecom 5 .

5 3 (VinaPhone, MobiFone, Viettel)가 GSM
, S-Fone CDMA , CityPhone IPAS/PHS
2 (Hanoi Telecom, VP Telecom)가 CDMA
GSM 3 CDMA 3 .

가 가 BCC()
. BCC() 가 ,
()
7 가 4 (VinaPhone, Viettel, CityPhone, VP Telecom) 100%
, 3 가 BCC . MobiFone Comvik
Int'l AB VNPT BCC , S-Fone (SK , LG,
) SPT BCC , Hanoi Telecom Hutchinson
Communications Hanoi Telecom BCC .

()

가. VinaPhone

0 : 100%
0 : VNPT GPC (Vietnam Telecom Services Co.)
0 : 1996 6
0 : GSM
0 : 350 가 1
0 : www.gpc.vnn.vn

. MobiFone

o : BCC (: Business Cooperation Contract)
o :
- : VMS (: Vietnam Mobile Telecom Services Co.)
- : Comvik Int'l AB ()
o : 1 2780
o : 1995 5
o : GSM
o :
- 300 가 2
- 64
o : www.mobifone.com.vn

. Viettel

o : 100%
o : Viettel
o 가 : 1998
o : GSM
o : 2004 ,
60 가 3
o : www.vietel.com.vn

. S-Fone

o : BCC (: Business Cooperation Contract)
o :
- : SPT (: Saigon Postel)
- : SLD (: SK , LG,)
o : 2 3000
o : 2001 9
- : CDMA
o : 2003 7 , CDMA 가 ,
35 가
o : www.stelecom.com.vn; www.sfone.com.vn

. CityPhone

o : 100%
o : Hanoi Posts & Telecom and HCMC Posts & Telecom (VNPT)
o : i-PAS/PHS
o : 2002 , 2003 ,
가 9 가
o : www.hnpt.com.vn; www.hcmpt.com.vn

. Hanoi Telecom and Hutchinson Communications

o : (: Business Cooperation Contract)
o :
- : Hanoi Telecom JS Co.
- : Hutchinson Communications ()
o : 6 5590
o
- 2005 2
- : CDMA
o : 2006 10 300 가
o : www.hanoi.telecom.com.vn

. VP Telecom

o : 100%
o : Vietnam Power Telecom Company
o 가
- 2005 3
- : CDMA WLL(wireless in local loop)
o : 2006
o : www.etc.com.vn
- : www.vpt.com.vn

()

가 가 5% 45% 가 ,
. , 7 , 가 ,
2008 2100 가
가 .

가 (GSM)
, CDMA S-Fone 2 5000 가
2006 .

, Hutchinson Communications Hanoi Telecom 6 5590
GSM
, CDMA 가 .

* :
* : (: sean-ahn@kotra.or.kr)

74. / /

< >

()

2003 11

(Law of Construction)

(local Company)

Decree 66/2003

(Law of Enterprise),

(Law of State -owned Enterprises),

(Law of Cooperatives)

(Law of Foreign Investment)

50%

50%

가

가

가

()

가.

(Joint-Venture), 100%

, 가
(Credit)

(Investment Capital)

가

가

가 2003

Decision 19/2003/QD-BXD

(,)

Construction)

(License of Contractor)

(Ministry of

(- Market Situation)

가.

가
2004 7.7% 2005 8.5%
(ODA: Official Development Assistance),
가

가 가
(ODA)
2003 25 , 2004 28 , 2005 34 가
가 가 ODA . 2003 8
4700 가 , 1/3
2003 ODA 5 9900 가 (World Bank) 5
7500 (ADB) 2 5200

0

200 가 가

0

가 가

0

가
(, ,) 가
(, ,)
가

가

가

, Hai Van Pass 가

가

가

가

ODA

, ODA

가

ODA가

Hai Van Pass (2

5100) Hazama , ODA가

LG

가

0

(100%)가

가

(Shinsung Corp.)	Highway 1A, section from Nha Trang to Saigon
(Keangnam Ent. Ltd.)	Highway 1A, section from Tuy Phong to Xuan Loc; Tan De Bridge
(Sam Whan Corp.)	24 bridges, 150 kms on the section from HCMC to Can Tho; Highway 1, section from Vinh to Dong Ha
(Kukdong Engineering & Construction)	Highway 1A, section from Thanh Hoa to Vinh; section from Quang Ngai to Nha Trang; Ham Thuan Hydro-Power Plant
(Dong Ah Construction)	Hai Van Pass Tunnel
(Daewoo Engineering & Construction)	Highway 18 ; Daeha Business Center, Phu My Gas Distribution Station in Ba Ria – Vung Tau, Total Gas Can Tho Factory, Dong Sung Adhesive Factory in Dong Nai Pro.
(Samsung Engineering & Construction)	Delta Caravelle Hotel, Phu My Fertilizer Plant
(Hyundai Engineering & Construction)	Pha Lai thermal power plant, gas-turbine power plant in Vung Tau
LG (LG Engineering & Construction)	Thien Tan water treatment plant in Dong Nai Province; LG-HP Sun Flower Int'l Village
(Kolon Construction)	Thien Tan water treatment plant in Dong Nai Province
(Posco Engineering & Construction)	Diamond Plaza

()

,

가 (Local Partner)

.

.

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가

, 1

(100%) ,

가

< >

()

가.

(, ,)

()

“ 가 ”

가 () 가

()

(One-Off Payment)

().

/

(Land Lease with Payment of Annual Rent)	(Land Lease with One-off Payment for the Entire Lease Term)
(:)	(:)
(:)	
가 ,	가 ,
	()

2003

(Law on Housing) (Draft) 가
() (Floor Area)
(BCC), , 100% , BOT, BTO, BT
가 가
BOT, BTO, BT
(Clearance) 가

o 가

2000 7 21 Government Decree 24 2003 3 19 Decree 27
가 MPI(Ministry of Planning and Investment),
DPI(Department of Planning & Investment)

Group A 가

- BOT, BTO, BT
- 가
-
-
- 4000
- 5 , 50

MPI Group A 1000 ,
500 가 . Group A MPI가
가
DPI 가 MPI가 가
가 MPI DPI
가 MPI DPI

0

Government Decree 88(1999.9.1), Decree 14(2000.5.5), Decree 66(2003.6.12)

100% 가 , 30%
(BCC)

()

가 가
가 가
가 가

가

(: US\$/sm)

		가
Pacific Place	Taiwanese Joint-venture	2,200
Pasteur Court	Local	2,200
The Lancaster	Local	2,100
The Manor	Local	1,600
My Vinh	Local	1,400
Cantavil	Korean Joint-venture	1,200
Saigon Pearl	Hong Kong Joint-venture	1,200
Grandview Phu My Hung	Taiwanese Joint-venture	1,100
Horizon Tower	Local	1,100
Binh Phu	Local	750
Tan Hong Ngoc (Ruby Land)	Local	700

가가

100% , A
25~27 /sm 30 /sm
/ 3

()

1990 , LG

1997 IMF , 3 16

, 가 ,

/	가 /	(\$)	
Daeha Complex/	1993	177,400,000	,
International Business Center/IBC (Diamond Plaza)	1995	91,941,635	, (),
Pacific Garden/	1996	21,036,828	
Sunflower Village/LG	1996	27,500,000	
Cantavil/	2004	20,548,220	3 16
Long Son Golf Resort/East Asia Air Express	2004	20,000,000	, ,
AGIM Da Lat/KGIM	2004	5,000,000	1 , 5 50

가

6 가 3 1000

가 MPI

207.66

KGIM 9500 219

500 5 , 36

2960

18 , 17 21 12

가

FDI vs FDI (1988-2004)

(: US\$)

FDI	293	10,693,403,571(23.28%)	4,383,437,405(16.37%)
FDI	5,130	45,917,467,024	26,772,734,095

* : MPI

FDI (1988-2004)

(: US\$)

&	166	3,604,989,648	2,198,828,995
	3	2,466,674,000	51,294,598
&	104	3,635,640,377	1,611,942,035
가 (EPZ) & (IZ)	20	986,099,546	521,371,777

* : MPI

FDI vs FDI (1988-2004)

(: US\$)

FDI	22	831,998,319 (7.78%)	385,732,025 (8.79%)
FDI	293	10,693,403,571	4,383,437,405

* : MPI

FDI vs FDI (1988 - 2004)

(: US\$)

FDI	22	831,998,319 (17.37%)	385,732,025 (13.35%)
FDI	847	4,789,349,943	2,888,832,760

* : MPI

FDI (1988-2004)

(: US\$)

&	13	207,109,700	157,762,491
&	7	467,938,619	202,268,284
가 (EPZ) & (IZ)	2	156,950,000	25,701,250

* : MPI

()

,

가.

가 가

가

(

)

.

. Saigon Co.opmart 2010 40 , ISO 9000;2000
1 (6300) ,
 , ,
 , WTO 가 ,
 ,

* : Vietnam Economic News 9 20 ,
* : (: sean-ahn@kotra.or.kr)

76.

(1988), (1989),
(1994) , 1995 ()

가

(Copyright), (Invention), (Utility
Solution), (Industrial Design), (Trademark) .

()

()

15 , 5 (2 가) .

가

가

가

0 NOIP(National Office Industrial Property)
 0 NOIP
 0 3
 0

2002 5 8 , (Pham Dinh Chuong)

()

, , 10 10 가

5

1995 4 ,

B/L

0 : (NOI : NATIONAL OFFICE OF INVENTIONS)

0 :
 - (ORDINANCE OF TRADEMARK)
 - 1982 12 14 , (NO.197-HDBT)
 - 1990 3 20 , (NO.84-HDBT)
 - (1991 10 17)

0 : 가

- ,

- , , , , , , 가

- 가

- 가 , 가 ,

- 가 , 가 ,

- ,
- 가
가
(, WTO 가)
2005 3 15 ' / / ' WTO
WT H 가
14 497
2
36%, 53% 90%가 2003 94%
가
BSA(Business Software Alliance) 4 IT 10%
2002 4 IT 2006 10 , 3,000
, 7 5000 가
Bui Manh Hai() WTO 가 가
가
IT 가

77.

