



2000. 5.

I.	-----	4
1.	-----	4
2.	-----	5
3.	-----	6
II.	() -----	10
1.	-----	10
2.	(Notice) -----	10
3.	-----	16
4.	(Types of Contracts) -----	16
5.	(Standards and Specifications) -----	17
6.	-----	18
7.	(Responsive Bids) -----	19
8.	(General Contract Clauses) -----	20
9.	-----	21
10.	-----	22
III.	(GSA Schedule) -----	23
1.	-----	23
2.	-----	24
3.	-----	24
4.GSA	-----	25
IV.	-----	27
1.	-----	27
2.	Government Wide Acquisition Contracts(GWAC) -----	28
3.	-----	29

V.	-----	31
1.	-----	31
2.	-----	31
3.	-----	32
4.	가 -----	33
5.	-----	34
6.	-----	35
7.200	(1999) -----	38
VI.	-----	49
1.	-----	49
2.	WTO () -----	54

I.

1.

o

- 1947 (Armed Service Procurement Act)
- 1949 (Federal Property and Administrative Services Act)

o

- (FAR:Federal Acquisition Regulation, CFR Title 48)
- (GSA)
- (Public Contracts and Property Management, CFR Title 41)

o

- (Executive Order), (Office of Federal Procurement Policy : OFPP) Policy Letter

o (GSA)

- GSA (General Services Acquisition Regulation) :
GSA FAR
- (Federal Property Management Regulation) :
- (Federal Information Resources Management Regulation) : , ,

o

- (Buy American Act)

- (Contract Dispute Act)
- (Office of Federal Procurement Act)
- (Small Business Act)
- (Trade Agreement Act)

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- (Acquisition Regulation)

0

0 (ARNET): www.arnet.gov

2.

0

0 , 가
()

- (GSA): 가 , ,
- (Defense Logistics Agency, DLA): ,
- : ,

0 (GSA)

- (Federal Supply Service,FSS)
- . 가 4 가
- (Stock Program),
(Special Order Program),
(Federal Supply Schedule,GSA)

0

-
- 18,000
-

가

0

- GSA

-

- GSA 가 가 GSA 가

0 (Federal Supply Schedule)

-

- (125)

-

- GSA 2

- GSA

3.

0

- (Buy American), (Balance of Payment)

- WTO (NAFTA, -)

WTO 가 (),

- FAR 25 (Foreign Acquisition):
(Buy American),
, UR

o	WTO	87	37	가 가
---	-----	----	----	-----

$$- \frac{\quad}{\text{SDR}} \quad \frac{35 \text{ SDR}}{\quad}, \quad 500$$

0	가	FSC(Federal Supply Classification)
---	---	------------------------------------

5 Buy American Act,

$$- \quad : \quad 630 \quad , \quad 2 \quad 5 \quad , \quad 5$$

(2) Buy American Act (subpart 25.1)

o

- 가 (produced) ,
가 (manufactured)

- 1933 (The Buy American Act of 1933)

o

- 가

- 50%

o :

- 가
- 가
- 가 6% ()
가) 12% ()
가
- ,

(3) (subpart 25.3:Balance of Payment Program)

o

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- o : 가
- (Simplified Acquisition Threshold: 10)
- 가
- 가
- 가 가
- 가
- 가 가

II. ()

1.

o

- Federal Marketplace(<http://www.fedmarket.com/database>)
- Commerce Business Daily(CBD, ,CDBnet)

2. (Notice)

가.

o

- \$25,000 CBD
- 37
- 가 :www.govern.com/public

o

- 15 , 30
- 10 가

. (Solicitation)

o IFB(Invitation for Bid)

-

- (Specification),

, . . . ,

- 가 , (sealed bid)
가

o RFP(Request for Proposal)

- , ,
 , ,
 , ,
가

o RFQ(Request for Quotation)

- 가
가 , ,
- RFQ 가
 , RFQ
- 가 ,
 , 가
- . (Registration)

o

- ,

o CAGE (Commercial and Government Entity)

- 5 가

- CAGE

o Standard Form 129

- Solicitation Mailing List Application
Standard Form 129 ,

- 10

FSC(Federal Supply Classification)

- Standard Form 129 DUNS Dun and
Bradstreet 가
(business identifier)

o

- 가 2-3

-

. 가

. Subcontracting

o

o

가

- Subcontractor

가

- Subcontractor

가

o Commerce Business Daily

,

가

o (Prime Contractors)

- (Directory of Federal Contractors, SBA Subcontracting Directory)

. <http://www.sba.gov/gopher/Government-Contracting/Subcontracting-Directory/>

- CBD Federal Marketplace

- 가

- :

. <http://www.govcon.com>

. <http://www.govexec.com>

o 70%

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,
(good old boy network)

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o

Commerce Business Daily(CBD)

, , ,
(30, 60 90),

o

(solicitation)

-

(Statement for Work, SOW):

-

(Instruction to Offers):

, ,
, , ,

-

가 (Evaluation Criteria) : 가

o

가

-

3.

- o 가 2
- o 가 가 (technical capabilities) concepts
- o 2,500
- o FAR 6302
 - , 가 ,
- o (Contractor Qualification)
 - GSA (responsible) :
가 ,
 ,

4. (Types of Contracts)

- o , 가
()
- o 가 가 (firm-fixed-price

contract) 가 (cost-plus-fixed-fee contract) 가

- GSA 가

5. (Standards and Specifications)

o “Federal Specifications, Standards, and Commercial Item Descriptions” 가

(performance criteria)

- GSA 가

,

- GSA

()

o (Standards)

- 가

(uniformity), (performance), ,

- :

,

o (specifications,)

- 가

- GSA “Federal, Interim, and Departmental Specifications”
: (descriptions), (drawings),
(prints), (commercial designations),
(industry standards)

- GSA 가 Specifications 가

- 가

6.

o 가 (Sealed Bid Purchases)

- 가
- ,
- ,
- 가
(Responsive) (Responsible)
- : 가 ,
- 가 (,)
- : , , ,

o 가 (Negotiating Purchases)

- 가 가
- (best and final offer)

7. (Responsive Bids)

o (Responsible Bids) ,
(The Lowest Responsive Bids) ,

- (The Invitation of Bids) ,
, (Permissible Alternates)

-
(가, 가)

o 가 ,
5

o 가

- , 가 가?
(Marking)

- , 가 ?

- 가 , 가

- 가?

- 가? , 가 ?

- 가 ?

- 가 ?

- 가 ?
- 가 가 ?
- o 가
- 가
- GSA
- .
- o FAR
- 가 , SBC
- .
- o 가 ,
- GSA 3501 3502
- .

8. (General Contract Clauses)

- o (Variation in Quantity), (nspection) ,
(Payment), (Assignment of Claims), (Defaults),
(Disputes), (Patents), , -
(The Walshy-Healy Public Contracts Act),
(Contingent Fees)
- o (Specifications and
Drawings), , (Termination for
Default), , ,
(Inspection and Acceptance), (Permits and
Responsibilities)
- o 2 ,
(Labor Standards Provision) ,
.

0 (General
 Clauses)
 GSA 가

9.

0 가
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0 GSA
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가	,		
	20%(3)	100%	
	-2 5	-2 5	
	-	-	,

* FAR (advance payment) (patent infringement)

10.

o GSA (BCA: Board of Contract Appeals) GSA,

, ,

o BCA (ADP)

- ADP 가 BCA

.

o BCA GSA , '78

(U.S.Claims Court) 가 .

o 5 BCA

(Accelerated Procedure) , 1

(Small Claims Procedure) ,

180 120 .

o ,

BCA

(U.S.Court of Appeals for the Federal Circuit)

.

III. (GSA Schedule)

1.

o

o (Federal Supply Service:FSS)
GSA (Schedule)

- GSA 125

가

- GSA (CBD) 가

- 가
(bid proposal)

GSA

가

o GSA 가 1 가

o GSA 75
(Marketing representative)가 GSA

o GSA , CDB
(Commerce Business Daily)
가

- GSA 268 GSA
15

- GSA
GSA
가

-
93 45 99 105 GSA
200

o GSA Schedule

2.

o GSA
가

o Canon, Sharp, Konica, Océ, Fuji GSA
IT

3.

o 가 GSA
가 가 가

- GSA
- 45
가 , , ,
- GSA

4. GSA

o

- (Bidder's Mailing List)
- GSA
- 2
- GSA 가 GSA
- IT 가
- 가
- 가 GSA
- GSA
- 2 가
- (Multiple Award Schedule Contracts : MASC)
- GSA
- GSA
- 가 가

o GSA

- 가 (Commercial Acceptability of the Product):
- ,
- 가 (Competitive Price Established

in the Market)

- :

- : , (WTO 가) ,
CBI 가 , NAFTA 가

o

- GSA IT 140
가

- 가

- ,

o GSA

- GSA

- GSA

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GSA

IV.

1.

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o (The Federal Acquisition Streamlining Act of 1994) - (Clinger-Cohen Act of 1996)

-
-
-

o 가(NPR: National Performance Review)

- " (a government that works better and costs less)" NPR

-

o

- ()

-

- 가 가

,

o 가(Best Value)

- 가

(operating cost)

-

-

가

가

o

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가

o

가 (pool)

2. Government Wide Acquisition Contracts(GWAC)

o

o

GWAC

,

(Ceiling)

o

Delivery, Indefinite Quantity)

GWAC

IDIQ(Indefinite

o

가 99

GWAC

- IT
가

5
12

250

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o

- 가

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- Northern Telecom, Canon
GWAC

o GWAC

100%

-GWAC GWAC 가 (hunting
license) , GSA

-GWAC GWAC
가

3.

o

- 1994 Federal Acquisition Streamlining Act

- 가 가 가 EC/EDI FACNET
(Federal Acquisition Computer Network)

-

- GSA Advantage

Purchase Card , 2,500 Credit
()

o

- 가 EDI Trading Partner
- CAGE , DUNS
- VAN 가
- 가 (ANSI)가 ANSI X 12 (BBS “A Guide to Translation Software”)
- Trading Partner Profile(ANSI X12 838) ,VAN Central Contractor Registration
- CCR TPIN(Trading Partner Identification Number)

V.

1.

오 2 (240)
 1,800 , 11,000 (98)
 오 25,000 50 , 356,000
 , 90% 1,810 (217) .

2.

오 (25,000) 가 57%,
 가 40%, . 1 3%
 .

	()	
. .	73,545	40.6%
. . .	38,738	21.4%
. . . .	14,606	8.1%
	14,355	7.9%
.가	8,365	4.6%
,	6,767	3.7%
.	5,232	2.9%
	3,984	2.2%
	3,297	1.8%
	3,200	1.8%
	2,639	1.5%
	2,634	1.5%
	1,565	0.9%

가	1,111	0.6%
	926	0.5%
	270	0.1%
	59	0.0%
	181,292	100.0%

: GSA CD-ROM(99.3)

3.

오 (, ,)가 54% , , NASA 20
90% .

	()
NAVY, DEPARTMENT OF THE	36,500
AIR FORCE, DEPARTMENT OF THE (HEADQUARTERS, USAF)	33,690
ARMY, DEPT THE (EXC CORPS OF ENGINEERS CIVIL PROGRAM FIN)	28,459
ENERGY, DEPARTMENT OF	15,102
NATIONAL AERONAUTICS AND SPACE ADMINISTRATION	10,891
DEFENSE LOGISTICS AGENCY	7,267
TENNESSEE VALLEY AUTHORITY	5,624
PUBLIC BUILDINGS SERVICE	3,698
VETERANS AFFAIRS, DEPARTMENT OF	2,828
U_S_ ARMY CORPS OF ENGINEERS - CIVIL PROGRAM FINANCING ONLY	2,645
FEDERAL TECHNOLOGY SERVICE	2,632
CIVILIAN HEALTH & MED PROGRAM OF THE UNIFORMED SERV, OFFICE	2,581
FEDERAL AVIATION ADMINISTRATION	2,212
DEFENSE INFORMATION SYSTEMS AGENCY	1,951
NATIONAL INSTITUTES OF HEALTH	1,395
DEFENSE COMMISSIONARY AGENCY	1,167
FEDERAL SUPPLY SERVICE	1,078
INTERNAL REVENUE SERVICE	1,017
ENVIRONMENTAL PROTECTION AGENCY	951
PUBLIC HEALTH SERVICE	940
	18,605
	181,292

:

4. 가

○ Buy American Act ,
98%가 .

- 99.8% ,
55% .

○ 2% (32 , 3.8) , ,
(對韓 3),
.