2005 9 가

78.

가.

2001 4 2001~2005(Decision No.46/2001/QĐ-TTg)

0 :

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- ()

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0 :

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- ()

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- (, , , 가 , , . . .

()

- (,2,3)

- () , (

- ,) ,

- 30CV

- 16

- 2,3

-

-

- , 16 , 5 가 5

가 . 5 ,

.

* 2001~2005

79. (2005)

()

1998 .

HS (Harmonized Tariff System, 1996 Version) .

6,400 HS

, , .

■

ASEAN CEPT(the Common Effective Preferential Tariff Scheme)
 ASEAN 10 0~5%
 2006 0~5%

1996 2000 5
 2003 (30-100%) 1,000

(AFTA/CEPT)

AFTA/CEPT ASEAN
 IL, TEL, SL, GEL 4가

가. Inclusion List (IL)

1996 1 1 2006 1 1 0~5% “

o Immediate reduction():

- 20% 2000 1 1 0~5%
 - 20% 1998 1 1 0~5%

o Normal reduction():

- 20% 1998.1.1 20% 2003.1.1 0~5%
 - 20% 2000.1.1 0~5%

. Temporary Exclusion List (TEL)

ASEAN

IL

. Sensitive List (of unprocessed agricultural products) (SL)

가 CEPT/AFTA , CEPT
 IL TEL SL 2004.1.1 2010 0~5%

. General Exception List (GEL)

CEPT/AFTA 가 , , , , ,

AFTA/CEPT

. 2003 7 1

Decree No 78/2003/ND-CP 2003 ~2006

o (VietNam General Customs Office) : www.customs.gov.vn

80.

()

가 (I/L) , (Delivery Order D/O),
(Airway Bill), (Packing List),
(Annul Import License),

()

Door to Door
/ /

가

o

30

가

10%

()

2004

Nguyen Huu Nghiep

가

가

1

HS Code

/

81.

“ ”

,

,

,

,

.

,

가

(, ,)

, 1990

가

가

가

가 , , , 가
가 .
가 .
가 ,
가 .
가
가 , 2005
WTO 가 가 WTO
5 -10
가
가 .
가 .
가 .
4 “ ” 3
(Mien Dong) (3) "Big-C(Cora)"가
1
2004 CO-OP MART, MAXIMART,
METRO ,ZEN PLAZA 28 ,
가 가 가
2 가 ,
Metro Cash&Carry가 Hypermarket Big-C
가
가
가
가 2 -
100% - . Hochiminh city Hanoi, Dong Nai
Big-C(Cora) Metro Cash&Carry가
“ ” 가가

가 2 Bourbon GBS(Groupe des Societes De Bourbon)
Metro AG , 가
,

가 .

82.

- 2005 9 -

()

o

o 가 30% , ,

o

()

.

.

((Foreign Contractor))

가

(1) Contractor) 2) (Sub Contractor) , ,

가 () ,

가 가

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()

가

, 가

. 가 , 가 가 가 ,
가 .

, , 가 ,

0

0 SCCI 가 .

가 가
가 SCCI
가 , 3
3

84. /

(: US\$, %)

가	2002	2003	2004	2005.1-7 ()
	2,421	3,938(62.7)	4,992 (26.0)	3,157 (15.7)
	2,510	2,909(15.8)	3,502 (20.0)	2,464 (36.8)
	1,495	1,747(16.8)	2,735 (56.0)	1,436 (-0.68)
	1,329	1,420(6.8)	1,822 (28.3)	1,363 (53.8)
가	961	1,024(6.5)	1,130 (21.0)	905 (27.6)
	721	854(18.4)	1,066 (24.0)	588 (-0.78)
U K	571	755(32.2)	1,011 (33.9)	560 (-0.48)
	315	345(9.5)	499(44.6)	554 (89.0)
	812	749(-7.7)	905(20.0)	495 (0.4)
	346	454(31.2)	601(32.4)	458 (67.7)
	228	335(46.6)	491(46.6)	402 (95.1)
	404	493(22.0)	582(18.1)	375 (9.6)
	438	496(13.2)	556(12.0)	345 (6.5)
	466	492(5.5)	604(22.0)	344 (-0.9)

* : Vietnam Economic News

(2003 15%)
2003 1 (20%)
2005 9

(: US\$, %)

가	2002	2003	2004	2005.1-7 ()
	1,629	2,259(32.5)	4,456(97.0)	3,249 (47.1)
가	2,493	2,534(1.6)	3,618(42.0)	2,472 (23.6)
	2,020	2,537(25.6)	3,698(45.0)	2,414 (20.6)
	2,215	2,510(13.3)	3,552(41.0)	2,294 (24.0)
	1,893	2,286(20.8)	3,328(45.0)	2,137 (19.2)
	802	956(19.2)	1,858(94.0)	1,263 (35.1)
	130	293(25.4)	662(25.9)	785 (48.9)
	684	933(36.4)	1,215(30.2)	721 (6.8)
	553	810(46.5)	1,074(32.0)	664 (9.4)
	501	492(-0.2)	671(36.4)	493 (28.7)

* : Vietnam Economic News

kotra

.

가 . , 가 .

()

가.

80% 가 . 70

가 .

.

가 가 가

, , 가 가 .

가 . , ,

.

가 , .

(L/C)

, Joint Stock Bank

.가 L/C .

0

- Vietcom Bank(), Incom Bank(),Bank for Agricultural ()
,Bank for Investment & Development()

Nego Confirm . ()

()

가 ”
가

가 가

가 .

86. /

()

1.5

2 , 가

가 10%

50%가 20
가

. ' 87

5

가

. , , 가 ,

, EU

2001 12 - (2003 62.7%, 2004
26%, 2005 7 15.7() 가) 2005

()

가

가

'96

가 . .

가

100

, , ,

가

가

가

0 .

- ,

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0 .

- ,

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- , , , , ,

- (Board of Management) , , , , ,

- , , 가

-

- 가

- ,

- , , ,

-

. (100% Foreign Owned Capital Enterprise)

0 가

-

-

- 가 ,

- ,

- , , ,

0 .

- , , ,

-

- , , 가

- , , 가

-

- ,

- , , 가

-

()

가.

28% ,
20%,15%, 10% .
28% .
3% , ()
4%가 . 가

.
0 ,
0 24
0 BOT, BTO, BO ,
0 가 ,
0 ,
0 5
0 , , ,
-

. 가 (EPZ ; Export Processing Zone)

가 / , 가
가 .

()

가 .
 , , , 가
 .
 , .
가
가
가
 ,
가
가

87.

- 2005 9 -

()

' (刷新) ' 1987 12 1990 6 1
1992 12 2 , 1993 4
1996 11 3 , 1997 2

80

1989 가 , 가 가 3
, 1991
, , , , ,
, 1988 가
, 1999 1

, 1990 6
1992 2 100%
BOT 가
가
1995 가
, 가
, '96 11
, 가 ,
, 3
, '97 2

()

가

가.

가 ,
SCCI가
2 2
50% , B.O.T
4 4
50%
가 ,
()

가
2 4
, 10 15% , 5%
()

0 , , , , , , ,

0
- , , , , , 가
- , 가 ,
- , , , , ,
- (List B, C)
- , , , 17 ,
- (List B, C)
- , : , , , ,
- , , ,
- , , , ,
- , , , , AIDS , , ,
- 50%
- , 가 ,
- ,
- , , , , , , ,

0 가 ,

0

0

0

(- 가)

가.

0 가 가

- , , TV ,

0

- , 가 , 가 (BOT, BTO, BT)
- , , ,
- ,
-
- (植林)
-
-

. -

0 (乳製品) 가

0

0 가

. -

, , ,

88.

(- 가)

가. (BCC)

가 가

0 , , TV ,

0

.

0 , 가 , 가 (BOT, BTO, BT)
0 , , , ,

0 ,
0
0 (植林)
0
0

0 (乳製品) 가
0
0 가

89.

()

가 4가
100% (BOT)

가.

30%

가

가 ,
가 .

가

$$\begin{matrix} 2 \\ 1 \end{matrix}$$

1

2/3

•

가

■

,

;

,

,

,

•

가

가

가

‘

가

가

•

()

가 가
가

↓

----- KOTRA,

,
(MPI,)

↓

(MOU) ()

↓

()

↓

가 (,)

↓

* 1

(), 5 ()

MPI() 가

(.)

↓

* 가

가

↓

가(), (),
가()

, ,
(), ()
()

90.

/ ()

()

가 (5 , 3
5) '99.7.1 100 (64)

30

90 가

(DECREE NO.382-HDBT) 1990 11 5

가 (Circular NO.4-TN/PC91.5.6) 1994 8 2
'99. 5
(Decision No53/1999/QD-TTG)

()

5

가 가

.가
가

()

0
0
0

가

()

“Service of Trade ”

0 “Service of Trade ”

- : 56-61, Ly Tu Trong St., Dist.1, HCMC
- : 84-8-823-9570
- : 84-8-822-4536
- E-Mail : thuongnhannn@hotmail.com
- : www.trade.hochiminhcity.gov.vn
- : Ms. Nguyen Thi Mai Ngan, Manager, Ms. Doan Thu Thuy ()

0
 -
 -
 . ()
 .
 .
 . : 1 / 1 = 2
 - (가)
 . ()
 .
 .
 . : 1 / 1 = 2

0 45
 .
 - (Notification of Operation)
 - Service of Trade
 - ()
 - ,
 -
 -
 - (,)
 (People ' s Committee of ward level) .