10 가

가	()		()	()
	178,091	98.23%	174,520.8	3,570.6
	863	0.48%	92.7	769.8
	344	0.19%	19.3	324.7
	338	0.19%	4.9	333.6
	278	0.15%	19.3	259.2
	176	0.10%	60.8	115.5
	154	0.09%	8.1	146.2
	133	0.07%	-	133.2
	85	0.05%	0.032	84.7
	82	0.05%	-	82.3
	746	0.41%	120	625.9
	181,292	100.00%	174,845.9	6,445.7

:

○ , , , 가 65% , ,

, .가

.

	()	()	()
	14,355	13,523	833
. .	73,545	72,836	709
. . .	14,606	14,034	571
. .	38,738	38,298	439
	3,200	2,990	210
.가	8,365	8,245	120
.	5,232	5,115	117
,	6,767	6,688	79
, 가 ,	1,111	1,079	32
	3,984	3,955	29
	1,565	1,541	24
	926	907	19
	3,297	3,286	11
	2,634	2,624	10
	2,639	2,630	9
. .	270	267	4
	181,292	174,846	3,250

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5.

o 對韓 344 (98)

2 0.2%

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o 5.6% (19)

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駐韓

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4.2 (ALLIED SIGNAL),
 15.2 () .

對韓

(: , %)

			對韓	對韓
	14,355	833	143.3	17.2%
. .	73,545	709	61.1	8.6%
. . .	14,606	571	49.0	8.6%
. .	38,738	439	11.2	2.5%
	3,200	210	68.1	32.4%
.가	8,365	120	0.5	0.4%
.	5,232	117	4.4	3.8%
,	6,767	79	1.6	2.0%
, 가 ,	1,111	32	1.6	4.9%
	3,984	29	1.1	3.9%
	1,565	24	1.3	5.4%
	926	19	0.5	2.4%
	3,297	11	-	0.0%
	2,634	10	0.2	1.6%
	2,639	9	-	0.0%
	181,292	3,250	344.0	10.7%

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6.

가. Canon

o GSA

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가 .

o (commercial products) 가 가 ,
가 가 . (가
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o 가 ,
가

Teaming .

o GSA

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- D.C. 가

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. SMED (가)

o SMED

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o SMED GSA

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D.C.

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o SMED

- GSA

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SMED

Contact point

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o

(minority-owned dealer)

o SMED

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(teaming)

o SMED

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(government- oriented)

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5 (98)

7. 200

(1999

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(:US\$)

Rank	Parent Company	Total	DoD	Civilian	DoD Rank	Civilian Rank
1	Lockheed Martin Corp.	18,541,457	12,818,777	5,722,680	1	1
2	Boeing Co.	14,265,948	11,240,937	3,025,011	2	2
3	Raytheon Co.	7,407,934	6,497,508	910,426	3	8
4	General Dynamics Corp.	3,738,896	3,703,333	35,563	4	198
5	Northrop Grumman Corp.	3,161,988	2,980,966	181,022	5	46
6	University of California System	3,002,253	0	2,977,442	300	3
7	United Technologies Corp.	2,245,811	2,091,243	154,568	6	50
8	Westinghouse Electric Corp.	2,099,133	602,587	1,496,546	20	4
9	Litton Industries Inc.	1,849,822	1,644,441	205,381	7	40
10	Science Applications Intl. Corp.	1,792,791	1,218,182	574,609	11	13
11	TRW Inc.	1,634,728	1,082,092	552,636	12	15
12	Newport News Shipbuilding	1,538,481	1,538,481	0	8	--
13	General Electric Co.	1,381,025	1,221,469	159,556	10	48
14	Allied-Signal Inc.	1,350,618	689,801	660,817	19	10
15	Textron Inc.	1,334,562	1,282,317	52,245	9	141

16	Computer Sciences Corp.	1,235,297	698,042	537,255	18	16
17	California Institute of Technology	1,185,175	0	1,175,588	300	5
18	Fluor Corp.	1,107,749	0	1,096,234	300	6
19	Sugar Camp Coal Co.	1,064,132	0	1,064,132	300	7
20	General Electric Co. PLC	932,480	873,850	58,630	13	131
21	Bechtel Group Inc.	878,924	184,450	694,474	61	9
22	ITT Industries	870,953	800,965	69,988	16	111
23	Humana Inc.	867,700	867,453	247	14	--
24	GTE Corp.	865,823	804,220	61,603	15	124
25	AT&T Corp.	817,014	156,494	660,520	74	11
26	DynCorp	801,286	497,724	303,562	22	26
27	Unisys Corp.	794,092	285,377	508,715	39	17
28	Carlyle Group	727,148	727,148	0	17	--
29	Kaiser Hill Co. LLC	606,890	0	606,890	300	12
30	Kenamerican Resources Inc.	567,257	0	567,257	300	14
31	Battelle Memorial Institute	557,474	96,273	461,201	116	19
32	Occupational Health Services	555,587	553,304	2,283	21	--
33	Booz Allen & Hamilton Inc.	529,925	312,133	217,792	34	39
34	IBM Corp.	499,849	97,996	401,853	114	21

35	Johns Hopkins University	493,131	365,784	127,347	28	60
36	Electronic Data Systems Corp.	485,805	260,833	224,972	42	35
37	McDermott Inc.	477,697	40,167	437,530	278	20
38	University of Chicago	467,996	0	467,871	300	18
39	Jacobs Engineering Group Inc.	466,360	385,786	80,574	26	94
40	Triwest Healthcare Alliance Co.	419,974	419,974	0	23	--
41	Thiokol Corp.	406,217	42,422	363,795	262	24
42	Avondale Industries Inc.	402,259	401,248	1,011	24	--
43	Massachusetts Institute of Technology	401,850	371,885	29,965	27	232
44	Olin Corp.	401,015	364,201	36,814	29	193
45	Rockwell International Corp.	399,279	388,745	10,534	25	624
46	Mason Hanger-Silas Mason Inc.	378,809	96,367	282,442	115	28
47	BDM Corp.	372,788	297,400	75,388	35	101
48	Brookhaven Science Associates LLC	372,630	0	372,630	300	22
49	J.E. Dunn Construction	368,288	0	368,288	300	23
50	Halliburton Co.	364,348	284,453	79,895	40	96
51	Motorola Inc.	\$350,317	\$243,292	\$107,025	46	71
52	Aerospace Corp.	340,967	339,055	1,912	30	--
53	EG&G Inc.	337,214	77,938	259,276	142	31

54	Amerisource Distribution Corp.	334,337	0	331,548	300	25
55	Alliant Techsystems Inc.	325,176	324,760	416	31	--
56	Worldcorp Inc.	316,214	316,214	0	32	--
57	UCCI	314,923	314,923	0	33	--
58	Anteon Corp.	313,985	216,658	97,327	52	82
59	Affiliated Computer Services Inc.	303,847	66,652	237,195	173	34
60	Harris Corp.	298,394	211,798	86,596	53	91
61	New Energy Ventures LLC	297,075	297,075	0	36	--
62	Peabody Coal Co.	295,507	0	295,507	300	27
63	Federal Express Corp.	293,806	289,221	4,585	38	--
64	Sprint Corp.	292,017	70,972	221,045	156	36
65	Lear Siegler Services Inc.	290,004	290,004	0	37	--
66	Mitretek Systems Inc.	285,600	199,903	85,697	55	92
67	Rolls Royce PLC	279,296	273,044	6,252	41	--
68	Universities Research Association	278,435	0	278,435	300	29
69	Dell Computer Corp.	266,228	156,276	109,952	75	68
70	Johnson Controls Inc.	265,968	166,792	99,176	70	80
71	Computer Technology Services Inc.	263,866	0	262,836	300	30
72	Royal Dutch Petroleum Co.	259,542	258,898	644	43	--

73	General Motors Corp.	258,940	146,955	111,985	81	67
74	Morrison-Knudsen Corp.	258,283	126,760	131,523	94	58
75	Nassco Holdings Inc.	256,779	256,779	0	44	--
76	Nichols Research Corp.	251,691	242,537	9,154	47	719
77	Federal Data Corp.	250,381	98,254	152,127	113	52
78	Stanford University	248,312	0	238,497	300	33
79	MCI WorldCom	245,520	239,859	5,661	48	--
80	Renco Group Inc.	243,388	243,388	0	45	--
81	Compaq Computer Corp.	242,209	84,925	157,284	130	49
82	Goldman Sachs & Co.	241,216	0	241,216	300	32
83	GTSI	234,129	171,890	62,239	66	122
84	Bell Atlantic Corp.	231,777	143,473	88,304	83	87
85	Ocean Shipholdings Inc.	227,622	227,622	0	49	--
86	General Atomics Tech. Corp.	226,220	171,005	55,215	68	136
87	BTG Inc.	221,841	113,858	107,983	101	69
88	James Management Corp.	221,028	0	219,880	300	37
89	Daimler-Chrysler	221,010	87,597	133,413	127	56
90	Westat Inc.	220,334	0	218,432	300	38
91	Procter & Gamble Co.	217,421	217,421	0	50	--

92	Health Maintenance of Indiana	217,105	217,105	0	51	--
93	Coastal Corp.	215,902	174,594	41,308	64	177
94	Honeywell Inc.	210,965	189,676	21,289	59	314
95	Jones Group Inc.	209,359	190,666	18,693	58	355
96	Bindley Western Industries	205,967	143,953	62,014	82	123
97	MITRE Corp.	205,141	204,975	166	54	--
98	Canadian Commercial Corp.	203,231	171,590	31,641	67	219
99	CACI International Inc.	199,747	100,558	99,189	111	79
100	Exxon Corp.	199,215	199,215	0	56	--
101	Wang Global Inc.	198,471	80,724	117,747	135	63
102	Maersk Inc.	197,786	197,389	397	57	--
103	McKesson Corp.	197,612	149,449	48,163	79	158
104	Teledyne Inc.	195,612	177,282	18,330	63	365
105	Wade Carter	194,338	0	194,338	300	41
106	BNFL Inc.	194,156	0	194,156	300	42
107	Mantech International Corp.	194,013	121,417	72,596	96	105
108	Mapco Inc.	193,051	0	192,554	300	43
109	Charles Stark Draper Labs	191,198	183,926	7,272	62	878
110	Ohio Valley Electric Corp.	190,301	0	190,301	300	44

111	Mobil Corp.	189,256	186,897	2,359	60	--
112	E.I. Du Pont de Nemours & Co.	187,887	81,865	106,022	134	72
113	OHM Corp.	186,286	156,783	29,503	73	237
114	KPMG Peat Marwick	182,303	80,371	101,932	138	76
115	Midwest Research Institute	182,252	0	182,124	300	45
116	Dames & Moore Inc.	181,133	154,659	26,474	76	257
117	Tetra Tech Inc.	180,338	114,291	66,047	99	117
118	Gencorp Inc.	175,625	138,926	36,699	86	194
119	Stewart & Stevenson Services	174,294	174,290	4	65	--
120	Management & Training Corp.	173,656	0	173,656	300	47
121	Government of Germany	169,327	169,327	0	69	--
122	IT Corp.	167,439	158,526	8,913	72	732
123	UNICOR	166,261	123,176	43,085	95	173
124	VSE Corp.	161,531	161,502	29	71	--
125	Cubic Corp.	154,030	154,030	0	77	--
126	Hunt Building Corp.	153,649	153,649	0	78	--
127	Ford Motor Co.	153,456	0	153,424	300	51
128	National Computer Systems	151,268	0	149,755	300	53
129	International Shipholding Corp.	150,551	148,330	2,221	80	--

130	J.A. Jones Construction Co.	150,178	56,921	93,257	201	84
131	Lucent Technologies Inc.	149,906	113,861	36,045	100	196
132	Conagra Inc.	149,761	0	136,721	300	55
133	Burns & Roe Enterprises Inc.	149,569	44,242	105,327	250	73
134	Morgan Guaranty Trust of New York	148,087	0	148,087	300	54
135	Bergen Brunswig Corp.	147,401	141,341	6,060	85	--
136	Orbital Sciences Corp.	146,061	69,847	76,214	159	100
137	SRA International Inc.	144,607	56,694	87,913	205	88
138	Hewlett-Packard Co.	144,557	107,098	37,459	104	188
139	ESCO Electronics Corp.	142,526	142,425	101	84	--
140	ICF Kaiser International Inc.	140,983	66,534	74,449	176	103
141	L-3 Communications Corp.	140,629	137,351	3,278	89	--
142	Philip Morris Co.	140,489	127,674	12,815	93	511
143	Texas Instruments Inc.	140,349	138,869	1,480	87	--
144	Price Waterhouse Coopers LLP	138,013	64,705	73,308	181	104
145	Braintree II Maritime Corp.	137,772	137,772	0	88	--
146	European Utilities Companies	137,088	137,088	0	90	--
147	Oshkosh Truck Corp.	136,492	136,492	0	91	--
148	Research Triangle Institute	134,758	0	131,527	300	57