91. /

()

- | | |
|----|-------|
| 1. | |
| 2. | |
| 3. | |
| 4. | |
| 5. | |
| 6. | , , , |

0 ,
 0
 0 , , ,
 0
 0 ,
 0 ,
 0
 0

0
0
0
0
0 (Board of Management)
0
0
0
0
0
0
0

가 가

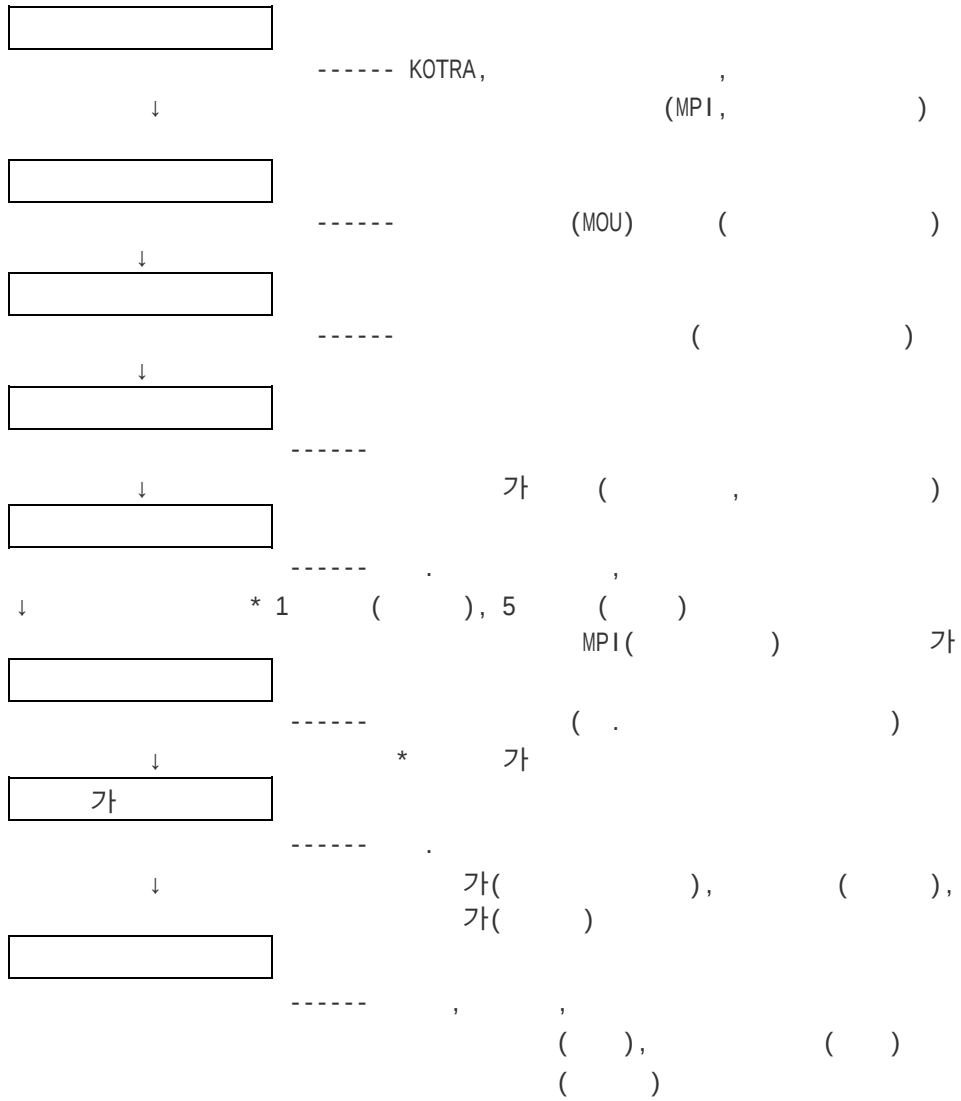
()

- 1.
- 2.
3. 가 ,
4. ,
5. , , ,

0
0
0
0
0
0
0
0
0
0

()

가 가
가



92.

()

가.

3 가 가 가 가

가 가 가

()

가.

가 가

,

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가

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가

가

가

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가

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가

가

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가

가

가

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()

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가

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가.

가 가 가 가 가

가 .

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가

가 가 .

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가 가 가

.

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가 가 가

.

가 , , 가

가 .

0 : 2

가 2⁻³ .

0 : 가 .

가 , 가 .

2 4% 가 가 .

0 가 : 가 가 가 .

가 .

0 :

가 .

0 : . 가

가

.

2 3%

가

.

15 가

()

가. , , ()

, , 가

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가 가

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. ()

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가

.

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가

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(

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93.

, HEPZA(, 가)
 (www.kotra.or.kr → →)

()

o HEPZA(, 가)

- : 35 Nguyen Binh Khiem St., Dist 1, HCMC
- : (84-8)823-5218
- : (84-8)829-4271

o HIEPZA(, 가)

- : 52, Tue Tinh St., Hanoi
- : (84-4)943-0957
- : (84-8)943-0764

o DIZA()

- : Lot No 1, Bien Hoa IZ 2, Bien Hoa City, Dong Nai Province
- : (84-61)892-378
- : (84-61)892--379

o MBIZ()

- : 5, Quang Trung St., Thu Dau Mot, Binh Duong Province
- : (84-650)820-094
- : (84-650) 823-984

o HEPIZA()

- : 24, Cu Chinh Lan St., Hai Phong City
- : (84-31)841-694
- : (84-31) 842-426

o BIZA()

- : 124, Vo Thi Sau St., Vung Tau City BaRia Vung Tau Province
- : (84-64)857-359
- : (84-64) 858-531

* : , 2005.09

94. / 가

(가 (EPZ ; Export Processing Zone))

가 가 , , , , .

가 가 .

가 3 가 (3) .

((IZ), 가 (EPZ))

0 : 20%
- : - IZ
- : 10
- : 2
- : 6 50%

0 : 15%
-
• -EPZ
• -IZ
- : 12
- : 3
- : 7 50%

0 : 10%
-
• - IZ, EPZ
• -EPZ ,
- : 15
- : 4
- : 7 50%

EPZS & IZS

	Name			Contact address for land leasing
1	TAN THUAN EPZ (5 Km from downtown)	Dist. 7	300 Ha	Tan Thuan Corporation (TTC) - Interprovincial Highway No. 15, Dist.7 - Tel : 84 – 8 – 7701777 / 7701888 - Fax : 84 – 8 – 7701999 - Website http://www.tanthuan.com - E-mail : ttepz@saigonnet.vn
2	HIEP PHUOC IZ (10 Km from downtown)	Nha Be Dist.	332 Ha	Tan Thuan Industrial Promotion Company (TTIPC) - 210-212 Le Hong Phong Rd., Dist. 5 - Tel : 84 – 8 – 8350780 / 8353596 - Fax : 84 – 8 – 8351564 - Website : http://www.ipcvn.com - E-mail : ttipc@saigonnet.vn
3	CAT LAI IZ (Sec. II) (12 Km from downtown)	Dist. 2	111.6 Ha	District 2 Housing Management and Development Company - 936 Nguyen Thi, Thanh My Loi Ward, District 2 - Tel : 84 – 8 – 7421166 - Fax : 84 – 8 – 7421167 - E-mail: company@ptng2.com.vn
4	LINH TRUNG I EPZ (EPZ & IZ) (12 Km from downtown)	Thu Duc Dist.	62 Ha	Sepzone Linh Trung - National Highway No.1A, Linh Trung Ward, Thu Duc Dist. - Tel : 84 – 8 – 8962351/5/6 - Fax : 84 – 8 – 8962350
5	LINH TRUNG II EPZ (EPZ & IZ) (16 Km from downtown)	Thu Duc Dist.	62.5 Ha	Hamlet 4, Linh Trung Ward, Thu Duc District - Tel: 84 – 8 – 87291291/ 87 Fax : 84 – 8 – 7291289 - Website : http://www.linhtrungepz.com - E-mail : sepzone-linhtrung@hcm.fpt.vn
6	BINH CHIEU IZ (20 Km from downtown)	Thu Duc Dist.	27.3 Ha	Binh Chieu Industrial Development Company - BinhChieu Hamlet, Tam Binh Commune, Thu Duc Dist. - Tel : 84 – 8 – 8963360 - Fax : 84 – 8 – 8963359 - E-mail : sunimex@saigonnet.vn
7	TAN BINH IZ (10 Km from downtown)	Tan Phu Dist.	125.7 Ha	Tan Binh Import Export Corp. (TANIMEX) - 105 Tay Thanh Rd., 15 Ward, Tan Binh Dist - Tel : 84 – 8 – 8161254 / 8150073 - Fax : 84 – 8 – 81500 - E-mail : kcmtanbinh@hcm.fpt.vn

8	TAN TAO IZ (12 Km from downtown)	Binh Taan Dist.	422 Ha	Tan Tao Company (ITACO) - Highway No.1, Tan Tao Commune, Binh Tan Dist. - Tel : 84 – 8 – 7508235 / 7505171 - Fax : 84 – 8 – 7508237 - E-mail : itaco@hcm.vnn.vn
9	VINH LOC IZ (15 Km from downtown)	Binh Taan Dist.	200 Ha	Cholon Import-Export & Investment Company (CHOLIMEX) 631-633 Nguyen Trai, Ward 11, Dist.5 - Tel : 84 – 8 – 7650303 / 15 - Fax : 84 – 8 – 7650302 - Website : http://www.vlip.com.vn - E-mail : kcn@saigonnet.vn
10	LE MINH XUAN IZ (14 Km from downtown)	Binh Chanh Dist.	100 Ha	Binhchanh Construction Investment Shareholding Company (BCCI) - Tran Nai Nghia Rd., Tan Nhut Ward, Binh Chanh Dist. - Tel : 84 – 8 – 7660024/7660122 - Fax : 84 – 8 – 7660023 - E-mail : longtd@saigonnet.vn
11	PHONG PHU IZ (16 Km from downtown)	Binh Tan Dist.	163.3 Ha	Phong Phu Industrial Park Joint Stock Company 554 Kinh Duong Vuong Rd., An Lac Townlet, Binh Tan Dist. - Tel : 84 – 8 – 87522406/7 - Fax : 84 – 8 – 8764350 - E-mail : kcnphongphu@saigonnet.vn
12	TAN THOI HIEP IZ (15 Km from downtown)	Dist. 12	29 Ha	Tan Thoi Hiep Co., Ltd (TTH) 27/40B Sub-provincial Rd. 80, Tan Chanh Hiep Ward, Dist.12 - Tel : 84 – 8 – 7175223 - Fax : 84 – 8 – 7175224 - E-mail : tthiz@hcm.fpt.vn
13	TAY BAC CU CHI IZ (32 Km from downtown)	Cu Chi Dist.	220.64 Ha	Cu Chi Commercial & Industrial Developing Investment Joint Stock Company (CIDICO) - National Rd. 22, Cu Chi Townlet, Cu Chi Dist. - Tel : 84 – 8 – 8921196/ 8923046 - Fax : 84 – 8 – 8921008 - E-mail : cidico@hcmc.netnam.vn

* :Hochiminh City Export Processing And Industrial Zones Authority (HEPZA)

- 35 Nguyen Binh Khiem, Dist.1, Hochiminh City, Vietnam
- Tel : 84 – 8 – 8290405/ 14
- Fax : 84-8 -8294271
- Email : office@hepza.gov.vn / invest.dept@hepza.gov.vn

95.