149	FMC Corp.	132,729	132,613	116	92	--
150	CH2M Hill Companies Ltd.	131,879	100,812	31,067	110	223
151	Pyramid Mining Inc.	\$131,485	\$0	\$131,485	300	59
152	Telos Corp.	130,989	101,327	29,662	108	235
153	Xerox Corp.	127,502	75,873	51,629	147	145
154	Southwest Marine Inc.	127,389	119,485	7,904	97	823
155	Electric Energy Inc.	125,800	0	125,800	300	61
156	CSX Corp.	125,188	67,879	57,309	167	133
157	Clark Enterprises	124,759	0	100,106	300	77
158	Antarctic Support Associates	123,959	0	123,959	300	62
159	Veridian Corp.	120,855	76,779	44,076	146	170
160	Day & Zimmermann Inc.	120,630	118,614	2,016	98	--
161	Marinette Marine Corp.	119,813	0	87,322	300	89
162	Roy F. Weston Co.	118,908	69,691	49,217	161	152
163	Fletcher Challenge Ltd.	118,393	59,593	58,800	193	130
164	Wackenhut Corp.	117,549	0	117,450	300	64
165	Bill Harbert International Construction	117,388	108,589	8,799	102	742
166	Continental Grain Co.	117,284	0	117,284	300	65
167	Parsons Corp.	116,999	94,037	22,962	118	290

168	Cyprus Amax Minerals Co.	116,267	0	116,267	300	66
169	Signal Corp.	112,361	40,954	71,407	271	107
170	Intellisys Technology Corp.	112,121	0	107,644	300	70
171	Ball Corp.	112,029	42,722	69,307	260	113
172	ARINC Inc.	111,483	106,188	5,295	105	--
173	Oracle Corp.	111,380	68,921	42,459	165	175
174	University of Texas System	109,911	53,842	56,069	211	135
175	Berkshire Hathaway	108,245	101,446	6,799	106	952
176	Precision Standard Inc.	108,071	107,142	929	103	--
177	Burson-Marsteller Inc.	107,847	90,255	17,592	120	374
178	Siemens AG	107,129	44,356	62,773	249	119
179	Earth Tech Inc.	105,549	73,313	32,236	153	216
180	Turner Construction Co.	105,470	101,136	4,334	109	--
181	Whiting-Turner Contracting	105,340	50,953	54,387	219	137
182	Sterling Software Inc.	104,726	67,389	37,337	171	190
183	AMS	104,584	45,405	59,179	244	127
184	Caddell Construction Co Inc.	103,655	0	97,605	300	81
185	White County Coal Corp.	103,523	0	103,523	300	74
186	Salient 3 Communications Inc.	102,374	88,614	13,760	123	479

187	Cumberland Coal Company LLC	102,083	0	102,083	300	75
188	Amoco Corp.	101,396	101,364	32	107	--
189	Sun Microsystems Inc.	100,627	69,820	30,807	160	225
190	OHM Corp.	99,895	99,840	55	112	--
191	Michael Baker Corp.	99,443	47,591	51,852	234	142
192	Res-Care Inc.	99,318	0	99,318	300	78
193	Cargill Inc.	95,580	0	93,619	300	83
194	C&R Contract Services	95,155	95,155	0	117	--
195	SEMCOR Inc.	94,612	88,757	5,855	122	--
196	National Industries for the Blind	94,189	0	68,612	300	115
197	Intergraph Corp.	93,666	88,540	5,126	124	--
198	Colsa Corp.	93,138	93,138	0	119	--
199	Southern Pacific Transport Co.	93,048	0	93,049	300	85
200	Comsat	92,338	78,168	14,170	140	463

VI.

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가. Acquisition

- Acquisition Reform Network (ARNET) (<http://www.arnet.gov/>) - the Office of Federal Procurement Policy sponsors this site devoted to acquisition reform. Reference Center links to the *Federal Acquisition Virtual Library*.
- Acquisition Reform Home Page (<http://www.acq.osd.mil/ar/ar.htm>) - the Department of the Undersecretary of Defense for Acquisition Reform provides links to the DAD, DAWIA legislation and history, FAR and DFAR, FAC, DoD Directives and Instructions, and various other publications.
- ACQWeb (<http://www.acq.osd.mil>) - a **searchable megasite** maintained by the Office of the USD for A&T with testimony, speeches, and press briefings; office index to A&T offices with websites; an organization chart for USD A&T; and jump points to other acquisition, DoD, and government sites.
- Air Force Acquisition (<http://www.safaq.hq.af.mil/>) - Initiatives (CAIV documents, Earned Value, Process Action Teams), Lightning Bolts, FAR (by parts), Smart Business Practices, management information and Contracting Tool Kit.
- Air Force FARsite (<http://farsite.hill.af.mil/>) - FAR, DFARS, FACs, DACs, and AF Federal Acquisition Regulations.
- Army Acquisition (<http://acqnet.sarda.army.mil/>) - acquisition policy documents, lessons learned, initiatives, and regulations.
- Defense Acquisition Deskbook (DAD) (<http://www.deskbook.osd.mil>) - DAD available in a Web version or for download or by request on CD (free to military personnel or government employees only); links to acquisition sites.
- DoD International and Commercial Programs (<http://www.acq.osd.mil/icp/>) - (from the Deputy USD for International and Commercial Programs) armaments cooperation, Defense Export Loan Guarantee Program, links to SADBUD and dual use technology information.
- Federal Acquisition Jumpstation (<http://nais.msfc.nasa.gov/fedproc/home.html>) - a thorough set of links to procurement and acquisition sites by government agency.

- Federal Acquisition Virtual Library ([www-far.npr.gov/References/References.html](http://www.far.npr.gov/References/References.html)) - a **megasite** of acquisition links to laws, executive orders, US Code, FAR, *Commerce Business Daily*, GAO and IG reports, etc.
- Navy Acquisition Reform (<http://www.acq-ref.navy.mil/>) - an excellent acquisition and business practices site with specs and standards; lessons learned; initiatives; CAIV; partnering; World Class Practices (CAIV, earned value, benchmarking IPT, JIT, TQM and more).

. Business/Management Practices

- BMP Center of Excellence (<http://www.bmpcoe.org>) - a comprehensive site consisting of links to manufacturing technology sites, BMP Survey reports that document best practices at academic, government, and industry sites, the Program Manager's Workstation (PMWS), and more.
- Business Process Engineering (DTIC) (<http://www.dtic.mil/bpr-helpdesk>) - areas include BPR in DoD (enterprise integration, CIM, tools); BPR collection (bibliographies of documents including web documents).
- Earned Value Management (<http://www.acq.osd.mil/pm>) - policy documents, links to other sites, electronic data interchange information, COTS suppliers, and papers on EV.
- National Performance Review (See Government Information section on this page.)
- Navy Acquisition Reform World Class Practices (http://www.acq-ref.navy.mil/thrust_wcp.html) - CAIV, earned value, benchmarking, IPT, JIT, TQM and more.
- Open Systems Joint Task Force (<http://www.acq.osd.mil/osjtf>) - standards, memos, letters and planning documents.
- Single Process Initiative Information (<http://www.dcmc.hq.dla.mil/spi/SPI.htm>) - SPI policy and procedures and lessons learned.

. Reference and Research

- Currency Converter (<http://www.olsen.ch>) - choose the link "Currency Converter" for a conversion form for current rates for 164 currencies.

- CEO Express (<http://www.ceoexpress.com/>)- a "one stop shopping" site for business information including newspapers, magazines, financial information, government and organization websites, and "all things Internet."
- DoD Dictionary of Military Terms (<http://www.dtic.mil/doctrine/jel/doddic>) - includes NATO terms, acronyms, and abbreviations
- My Virtual Reference Desk (<http://www.refdesk.com>) - thesaurus, dictionary, encyclopedia, atlas, weather information, sources of shareware, legal and government resources.
- North American Industrial Classification Standards (<http://www.census.gov/epcd/www/naics.html>) NAICS has replaced SIC codes. This site has the new codes plus tables showing the relationship between the old and new codes.

. **Regulations, Rules, Standards, and Specifications (etc.)**

- DoD Contracting Regulations (<http://www.acq.osd.mil/dp/dars>) - FAR, DFARS, DACs.
- Defense Standardization Program (<http://www.dsp.dla.mil>) - news, information, and a library of Standardization Documents (SDs) as well as information for ordering standards and specifications and a list of websites where specs and standards are available.
- FAR, Circulars, and Supplements (from GSA) (<http://www.arnet.gov/far>)

. **Government Information**

- EDGAR (<http://www.sec.gov/edgarhp.htm>) - (See Company/Corporate Information on this page.)
- Federal Statistics (FedStats) (www.fedstats.gov) - one of the best sites on the Internet for statistics with links to over 100 Federal agencies that produce statistics, statistics from Federal programs, regional statistics, Federal budget and policies, and links to other statistics websites outside of Federal government. The *Statistical Abstract of the United States* and the *State and Metropolitan Area Databook* can be viewed and/or printed.
- Federal Web Locator (<http://www.law.vill.edu/fed-agency/fedwebloc.html>) - links to federal websites listed by branch and agency.

- FedLaw (<http://fedlaw.gsa.gov/>) - a legal **megasite** consisting of federal statutes and regulations (by subject category or alphabetical listing); federal arbitration and mediation laws and rules; general legal and business research and reference sites; professional legal associations and organizations; state and territorial laws; federal judiciary sites; and legislative branch sites.
- General Accounting Office (GAO) (<http://www.gao.gov>) - GAO reports and testimony. National Defense (NSIAD) reports available in PDF for download or in text format available to read on the screen.
- GPO Access (Government Printing Office) (http://www.access.gpo.gov/su_docs/dbsearch.html) - congressional documents, public laws, Supreme Court decisions, and *Federal Register* in a **searchable** database.
- Internet Sleuth - Government (<http://www.isleuth.com/gove.html>)- a "megasite" with search capabilities as well as links to agencies within the various branches of government. Searchable databases include the US Budget, GILS, GovBot, FedWorld, Fedstats, and the Federal Web Locator.
- National Performance Review (NPR) (<http://www.npr.gov>) - government cost saving advice; benchmarking and best practices initiatives; Business Process Reengineering Guide; and more.
- National Technical Information Service (NTIS) (<http://www.ntis.gov/>) - search or browse the NTIS catalog of publications or order government publications from more than 200 agencies.
- Small Business Administration (<http://www.sbaonline.sba.gov/>) - 8(a) contractor listings; starting, expanding, or financing a business; and more.
- THOMAS (<http://thomas.loc.gov>) - legislative information including bills, legislative history, roster of members of congress, and the *Congressional Record*.

. DoD and Defense Links

- Air University Library Index to Military Periodicals (AULIMP) (<http://www.dtic.mil/search97doc/aulimp/main.htm>) - a subject index to articles, news items, and editorials from English language military and aeronautical periodicals.
- Defense Modeling and Simulation Office (DMSO) (<http://www.dmsomil>) - data standards, modeling and simulation policy documents (DoD Directives and

Instructions, standards, reports and studies).

- Directorate for Information Operations and Reports (<http://web1.whs.osd.mil/diorhome.htm>) - procurement statistics and trends, Contractor Identification Number Database, *Procurement Coding Manual*.
- DTIC (Defense Technical Information Center) (<http://www.dtic.mil/>) - **searchable** site that includes DTIC documents relating to DoD research, development, and acquisition; STINET (Scientific and Technical Information Network); and an extensive list of Weblinks.
- FY 1999 Budget (<http://www.dtic.mil/comptroller/99budget/>) - The USD Comptroller offers the following budget related documents: National Defense Budget Estimates; program acquisition costs by weapons systems; P-1, P-1R, and R-1 Programs; and links to other budget materials.
- Office of Small and Disadvantaged Business Utilization (<http://www.acq.osd.mil/sadbu/main.htm>) - links to other SADBUs, SADBUs programs, prime contracting and subcontracting opportunities, and other procurement information.
- TECnet (<http://tecnet0.jcte.jcs.mil:9000/index.html>) - Test and Evaluation Community Network contains information and resources on the topic.