()

가.

2004 가

28%
3%가 , ()
4%가 20%, 15%, 10% 가 ()
)

o 164 List A
o 100 , 50
1 , 2
(List B & C) 20

o (IZ), 가 (EPZ)

28%				
			2	, 2 50%
			4	164 33 2
				3 50%
				BOT, BT0, BT
				9
				50%

20%	(1a) 164 () List A (2a) 164 () List B	10	2 4	-(1a) , 3 50% -(1a)+ 164 33 5 50% -(2a) , 6 50% -BOT, BT0, BT 9 50%
15%	(1b) List A List B (; (1a) (1b)) (2b) 164 () 가) List C	12	2 3	-(2b) 8 50% -(1b) , 7 50% -(1b)+ , 8 50% -(1b)+ +30% , 9 50% -BOT, BT0, BT 9 50%
10%	(1c) List A List C (; (1a) (2b)) (2c) (3c) , , ,	15	4	-(1c) , 7 50% -(1c)+ , 8 50% -(1c)+ +30% 9 50% -BOT, BT0, BT 9 50% - 9 50% - 9 50%

* : Decree 164/2003/ND-CP of the Government dated December 22, 2003 providing guidelines for the implementation of Corporate Income Tax Law

()

가.

10~20% 10~28% 28% .

가 (3%, 5%, 7% .

2004 가 .

VND	Rate(%)	VND	Rate(%)
0 - 5,000,000	0%	0 - 8,000,000	0%
5,000,000 - 15,000,000	10%	8,000,000 - 20,000,000	10%
15,000,000 - 25,000,000	20%	20,000,000 - 50,000,000	20%
25,000,000 - 40,000,000	30%	50,000,000 - 80,000,000	30%
40,000,000	40%	80,000,000	40%

183 , 30 183 10% .

15% ,

가가

1999 , 가가 , 10% . 0% () , 5% (, , 20% (,) .

96.

< >

가 가 가 가

2017~2020 가 가
(MOI) (MOST)가 (Pre F/S)
2015 80 kWh, 2020 360 ~ 650 kWh 가
2010 13% 가 2011 2020
8~9% 가

(VAEC) (Vuong Huu Tan)

가

가

(APR-1400) kW 1000~1200 (ACR)
kW 1000 가 가 (7)
가 가

(EVN)

40
(Commercial Loan) BOT CDM(Clean Development
mechanism) 가 가

2017~2020 가 1 1,000MW 2 가
60% 20% 가 2 40%, 가 6
10 가
3 ((Ninh Thuan) Vinh Hai, Phuoc Dinh (Phu
Yen) Hoa Tan)

가 (Nguyen Nhi Dien) 400
600
2005 100 가 100

(EVN)
가, 가 , 가 가
EVN 7,500mw 2010
US\$13.7bn

, Ba Ria-Vung Tau Phu My
(Electricite de France) 가
Tokyo Electric Power BOT 725mw Phu My 2.2
2004 3 가 2005 2 가

Nam Con Son 850m cu metre 가
Phu My BP 가 720mw Phu My 3 , 1090mw Phu My 1 900mw Phu
My 2.1

< >

가 가
'90 가 1998
20%

100 4

GSM ,

2001 4 SK , LG , SLD
44% LG 1500 CDMA 가 (WLL)
, 2002 3500 (CDMA)
2003 7 S- Fone
가

SK-Telecom 2005 8 2 ,
() 3
(28) SK (12-011-022-
-3838) (SK-Telecom
가)

< >

가
2002 2 '99
() 1
2.5 32

< . >

(QUANG NINH), (HAI PHONG), (DANANG), (QUY
NHON), (NHA TRANG), (SAI GON)
가
가 . 2010
7 28
14 가 Sai Gon
2010 190mn 2020 336mn
119 가 가

< >

가 가

< >

Mekong Delta 가
. 2005 2 Vo Van Kiet ,
Tien Giang-Can Tho HCM -Tien Giang
“ 1A ” 가 6
Pham van Khai
Dao Dinh Binh 1A 가
가 Mekong 가 가

HCM Phu My VND1.8bn(US\$114mn)
 BOT . 100.000 705
 cable suspended Bridge .
 , 2005 9 2008 3/4
 .
 22km East-West 가 2007
 VND9.86bn(US\$626mn) .
 , .
 2가 . , Obayashi Corporation
 , , , , 1490
 , 가 .

< >

VCAA , 가 12.3% 가 12mn
 . 265,000 17.1% 가 . 28
 가 57 72 , 26
 .

97.

< >

가 5% , 40

< >

가 200 300 40-50 5 가
 가

()

1999 7 1 FDI Ha Noi Ho Chi Minh
 FDI 626,000 / , Ha Noi Ho Chi Minh Hai
 Phong, Bien Hoa, Vung Tau FDI 556,000 / ,
 , , FDI 556,000 / .

6

가 .
6 가 FDI

o 2000-2005

- : 35%-50%
- : 39%
- GDP : 53.3% (GDP : 7.38%)
- : 56.69% (7.7%)

1999 12 가 25% , 가 40% .

FDI

(1990)

가

FDI

2006 1

1 FDI

()

가. 1999 2005

- o 35% (450,000 -> 608,000)
 - o 50% (300,000 -> 450,000),
 - o 39% (296,000 -> 412,000)
 - o , FDI () 20-25%
- (780,000/ , 700,000/ , 600,000/)

3

Ha Noi Ho Chi Minh FDI 870,000 / (55
) . Ha Noi Ho Chi Minh Hai Phong,
Bien Hoa, Vung Tau FDI 790,000 / (50)
FDI
710,000 / (45)

가

790,000 / (50\$), 710,000 / (45\$), 630,000 / (40)

가

0 : 45 \$/ , : 70-100\$/ , : 100\$/ ,
0 : 63\$/ , :70\$/

(55\$, 50\$, 45\$) 870,000 / , 790,000 / , 710,000 /

FDI , , FDI 가 ,
(, ,)가

2005 870,000 / -2006 1,050,000 / - FDI
200 190 FDI

1-2
(, ,)
, 가
.

134% 1 35%
.(20%) FDI 가
1 1-2%

()

가. 《 1 》 3

, , FDI 870,000 / (55
) 790,000 / (50) FDI

, , FDI 710,000 / (45)

가 , 가 FDI
가

. 《 2 》 가 (25.5%)

), , , FDI 790,000 / (50 FDI
710,000 / (45)

, , FDI 630,000 / (40)

가

1 가

15

()

2006 1 1 FDI 1
. 2008

98.

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가 , , , , ,

10

가 15%

5%

, , , ,

()

, 2003

o 3

o 10

[illegible]

가 , 가 가 2 3
가 가 가 .

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'99 (Saigon Water Park, Saigon Water world, Saigon Wonderland)

. , , , , .

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가 가 .
가 .

100. 가 / . 가

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가 가
2가 .

가 가 가 3 가 10
2,000 3,500 .
가 가

2-3 600 2,000

가 가 .

3 5% .

< >

가

, .

< >

1 1 가 .
,
(
/) .

< >

가 가 . 가 100 가
2-3 가 .

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가 가 가 가
가 .
가 .

가 TV VTR PAL NTSC 가
. 가 220V가 110V .
가 .

< >

가 100 ,
가 .
150~200 가 가 .
가 , 가
.

< >

() 가 가 가
.

0

- () (84-4) 831-5111/6
- () (84-08) 822-5757
- (84-4) 771-8902
- (84-8) 920-1610/1

0
 - : (84-8) 830-0999
 - : (84-8) 823-8888
 - Cho Ray : (84-8) 855-4137
 - 가 : (84-8) 949-1209

0
 - : (84-8) 823-5918
 - SI : (84-8) 910-5993

0
 - 84 918 173 660
 - (84-8) 811-8269

0
 - 84 958 881 863
 - 84 958 657 530

101.

< >

1 2 .