. Company/Corporation Information

- Aerospace Companies (World Wide Web Virtual Library) (http://www.db.erau.edu/www_virtual_lib/aerospace/manufacturers.html) - links to all the aerospace and defense contracting companies' websites.
- Daily Stocks (<http://www.dailystocks.com>) - Enter a company name or ticker symbol to get the fundamentals and facts, up to the minute news, quotes, and filings.
- EDGAR (<http://www.sec.gov/edgarhp.htm>) - SEC filings from all publicly held U.S. companies and a *Guide to Corporate Filings* that describes the forms and statements that are filed.
- Hoover's (<http://www.hoovers.com/search.html>) - Hoover's is the publisher of a number of highly regarded business handbooks. The website is a comprehensive site that provides company capsules: company news, links to company websites, financial data, CEO biographies, and company history for over 12,000 companies

- Thomas Register of American Manufacturers (<http://www.thomasregister.com/index.html>) - **search** the database of 155,000 American manufacturers (online registration required, use is free).
- Yahoo Finance (<http://quote.yahoo.com>) offers access to news stories, including daily business news from Reuters; company profiles; and other financial information.

2. 미국의 WTO 정부 조달 협정 양허표

UNITED STATES

(Authentic in the English language only)

ANNEX I

*Central Government Entities which Procure in Accordance
With the Provisions of this Agreement*

Threshold: 130,000 SDRs for supplies and services
5 million SDRs for construction

List of Entities (양허대상 연방정부 기관)

1. Department of Agriculture (not including procurement of agricultural products made in furtherance of agricultural support programmes or human feeding programs)
2. Department of Commerce (not including shipbuilding activities of NOAA, as excluded in Annex 4)
3. Department of Education
4. Department of Health and Human Services
5. Department of Housing and Urban Development
6. Department of the Interior (including the Bureau of Reclamation)
7. Department of Justice
8. Department of Labor
9. Department of State
10. United States Agency for International Development (not including procurement for the direct purpose of providing foreign assistance)
11. Department of the Treasury
12. Department of Transportation (not including procurement by the Federal Aviation Administration, and pursuant to Article XXIII, the national security considerations applicable to the Department of Defense are equally applicable to the Coast Guard, a military unit of the United States)
13. Department of Energy (pursuant to Article XXIII, national security exceptions include procurements made in support of safeguarding nuclear materials or technology and entered into under the authority of the Atomic Energy Act, and oil purchases related to the Strategic Petroleum Reserve)
14. General Services Administration (except Federal Supply Groups 51 and 52 and Federal Supply Class 7340)
15. National Aeronautics and Space Administration
16. The Department of Veterans Affairs
17. Environmental Protection Agency
18. United States Information Agency
19. National Science Foundation
20. Panama Canal Commission
21. Executive Office of the President

22. Farm Credit Administration
23. National Credit Union Administration
24. Merit Systems Protection Board
25. ACTION
26. United States Arms Control and Disarmament Agency
27. Office of Thrift Supervision
28. Federal Housing Finance Board
29. National Labor Relations Board
30. National Mediation Board
31. Railroad Retirement Board
32. American Battle Monuments Commission
33. Federal Communications Commission
34. Federal Trade Commission
35. Interstate Commerce Commission
36. Securities and Exchange Commission
37. Office of Personnel Management
38. United States International Trade Commission
39. Export-Import Bank of the United States
40. Federal Mediation and Conciliation Service
41. Selective Service System
42. Smithsonian Institution
43. Federal Deposit Insurance Corporation
44. Consumer Product Safety Commission
45. Equal Employment Opportunity Commission
46. Federal Maritime Commission
47. National Transportation Safety Board
48. Nuclear Regulatory Commission
49. Overseas Private Investment Corporation
50. Administrative Conference of the United States
51. Board for International Broadcasting
52. Commission on Civil Rights
53. Commodity Futures Trading Commission
54. Peace Corps
55. National Archives and Records Administration
56. Advisory Commission on Intergovernmental Relations
57. African Development Foundation
58. Alaska Natural Gas Transportation System
59. Appalachian Regional Commission
60. Commission of Fine Arts
61. Delaware River Basin Commission
62. Federal Election Commission
63. Federal Emergency Management Agency
64. Federal Home Loan Mortgage Corporation
65. Federal Maritime Commission
66. Federal Mine Safety and Health Review Commission
67. Federal Reserve System
68. Federal Retirement Thrift Investment Board
69. Holocaust Memorial Council
70. Inter-American Foundation
71. National Capital Planning Commission
72. National Commission on Libraries and Information Science
73. National Council on Disability

74. National Foundation on the Arts and the Humanities
75. Occupational Safety and Health Review Commission
76. Office of Government Ethics
77. Office of the Nuclear Waste Negotiator
78. Office of Special Counsel
79. Resolution Trust Corporation Oversight Board
80. Small Business Administration
81. Susquehanna River Basin Commission
82. Pennsylvania Avenue Development Corporation
83. Federal Crop Insurance Corporation
84. Federal Prison Industries, Inc.
85. Government National Mortgage Association
86. Uranium Enrichment Corporation
87. Department of Defense, including the Corps of Army Engineers

This Agreement will not apply to the following purchases of the Department of Defense: (국방부 비 양허 품목)

- (a) Federal Supply Classification (FSC) 83 - all elements of this classification other than pins, needles, sewing kits, flagstuffs, flagpoles, and flagstaff trucks;
- (b) FSC 84 - all elements other than sub-class 8460 (luggage);
- (c) FSC 89 - all elements other than sub-class 8975 (tobacco products);
- (d) FSC 2310 - (buses only);
- (e) Speciality metals, defined as steels melted in steelmanufacturing facilities located in the United States or its possessions, where the maximum alloy content exceeds one or more of the following limits, must be used in products purchased by DOD: (1) manganese, 1.65 per cent; silicon, 0.60 per cent; or copper, 0.06 per cent; or which contains more than 0.25 per cent of any of the following elements: aluminium, chromium, cobalt, columbium, olybdenum, nickel, titanium, tungsten, or vanadium; (2) metal alloys consisting of nickel, iron-nickel and cobalt base alloys containing a total of other alloying metals (except iron) in excess of 10 per cent; (3) titanium and titanium alloys; or (4) zirconium base alloys;
- (f) FSC 19 and 20 - that part of these classifications defined as naval vessels or major components of the hull or superstructure thereof
- (g) FSC 51 and 52;
- (h) Following FSC categories are not generally covered due to application of Article XXIII, paragraph 1: 10, 12, 13, 14, 15, 16, 17, 19, 20, 28, 31, 58, 59, 95.