Int'l School HoChiMinh City	An Phu, HCMC	(84-8)898-9100	-6 12Grade(8 17) - : 9,950 13,400 - 가 CEO (12,000) 15%
UNIS(United Nation Int'l School)	Ba Dinh Hanoi	(84-4)846-1284	-1 12Grade(8 17) - : 9,700 13,500
HIS(Hanoi Int'l School)	Ba Dinh Hanoi	(84-4)832-7379	-1 12Grade(8 17) - : 9,700 13,500

< >

8,000

1 1

. '98

9 가

	Tan Phu HCMC	417-9021/4	- 180 - 180 - 250 - 350

< >

		512-4790 412-0184 811-5462
	P. Thao Dien An Ohu Dist 2,	893-3868
	25 Cuu Long P2 QTan Binh	844-4940

< >

()

- o : 236Bis Nam Ky Khoi Nghia, District 03 (1 가)
o : 649A Vo Truong Toan, District 02 ()
o : 2 – 5 3,500USD – 9,950USD
- 1 – 5 USD9,950 – USD10,350
- 6 – 8 USD11,390
- 9 – 12 USD11,850 – USD13,850

()

- o : 21 Ngo Thoi Nhiem Street, District 3 (1 – 5)
o : 2Bis Thai Van Lung Street, District 1 (1 – 5)
o : 6Bis Thang Long Street, Tan Binh District (1 – 6)
o : 1 – 3 1.7 4 – 5 1.8

(Viet-Uc (–))

- o : 72Bis Vo Thi Sau Street, District 01
o : 51-53 An Duong Vuong Street, District 5
o : 110 Cao Thang Street, District 03
o : USD200 + 60 /

(APU)

- o : 286 Lanh Binh Thang Street, District 11 (6 – 12 가)
o : 6 – 9 USD6,800/ (, ,),
10 – 12 USD7,800/

(A Chau : 6 – 12 가)

- o : 226A Pasteur Street, District 03
- o : 342Bis Nguyen Trong Tuyen Street, Tan Binh District
- o : 58-60 Pham Ngoc Thach Street, District 03
- o : 3.3 – 5.3

(Nam My : 6 – 10 가)

- o : 23 Duong 1011 Pham The Hien, District 08
- o
- USD150/ + 80 / (6)
- USD200/ + 1.4 / (10)

* 가 .

102. /KOREA NATIONAL OIL CORPORATION (KNOC)

< , >

- o KOREA NATIONAL OIL CORPORATION (KNOC)
- : HAN J. H ()
- : 9F, DIAMOND PLAZA, 34 LE DUAN ST., DIST.1, HCMC
- : 84-8)825-7808 , : 84-8)825-7806/7
- : , : 1992
- : PETRO.EXPLOITATION , : 4:15
- : ()
- : 84
- : 82-2) 547-5321/9

103. /DAEWOO-HANEL CO., LTD ()

- o DAEWOO-HANEL CO., LTD ()
- : HONG SUNG KI ()
- : SAI DONG B, GIA LAM, HANOI
- : 84-4)827-4661/5, : 84-4)827-4650
- :
- : 1994
- : C/TV,REFR., (DY,FBT)
- : 14:773
- : ()
- : 686
- : 82-2) 360-7114, : 82-2) 360-7092

104. /LG PRECISION CO., LTD

o LG PRECISION CO., LTD

- : JANG YOUNG CHUL ()
- : 364 QUANG TRUNG, GO VAP DIST., HCMC
- : 84-8)894-2821, : 84-8)894-2819
- :
- : 1995
- : SPEAKER
- : 2:
- : LG PRECISION CO., LTD
- : 85-12
- : 82-523-370-238, : 82-523-382-0133

105. /LG VINA CHEMICAL JOINT VENTURE CO.

o LG VINA CHEMICAL JOINT VENTURE CO.

- : DAE JOO, JUN ()
- : 41 NGUYEN THI MINH KHAI ,DIST 1, HCMC ()
- : 84-8)822-1686 823-6528, : 84-8)822-1685
- : Go Dau Ind. Zone, Long Thanh, DongNai ()
- : 84-61) 841-241, : 84-61) 841-230
- :
- : 1995
- : PLASTICIZER/DOP
- : 1:55
- : LG
- : 20
- : 82-2)3773-7343, : 82-2)3773-7341

106. /LG-MECA ELECTRONICS HAIPHONG INC.

o LG-MECA ELECTRONICS HAIPHONG INC.

- : SUNG, NAK-KIL ()
- : 37 TRANG THI ST., HANOI
- : 84-4)934-1249 934-1250, : 84-4)934-1248
- : , : 1998
- : A/C, REFREGERATOR, W/M
- : 1:8
- : LG
- : 20 LG
- : 82-2)3777-318

107. /SAMSUNG VINA ELECTRONICS CO.,LTD

o SAMSUNG VINA ELECTRONICS CO.,LTD

- : SANG SUK LEE ()
- : 9 TRUONG SON ST., HAMLET 4, LINH TRUNG, THU DUC, HCMC
- : 84-8)896-5500
- : 84-8)896-5566
- :
- : 1995
- : CTV , VCP, AUDIO
- : 4:178
- :
- : 2가 250
- : 82-2)727-7114
- : 82-2)727-7449

108. /POSLILAMA

o POSLILAMA

- : NAM HOON KIM ()
- : 65 NGUYEN DU ST, DIST.1, HCMC
- : 84-8)822-0989
- : 84-8)822-0991
- : , : 1995
- : STEEL STRUCTURE
- : 4:220
- :
- :

109. /HYUNDAI-DONGANH STEEL TOWER MANUFACTURING CO

o HYUNDAI-DONGANH STEEL TOWER MANUFACTURING CO

- : PARK MIN ()
- : 3A DONG ANH, HANOI
- : 84-4)883-3649 883-3650/1
- : 84-4)883-3648
- : , : 1996
- : STEEL(,)
- : 3:285
- :
- : 1
- : 82-52)230-5831, : 82-52)230-3271

110. /KOSVIDA AGROCHEMICAL CO.,LTD**o KOSVIDA AGROCHEMICAL CO.,LTD**

- : JEON JAE DUK ()
- : BINH AN VILLAGE THUAN AN DIST, SONG BE PROV.
- : 84-65)85-1648 , : 84-65)85-1644
- :
- : 1993
- : AGROCHEMICALS
- : 2:52
- : ()
- : 203
- : 82-2) 3441-5100, : 82-2)3444-3253

111. /LG VINA CHEMICAL JOINT VENTURE CO.**o LG VINA CHEMICAL JOINT VENTURE CO.**

- : DAE JOO, JUN ()
- : 41 NGUYEN THI MINH KHAI ,DIST 1, HCMC ()
- : 84-8)822-1686 823-6528, : 84-8)822-1685
- : Go Dau Ind. Zone, Long Thanh, DongNai ()
- : 84-61) 841-241, : 84-61) 841-230
- :
- : 1995
- : PLASTICIZER/DOP
- : 1:55
- : LG
- : 20
- : 82-2)3773-7343, : 82-2)3773-7341

112. /VIETNAM-DAEWOO MOTOR CO., LTD**o VIETNAM-DAEWOO MOTOR CO., LTD**

- : KIM JUNG IN ()
- : TU HIEP COMMUNE THANH TRI DIST HANOI
- : 84-4)861-3310 861-3311-9, : 84-4)861-1755/6
- :
- : 1994
- : CAR(,)
- : 4:220
- : ()
- :
- : 82-32)520-2114

113. /SHIN POONG DAEWOO PHARMA CO.,LTD**o SHIN POONG DAEWOO PHARMA CO.,LTD**

- : SEOUN TAI BAI ()
- : 136 TO HIEN THANH ST., DIST.10, HCMC
- : 84-8)862-5553 , : 84-8)862-5554
- :
- : 1996
- : PHARMACEUTICAL PRODUCTS
- : 1:11
- :
- : 733-23
- : 82-2)533-0241 , : 82-2)577-4372

114. /CHOONGNAM VIETNAM TEXTILE CO.,LTD**o CHOONGNAM VIETNAM TEXTILE CO.,LTD**

- : RO DUCK KIL ()
- : THAN TUY HA IZ.NHON TRACH DIST., DONGNAI PROV
- : 84-61)848-538/9 , 848-557, : 84-61)847-797
- :
- : 1996
- : COTTON,P/C BLENDED FABRICS,DYEING&FINISHING FABRICS, SPECIAL FINISHING(COATING PEACH & CALENERING)
- : 30:1400
- :
- : 17가 62-4
- : 82-2)724-1700, : 82-2)720-6210

115. /HYOSUNG VINA CO.,LTD**o HYOSUNG VINA CO.,LTD**

- : CHUL HO JAE ()
- : #9 NHA MAY XA PHUOC THIEN NHON TRACH,DONG NAI
- : 84-61)84-8571 848-572/4, : 84-61)84-8575
- :
- : 1997
- : POLYESTER FABRICS
- : 2:170
- : HYOSUNG LIVING INDUSTRY CO.
- : 450
- : 82-2)707-7000/7114, : 82-2)714-9576/8

116. /PANG RIM YOOCHANG VIETNAM CO.,LTD**o PANG RIM YOOCHANG VIETNAM CO.,LTD**

- : SHUHEI SUZUKI
- : THANH MIEUQUARTER,VIET TRI, PHU THO PROV.
- : 84-21)84-6759 84-6760 , : 84-21)84-5322
- :
- : 1992
- : COTTON,P/C,CVC,가
- : 60:2000
- : PANG RIM CO., LTD
- : 3가 54
- : 82-2) 630-2114, : 82-2) 676-2366

117. /S. Y. TEXTILE CO., LTD**o S. Y. TEXTILE CO., LTD**

- : LEE BONG HO ()
- : 17 BIEN HOA INDUSTRIAL ZONE II, DONG NAI PROV
- : 84-61)83-6277 836-003 , : 84-61)83-6278
- :
- : 1994
- : TEXTILE (POLYESTER)
- : 3:433
- :
- : 263
- : 82-2) 740-7114, : 82-2) 740-7841

118. /TONGKOOK VIETNAM SPINNING CO.,LTD**o TONGKOOK VIETNAM SPINNING CO.,LTD**

- : SHIN MOO HONG ()
- : IND ZONE I. TUYHA NHOM TRACH DIST, DONG NAI PROV
- : 84-61)84-8710 84-8711/2, : 84-61)84-8713
- :
- : 1994
- : FABRICS, , ,T/C
- : 18:1100
- : ()
- : 17-18
- : 82-2) 761-9850, : 82-2) 761-5574

119. /BOIN-MANIA (VN) INC**o BOIN-MANIA (VN) INC**

- : CHOI CHAN YONG ()
- : 2504/1A LAC LONG QUAN TAN BINH DIST., HCMC
- : 84-8)864-0530 865-3236 , : 84-8)864-0532
- :
- : 1992
- : SWEATER
- : 3:250
- () -
- : 150 3
- : 82-2) 563-1511 , : 82-2) 556-2944

120. /E LAND VIETNAM**o E LAND VIETNAM**

- : LEE DUN SU ()
- : 8 STREET PHUOC BINH WARD, DIST.9 HCMC
- : 84-8)896-3037 896-2944, : 84-8)896-3038
- :
- : 1994
- : SHIRTS, JACKET, PANTS
- : 5:1300
- : E. LAND CO. LTD
- : 19-8 CHANG JEAN-DONG MAPO-GU SEOUL KOREA
- : 82-2) 323-0459, : 82-2)322-9348

121. /CAPTOVINA**o CAPTOVINA**

- : CHO JIN HYUN ()
- : 30/4 ST, THU DAUMOT TOWN, SONG BE PROVINCE
- : 84-65)82-6140 , : 84-65)82-6141
- :
- : 1995
- : CAPS & HATS
- : 3:400
- CAPTOPIA
- : 9 1515-14
- : 82-2) 878-1281/4 , : 82-2) 873-1647

122. /ASTRO SAIGON LTD

o ASTRO SAIGON LTD

- : OK MAN PARK ()
- : LOT 70-72, SEPZONE-LINH TRUNG, THU DUC DIST. HCMC
- : 84-8)896-4774 , 896-4775/6, : 84-8)896-4773
- :
- : 1995
- : BAGS
- : 6:850
- : ASTRO CORP
- : 16-19 YOKCHON DONG, EUNPYUNG-KU, SEOUL
- : 82-2)357-2501, : 82-2) 306-2146

123. /KANNAN SAIGON

o KANNAN SAIGON

- : CHANG YOUNG WOOK ()
- : 44 VO VAN TAN, DIST.3, HCMC
- : 84-8)930-0778, : 84-8)930-0772
- :
- : 1994
- : BAG, TENT, CLOTHES
- : 8:750
- : 가 ()
- : 48-7(B/D)
- : 82-2) 442-6541, : 82-2)426-4608

124. /SAMYANG VIETNAM CO., LTD

o SAMYANG VIETNAM CO., LTD

- : DUK JU LIM ()
- : TRUNG ANH CU CHI DISTRICT HCMC
- : 84-8)892-7851 , : 84-8)892-7838
- :
- : 1995
- : SPORTS SHOES
- : 40:4800
- : ()
- : 701-2 6
- : 82-2)3453-3961, : 82-2)3453-0756

125. /TAE KWANG VINA INDUSTRIAL CO., LTD

o TAE KWANG VINA INDUSTRIAL CO., LTD

- : CHOON TAEK, PARK ()
- : 26-27 BIEN HOA INDUSTRIAL ZONE II, DONGNAI PROV
- : 84-61)83-6421 836-431 , : 84-61)83-6435
- :
- : 1994
- : SPORTS SHOES (NIKE)
- : 51:9200
- : ()
- : 258-9
- : 82-525)333-7151-60,
- : 82-525)336-4917

126. /CHANG SHIN VIETNAM CO.,LTD

o CHANG SHIN VIETNAM CO.,LTD

- : KIM JIN SUNG ()
- : HAMLET THACH PHU, DIST. VINH CUU, DONG NAI
- : 84-61)865-200/5, : 84-61)865-145
- :
- : 1995
- : SHOES (NIKE)
- : 22:5000
- :
- : 21-7
- : 82-525)34-8001/2 ,
- : 82-525)21-9101

127. /LUCKY VIETNAM CO.,LTD

o LUCKY VIETNAM CO.,LTD

- : CHANG SANG DON ()
- : D1/9T VILL. ROAD 10, TAN TAO VILL,BINH CHANH DIST
- : 84-8)875-4901/2, : 84-8)875-4900
- : , : 1994
- : STUFFED TOYS , : 4:450
- : ()
- : 529-5 3
- : 82-2) 486-9631/2,
- : 82-2) 486-9630

128. /LADIES BORN VIETNAM CORP.**o LADIES BORN VIETNAM CORP.**

- :HOANG HO SUK ()
- : XUAN LOC TOWN, LONG KHANH DIST, DONG NAI PROVINCE
- : 84-61)87-7520 87-0620 , : 84-61)87-7522
- :
- : 1994
- : LEATHER GOODS
- : 5:800
- : HANUL LINE
- : 115-17
- : 82-2)3401-0611, : 82-2)3401-0615

129. /MIWON VIETNAM CO., LTD**o MIWON VIETNAM CO., LTD**

- : KIM TAE HOON ()
- : SONG THAO THO SON, VIET TRI CITY, VINH PHU
- : 84-21)848-717 , : 84-21)848-7211
- :
- : 1994
- : M.S.G
- : () , ()PT, MIWON INDONESIA
- : 90-48
- : 82-2) 2209-500, : 82-2) 236-8021
- :

130. /DONG AH - TRACO., LTD**o DONG AH - TRACO., LTD**

- : YONG GUN LEE ()
- : TRUONG THO WARD, THU DUC DIST., HCMC
- : 84-8)896-6026 ,896-1026, : 84-8)896-1027
- :
- : 1994
- : REMICON, ASPHALT CONCRETE
- : 3:66
- : ()
- : 120-23
- : 82-2)3709-2114, : 82-2) 3709-3000
- :

131. /SAMWHAN CORP.

o SAMWHAN CORP.

- : HUE JONG ()
- : KM1978, LONG DINH CHAU THANH, TIENGIANG, CANTHO
- : 84.73 83-4530 , : 84.73 83-4534
- :
- : 1993
- : CONTRACTORS

132. /

“ ” [.www.kotra.or.kr](http://www.kotra.or.kr) →

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133.

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	2001	2002	2003	2004	2005 ()	2006 ()
GDP (US\$)	327	351	390	450	n/a	n/a
GDP (%)	6.9	7.0	7.2	7.7	6.9	7.1
가 (%)	14.2	14.5	16.0	16.0	12.8	11.9
(%)	-0.4	3.8	3.1	7.8	7.2	5.1
(%)	6.3	6.0	5.8	5.6	n/a	n/a
()	79.2	80.3	81.4	82.6	n/a	n/a
()	14,725	15,280	15,510	15,746	16,350	17,070
(US\$)	150.2	167.0	201.8	265.0	275.0	302.0
(US\$)	145.4	177.6	252.3	319.5	305.0	339.0
(US\$)	4.8	-10.6	-50.5	-54.5	-30.0	-37.0
(US\$)	6.82	-6.04	-18.0	-16.0	-25.0	-33.0
(US\$)	126	133	149	166	186	201
(US\$)()	36.75	41.21	62.24	68.38	n/a	n/a

* : Economist Intelligence Unit(EIU), Vietnam Economic News

134.

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	2001	2002	2003	2004	2005 ()	2006 ()
GDP (US\$)	327	351	390	450	n/a	n/a
GDP (%)	6.9	7.0	7.2	7.7	6.9	7.1
가 (%)	14.2	14.5	16.0	16.0	12.8	11.9
(%)	-0.4	3.8	3.1	7.8	7.2	5.1
(%)	6.3	6.0	5.8	5.6	n/a	n/a
()	79.2	80.3	81.4	82.6	n/a	n/a
()	14,725	15,280	15,510	15,746	16,350	17,070
(US\$)	150.2	167.0	201.8	265.0	275.0	302.0
(US\$)	145.4	177.6	252.3	319.5	305.0	339.0
(US\$)	4.8	-10.6	-50.5	-54.5	-30.0	-37.0
(US\$)	6.82	-6.04	-18.0	-16.0	-25.0	-33.0
(US\$)	126	133	149	166	186	201
(US\$)()	36.75	41.21	62.24	68.38	n/a	n/a

* : Economist Intelligence Unit(EIU), Vietnam Economic News

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(: US\$)

	2002	2003	2004	2005 1~7
	167.0	201.8	265.0	175.5
	177.6	252.3	319.5	210.9
	-10.6	-50.5	-54.5	-35.4

* : Vietnam Economic News

가 2004 500

(2003)

가 20% , , 2002 /

2003 1

2003 30.7%, 2004.1-10 22% 가

가 AFTA

, WTO 가 2005

(/)

2004 (VND) 1.5%
가 .

, 2005

3.9% 가 가

2004 가
4.5% 7.8% . , 2005 가
5-6%

135.

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(: US\$, %)

가	2002	2003	2004	2005.1-7 ()
	2,421	3,938(62.7)	4,992 (26.0)	3,157 (15.7)
	2,510	2,909(15.8)	3,502 (20.0)	2,464 (36.8)
	1,495	1,747(16.8)	2,735 (56.0)	1,436 (-0.68)
	1,329	1,420(6.8)	1,822 (28.3)	1,363 (53.8)
가	961	1,024(6.5)	1,130 (21.0)	905 (27.6)
	721	854(18.4)	1,066 (24.0)	588 (-0.78)
U K	571	755(32.2)	1,011 (33.9)	560 (-0.48)
	315	345(9.5)	499(44.6)	554 (89.0)
	812	749(-7.7)	905(20.0)	495 (0.4)
	346	454(31.2)	601(32.4)	458 (67.7)
	228	335(46.6)	491(46.6)	402 (95.1)
	404	493(22.0)	582(18.1)	375 (9.6)
	438	496(13.2)	556(12.0)	345 (6.5)
	466	492(5.5)	604(22.0)	344 (-0.9)

* : Vietnam Economic News

(2003 15%) -

2003 1 (20%)

2005 1~4 .

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(: US\$, %)

가	2002	2003	2004	2005.1-7 ()
	1,629	2,259(32.5)	4,456(97.0)	3,249 (47.1)
가	2,493	2,534(1.6)	3,618(42.0)	2,472 (23.6)
	2,020	2,537(25.6)	3,698(45.0)	2,414 (20.6)
	2,215	2,510(13.3)	3,552(41.0)	2,294 (24.0)
	1,893	2,286(20.8)	3,328(45.0)	2,137 (19.2)
	802	956(19.2)	1,858(94.0)	1,263 (35.1)
	130	293(25.4)	662(25.9)	785 (48.9)
	684	933(36.4)	1,215(30.2)	721 (6.8)
	553	810(46.5)	1,074(32.0)	664 (9.4)
	501	492(-0.2)	671(36.4)	493 (28.7)

* : Vietnam Economic News

가

2000

가

136.

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(: US\$, %)

	2002	2003	2004	2005 1-7
	3,228 (3.3)	3,821 (18.3)	5,670 (48.0)	4,019 (34.4)
/	2,710(37.2)	3,686 (36.3)	4,385 (18.0)	2,543 (0.15)
	1,828(17.2)	2,267 (24.0)	2,691 (18.0)	1,718 (8.9)
	2,024(13.8)	2,199 (8.6)	2,400 (9.0)	1,323 (8.8)
	726(-13.1)	720 (-0.8)	950 (31.0)	869 (36.8)
	328 (39.5)	366 (11.5)	1,139(211.0)	843 (47.9)
,	NA	672	1,075 (59.9)	753 (39.9)
	NA	367	425 (15.8)	538(130.9)
	315(-19.4)	504 (60.0)	641 (27.0)	401(-7.4)
	149 (31.9)	184 (23.4)	355 (92.0)	350 (95.5)

* : Vietnam Economic News

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(: US\$, %)

	2002	2003	2004	2005.1~7
/	3,700(35.0)	5,359(44.8)	5,248 (-2.0)	2,936 (5.3)
	NA	4,863	7,145 (46.9)	2,838 (-7.4)
	1,328(37.5)	1,657(24.7)	2,572 (55.0)	2,377 (35.0)
	NA	1,365	1,927 (41.2)	1,341 (15.7)
	1,781(10.9)	2,033(14.1)	2,252 (10.0)	1,310 (0.1)
	NA	975	1,342 (37.6)	920 (40.9)
	617(24.9)	784(27.0)	1,190 (51.0)	795 (35.4)
	NA	448	646 (44.2)	607 (87.9)
	NA	510	683 (33.9)	481 (41.5)
	NA	582	706 (21.3)	478 (20.7)

* : Vietnam Economic News

137.

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(: US\$, %)

	2002	2003	2004	2005.1~7
	410,090 (30.3)	524,917 (28.0)	601,355 (14.6)	346,232(-9.2)
	85,152(-10.7)	86,626 (1.7)	356,086(311.1)	256,759(209.3)
	279,767 (3.6)	321,731 (15.0)	322,808 (0.3)	218,508(29.9)
	129,353 (9.3)	162,206 (25.4)	249,687 (53.9)	148,003(9.6)
	219,870(171.1)	130,763(-40.5)	170,634 (30.5)	129,965(32.0)
	57,338(113.5)	89,521 (56.1)	144,660 (61.6)	124,898(86.3)
	158,529 (58.3)	195,318 (23.2)	194,106 (-0.6)	98,386(-20.1)
	53,213 (13.7)	70,286 (32.1)	88,366 (25.7)	75,180(54.5)
	96,462 (13.0)	108,323 (12.3)	119,472 (10.3)	72,778(10.8)
	80,994 (63.5)	86,729 (7.1)	93,195 (7.5)	61,244(10.5)
가	77,802 (32.7)	90,940 (16.9)	100,455 (10.5)	54,700(-10.5)
	59,937 (44.4)	83,808 (39.8)	87,956 (5.0)	49,134(-5.5)
	55,847 (-4.2)	53,741 (-3.8)	72,239 (34.4)	43,412(7.9)
	60,080 (17.6)	62,648 (4.3)	79,870 (27.5)	42,041(-3.5)
가	80,028 (26.3)	98,766 (23.4)	87,112(-11.8)	40,738(-27.0)
	19,924 (13.4)	25,378 (27.4)	53,086(109.2)	39,054(51.8)

* : KOTIS (MTI 2)

< > (:US\$, %)

	2002	2003	2004	2005.1~7
	122,083 (20.3)	129,878 (6.4)	143,524 (10.5)	86,897(5.5)
	34,953(-24.0)	53,255 (52.4)	66,163 (24.2)	45,149(-0.8)
	66,644 (19.0)	58,622(-12.0)	62,727 (7.0)	34,067(4.9)
	12,651 (24.7)	30,723(142.9)	46,781 (52.3)	29,119(14.4)
	24,799 (32.7)	35,322 (42.4)	42,967 (21.6)	28,731(6.0)
가	19,948 (49.6)	22,189 (11.2)	26,871 (21.1)	22,468(46.7)
	21,747 (24.1)	29,723 (36.7)	36,873 (24.1)	21,984(17.8)
	19,083 (13.2)	14,681 (-23.1)	80,537 (448.6)	14,577(-72.6)
	52,873(143.4)	31,488 (-40.4)	25,837(-17.9)	13,744(11.5)
	12,683 (-7.2)	14,704 (15.9)	25,728 (75.0)	13,149(-12.8)
가	18,255 (31.8)	19,550 (7.1)	28,814 (47.4)	11,899(-24.6)
	14,439 (54.4)	9,170 (-36.5)	9,090 (-0.9)	8,131(50.9)

* : KOTIS (MTI 2)

138. /

139.

< > (: US\$)

()		(%)	(%)
1		1,363 (24.3)	7,642 (15.9)
2	가	366 (6.5)	7,443 (15.4)
3		549 (9.8)	5,938 (12.3)
4		959 (17.1)	4,879 (10.1)
5		345 (6.1)	3,642 (7.6)
6		237 (4.2)	2,553 (5.3)
7		151 (2.7)	2,146 (4.5)
8		57 (1.0)	1,885 (3.9)
9		171 (3.0)	1,453 (3.0)
10		123 (2.2)	1,435 (3.0)
11		239 (4.3)	1,392 (2.9)
12		66 (1.2)	1,242 (2.6)
13		15 (0.26)	809 (1.7)
		976 (17.4)	5,696 (11.8)
		5,617 (100.0)	48,155 (100.0)

* : (MPI: Ministry of Planning & Investment)

* : 1988 ~ 2005 8 22 가

가
 , , 가
 (4 , 2) ,
 - 2001
 가
 60% 가 , 13%
 가
 , 가

140. /

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Total Korean Direct Investment by Year – From 1991 to May 2005 (Valid Projects Only)			
	(US\$)	(US\$)	(US\$)
901	4,780,623,810	2,016,332,702	2,559,553,183

* : MPI

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Korean Direct Investment by Year – From 1991 to May 2005			
		(US\$)	(US\$)
1991-1993	57	665.0	293.1
1994	43	268.4	108.7
1995	46	557.9	197.3
1996	46	826.2	307.4
1997	31	699.4	230.9
1998	13	13.0	6.3
1999	31	176.3	63.8
2000	43	75.4	52.3
2001	79	114.1	59.1
2002	150	267.3	138.0
2003	181	336.2	168.5
2004	170	377.4	182.1
May 2005	55	86.2	39.2

* : MPI

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Korean Direct Investment by Sectors – From 1988 to 2004				
			(US\$)	(US\$)
I	Industry			
	Oil & gas	2	106,000,000	203,771,491
	Light industries	444	1,853,018,462	687,480,374
	Heavy industries	208	1,343,955,944	1,329,937,284
	Food processing industry	16	56,849,486	23,833,000
	Construction	24	86,655,242	38,031,176
II	Agro-Forestry-Fishery			
	Agro-Forestry	37	73,195,966	26,895,494
	Fishery	18	24,615,500	11,295,500
III	Services			
	Transport & telecommunication	26	262,984,161	94,655,424
	Hotel-Tourism	13	207,109,700	157,762,491
	Finance & banking	6	80,000,000	63,390,000
	Culture-Health-Education	24	54,569,063	21,515,879
	Office buildings & apartments	7	467,938,619	202,268,284
	EPZ/IZ infrastruc-ture developmet	2	156,950,000	25,701,250
	Other services	20	15,507,800	2,295,113
		847	4,789,349,943	2,888,832,760

* : MPI

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Korean Direct Investment by Sectors – From 1988 to 2004				
			(US\$)	(US\$)
I.				
1	Dong Nai Prov.	111	1,138,145,593	377,297,533
2	Ho Chi Minh City	280	951,787,115	472,907,845
3	Binh Duong Prov.	158	363,088,368	143,050,236
4	Khanh Hoa Prov.	13	183,584,680	162,231,058
5	Long An Prov.	13	54,840,214	20,372,000

6	Ba Ria-Vung Tau Prov.	13	32,500,000	12,380,908
7	Tay Ninh Prov.	17	22,596,425	8,826,187
8	Da Nang City	5	22,365,560	8,436,255
9	Binh Thuan Prov.	10	16,360,000	1,100,000
10	Phu Yen Prov.	6	9,735,000	1,085,000
11	Lam Dong Prov.	4	9,043,135	5,974,879
12	Binh Dinh Prov.	2	5,350,000	1,950,000
13	Binh Phuoc Prov.	1	4,800,000	0
14	Tien Giang Prov.	3	3,911,936	1,303,000
15	Quang Ngai Prov.	3	3,810,000	750,000
16	Thua Thien Hue Prov.	1	2,950,000	885,000
17	Quang Nam Prov.	1	2,200,000	1,000,000
18	Can Tho City	2	1,850,000	718,113
19	Kien Giang Prov.	2	1,668,000	600,000
20	Dong Thap Prov.	2	1,300,000	440,000
21	Vinh Long Prov.	1	1,200,000	2,941,630
		650	2,939,086,026	1,428,021,135
II.				
1	Hanoi City	61	1,026,093,139	944,834,662
2	Hai Phong Prov.	23	276,991,705	279,031,950
3	Phu Tho Prov.	33	247,524,717	145,943,574
4	Vinh Phuc Prov.	20	98,535,513	38,711,158
5	Nam Dinh Prov.	4	51,316,272	350
6	Hung Yen Prov.	14	38,471,199	19,600,281
7	Hai Duong Prov.	10	24,449,400	6,202,000
8	Hoa Binh Prov.	1	20,000,000	0
9	Quang Ninh Prov.	5	19,400,000	1,500,000
10	Bac Ninh Prov.	4	10,784,000	6,500,000
11	Bac Giang Prov.	4	9,650,000	6,838,000
12	Thai Binh Prov.	5	8,413,000	500,000
13	Ha Tay Prov.	5	8,300,000	7,400,000
14	Son La Prov.	2	3,000,000	900,000
15	Ninh Binh Prov.	2	2,664,972	0
16	Thai Nguyen Prov.	1	2,310,000	320,000
17	Nghe An Prov.	1	2,000,000	2,000,000
18	Thanh Hoa Prov.	2	360,000	180,000
Sub-total		197	1,850,263,917	1,460,811,625
III. & 가				
1		2	106,000,000	203,771,491
		847	4,789,349,943	2,888,832,760

* : MPI

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Korean Direct Investment by Investment Forms – From 1998 to 2004			
		(US\$)	(US\$)
BOT	0	0	0
(BCC)	21	186,544,041	268,619,091
(JV)	127	2,043,199,933	1,654,045,180
100%	699	2,559,605,969	966,168,489
	847	4,789,349,943	2,888,832,760

* : MPI

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	2000	2001	2002	2003	2004	2005
가	-1.7	-0.4	3.8	3.1	7.8	N/A
가	N/A	N/A	N/A	N/A	N/A	N/A
	N/A	N/A	N/A	N/A	N/A	N/A
가	N/A	N/A	N/A	N/A	N/A	N/A
가	N/A	N/A	N/A	N/A	N/A	N/A
(D:\$)	14,168	14,725	15,280	15,510	15,746	N/A

* : Country Report EIU

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	2000	2001	2002	2003	2004
	78,500	78,685.8	79,727.4	80,665.7	82,070
	N/A	37,676.4	40,694.4	42,124.6	43,255.3
	N/A	3,603.5	N/A	N/A	N/A
	N/A	N/A	N/A	N/A	N/A
	N/A	N/A	N/A	N/A	N/A
	6.4	6.28%	6.01	5.78	5.6
	7.95	7.39	7.08	6.84	N/A
	6.48	6.04	6.73	6.58	6.13

* : STATISTICAL YEARBOOK 2003 ,

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Investment) SPC(State Planning Committee)가 (Ministry of Planning
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o MPI(Ministry of Planning & Investment)

- : Vo Ho Phuc
- : (84-4)845-5298
- : (84-4)823-4453

((Hochiminh City) www.dpi.hochiminhcity.gov.vn)

o Department of Planning & Investment (DPI)

- : 32, Le Thanh Ton St., Dist.1, HCMC
- : (84.8) 8272 192, 8293 179
- : (84.8) 8290 817, 8295 008
- E-mail : ipdpi@hcm.vnn.vn
- : www.dpi.hochiminhcity.gov.vn

o HEPZA (HCMC Export Processing & Industrial Zones Authority)

- : 35, Nguyen Binh Khiem St., Dist.1, HCMC
- : (84.8) 8235 218, 8290 405
- : (84.8) 8294 271
- E-mail : invest.dept@hepza.gov.vn office@hepza.gov.vn
- : www.hepza.gov.vn

((Dong Nai Province) www.dongnai.gov.vn)

o Department of Planning & Investment

- : Fl.3, 2, Nguyen Van Tri, W. Thanh Binh, Bien Hoa City, DongNai Province
- : (84.61) 825 694, 824 283, 821 631
- : (84.61) 941 718, 823 882
- E-mail : khdt dongnai@hcm.vnn.vn
- : www.dongnaiinvest.gov.vn

- o DIZA (DongNai Industrial Zone Authority)
 - : 26, Rd 2A, Bien Hoa IZ 2, Bien Hoa City, DongNai Province
 - : (84.61) 892 378/80
 - : (84.61) 892 379
 - Email : diza@hcm.vnn.vn showdiza@hcm.vnn.vn
 - : www.dongnai.gov.vn/congngghiep.htm. www.diza.org.vn

((Binh Duong Province) www.binhduong.gov.vn)

- o Department of Planning & Investment
 - : Binh Duong Ave., Thu Dau Mot, Binh Duong Province
 - : (84.650) 828 023, 827 954
 - : (84.650) 825 194
- o MBIZ (Management Board of Binh Duong Industrial Zones)
 - : 5, Quang Trung St., W. Phu Cuong, Thu Dau Mot, Binh Duong Province
 - : (84.650) 820 093/4, 820 202
 - : (84.650) 823 984
 - Email : bakhai@pmail.vnn.vn; ktc687577@yahoo.com
 - : www.binhduong-iparks.org.vn
www.binhduong.gov.vn

(- (Ba Ria Vung Tau Province) www.baria-vungtau.gov.vn)

- o Department of Planning & Investment
 - : 1, Nguyen Chi Thanh St., VungTau City, Ba Ria Vung Tau Province
 - : (84.64) 852 502
 - : (84.64) 859 080
 - : sokhdt.baria-vungtau.gov.vn
- o BIZA (BaRia-VungTau Industrial Zone Authority)
 - : 124, Vo Thi Sau St., VungTau City, Ba Ria VungTau Province
 - : (84.64) 857 359, 522 853
 - : (84.64) 858 531
 - E-mail : advice@hcm.vnn.vn pdluc@yahoo.com
 - : banqlkc.baria-vungtau.gov.vn
www.baria-vungtau.gov.vn/banqlkc

((DaNang City) www.danang.gov.vn)

- o DaNang Planning & Investment Department
 - : 47, Ngo Gia Tu St., DaNang City
 - : (84.511) 822 217
 - : (84.511) 829 184
 - E-mail : sokhdt@dng.vnn.vn

o Information & Investment Promotion Center (IPC Danang) (Affiliated to DaNang Planning & Investment Dept.)

- : 70, Quang Trung St., DaNang City
- : (84.511) 810 054, 886 243/4
- : (84.511) 810 056
- E-mail : dninvest@dng.vnn.vn

o Danang Export Processing and Industrial Zones Authority (DIEPZA)

- : 58, Nguyen Chi Thanh St., DaNang City
- : (84.511) 810 422, 810 652, 830 017
- : (84.511) 830 015
- E-mail : diepza@dng.vnn.vn
- : www.danang.gov.vn

((Quang Ngai Province) www.quangngai.gov.vn)

o Dung Quat Economic Zone Authority

- : Hai Ba Trung St., Quang Ngai Town, Quang Ngai Province
- : (84.55) 818 384, 818 886
- : (84.55) 818 886
- Email : dizone@dng.vnn.vn dungquatqn@dng.vnn.vn
- : www.dungquat.com.vn

o (HCMC Representative Office)

- : 18, Pham Ngoc Thach St., D.3, HCMC
- : (84.8) 8275 002
- : (84.8) 8275 002
- E-mail : dungquathcm@hcm.vnn.vn

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o : Investconsult Group

- : 15 Nguyen Thi Dieu St, Dist 3, Ho Chi Minh City
- : Mr. LY KE HOA
- : (84-8) 930-4868
- : (84-8) 930-4871
- E-mail : inco@hcm.vnn.vn
- Web-site: www.investconsultgroup.net

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0 : Price Water House Coopers

- : 4TH , Saigon Tower, 29 Le Duan, Dist 1, Ho Chi Minh City.

- : Mr, IAN LYDALL GREN

- : (84-8) 823-0796

- : (84-8) 825-1947

- E-mail: damian.clowes@vn.pwc.com

- Web-site: www.pwcglobal.com

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0 가 (The Shoes & Leather Association of HCMC) : www.sla.org.vn
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- o IMF(International Monetary Fund) :
 - <http://www.imf.org/external/country/VNM/index.htm>
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(- Internet Service Providers : ISPs)

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- o <http://www.saigonnet.vn/>

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- o Namviet(가) : <http://www.namviet.net/>
- o Google(가) : <http://www.google.com.vn>

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- o (Bac Giang) : <http://www.bacgiangdpi.gov.vn/>
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- o Investconsult Group: www.investconsultgroup.net
- o Hong Duc Co.: <http://www.vilaf.com.vn/>
- o Law database: <http://www.luatvietnam.com.vn/>
- o Viet Law Consultant: <http://www.vietlaw.com.vn/>
- o Lawyers, Consultants and Law Firm : <http://www.luatviet.com/>

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- o : <http://www.vietnamwebsite.net/>
- o ISO : <http://www.vietnamiso.com/>
- o : www.vnn.vn/province/zones.htm
- o : <http://www.smenet.com.vn>
- o B2B : <http://www.itsolution2b.com/>
- o : <http://www.vinaone.com/> , <http://www.vinatrade.com/>
- o E-business : <http://www.vietnamebiz.com/>
- o (Vietnam Insurance Corporation) : <http://www.baoviet.com.vn/>
- o (Industry and Commercial Bank of Vietnam) : <http://www.icb.com.vn>
- o (State security Commission of Vietnam) : <http://www.ssc.gov.vn/>
- o (Stock market) : <http://www.stockmarket.vnn.vn/>
- o (Saigon Securities Incorporation) : <http://www.ssivn.com>

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- <http://www.vietnamtourism.com>
- <http://www.opentourvietnam.com/>
- <http://www.halongtour.com>
- <http://www.saigontourist.net>

o : <http://www.kingsislandgolf.com>

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- <http://www.hanoi-daewoohotel.com/>

- <http://www.hanoihorisonhotel.com/>

- <http://www.baosonhotel.com/>

o : <http://www.hanoishop.com>