This Agreement will generally apply to purchases of the following FSC categories subject to United States Government determinations under the provisions of Article XXIII, paragraph 1.

(양허 품목)

FSC 22 Railway Equipment

- 23 Motor Vehicles, Trailers, and Cycles (except buses in 2310)
- 24 Tractors
- 25 Vehicular Equipment Components
- 26 Tyres and Tubes
- 29 Engine Accessories
- 30 Mechanical Power Transmission Equipment
- 32 Woodworking Machinery and Equipment
- 34 Metalworking Machinery
- 35 Service and Trade Equipment
- 36 Special Industry Machinery
- 37 Agricultural Machinery and Equipment
- 38 Construction, Mining, Excavating, and Highway Maintenance Equipment
- 39 Materials Handling Equipment
- 40 Rope, Cable, Chain and Fittings
- 41 Refrigeration and Air Conditioning Equipment
- 42 Fire Fighting, Rescue and Safety Equipment
- 43 ~~Pumps and Compressors~~
- 44 Furnace, Steam Plant, Drying Equipment and Nuclear Reactors
- 45 Plumbing, Heating and Sanitation Equipment
- 46 Water Purification and Sewage Treatment Equipment
- 47 Pipe, Tubing, Hose and Fittings
- 48 Valves
- 49 Maintenance and Repair Shop Equipment
- 53 Hardware and Abrasives
- 54 Prefabricated Structures and Scaffolding
- 55 Lumber, Millwork, Plywood and Veneer
- 56 Construction and Building Materials
- 61 Electric Wire, and Power and Distribution Equipment
- 62 Lighting Fixtures and Lamps
- 63 Alarm and Signal Systems
- 65 Medical, Dental, and Veterinary Equipment and Supplies
- 66 Instruments and Laboratory Equipment
- 67 Photographic Equipment
- 68 Chemicals and Chemical Products
- 69 Training Aids and Devices
- 70 General Purpose ADPE, Software, Supplies and Support Equipment
- 71 Furniture
- 72 Household and Commercial Furnishings and Appliances
- 72 Food Preparation and Serving Equipment
- 74 Office Machines, Visible Record Equipment and ADP Equipment
- 75 Office Supplies and Devices
- 75 Books, Maps and Other Publications
- 77 Musical Instruments, Phonographs, and Home Type Radios
- 78 Recreational and Athletic Equipment
- 79 Cleaning Equipment and Supplies
- 80 Brushes, Paints, Sealers and Adhesives
- 81 Containers, Packaging and Packing Supplies

85	Toiletries
87	Agricultural Supplies
88	Live Animals
91	Fuels, Lubricants, Oils and Waxes
93	Non-metallic Fabricated Materials
94	Non-metallic Crude Materials
96	Ores, Minerals and their Primary Products
99	Miscellaneous

The conditions specified in the General Notes apply to this Annex.

ANNEX 2

Sub-Central Government Entities which Procure in Accordance
With the Provisions of this Agreement

(주정부 양허 대상 기관)

Thresholds 355,000 SDRs for supplies and services
 5 million SDRs for construction

List of Entities

Arizona

Executive branch agencies

Arkansas

Executive branch agencies, including universities but excluding
the Office of Fish and Game and construction services

California

Executive branch agencies

Colorado

Executive branch agencies

Connecticut

Department of Administrative Services
Connecticut Department of Transportation
Connecticut Department of Public Works
Constituent Units of Higher Education

Delaware*

Administrative Services (Central Procurement Agency)
State Universities
State Colleges

Florida*

Executive branch agencies

Hawaii

Department of Accounting and General Services (with the exception of procurements of software developed in the state and construction)

Idaho

Central Procurement Agency (including all colleges and universities subject to central purchasing oversight)

Illinois*

Department of Central Management Services

Iowa*

Department of General Services
Department of Transportation
Board of Regents' Institutions (universities)

Kansas

Executive branch agencies, excluding construction services, automobiles and aircraft

Kentucky

Division of Purchases, Finance and Administration Cabinet, excluding construction projects

Louisiana

Executive branch agencies

Maine*

Department of Administrative and Financial Services
Bureau of General Services (covering state government agencies and school construction)
Maine Department of Transportation

Maryland*

Office of the Treasury
Department of the Environment
Department of General Services
Department of Housing and Community Development
Department of Human Resources
Department of Licensing and Regulation
Department of Natural Resources
Department of Public Safety and Correctional Services
Department of Personnel
Department of Transportation

Massachusetts

Executive Office for Administration and Finance
Executive Office of Communities and Development
Executive Office of Consumer Affairs
Executive Office of Economic Affairs
Executive Office of Education
Executive Office of Elder Affairs
Executive Office of Environmental Affairs
Executive Office of Health and Human Service
Executive Office of Labor
Executive Office of Public Safety
Executive Office of Transportation and Construction

Michigan*

Department of Management and Budget

Minnesota

Executive branch agencies

Mississippi

Department of Finance and Administration (does not include services)

Missouri

Office of Administration
Division of Purchasing and Materials Management

Montana

Executive branch agencies (only for services and construction)

New York*

State agencies

State university system

Public authorities and public benefit corporations, with the exception of those entities with multi-state mandates

In addition to the exceptions noted at the end of this annex, transit cars, buses and related equipment are not covered.

Nebraska

Central Procurement Agency

New Hampshire*

Central Procurement Agency

Oklahoma*

Office of Public Affairs and all state agencies and departments subject to the Oklahoma Central Purchasing Act, excluding construction services.

Oregon

Department of Administrative Services

Pennsylvania*

Executive branch agencies, including:

Governor's Office

Department of the Auditor General

Treasury Department

Department of Agriculture

Department of Banking

Pennsylvania Securities Commission

Department of Health

Department of Transportation

Insurance Department

Department of Aging

Department of Correction
Department of Labor and Industry
Department of Military Affairs
Office of Attorney General
Department of General Services
Department of Education
Public Utility Commission
Department of Revenue
Department of State
Pennsylvania State Police
Department of Public Welfare
Fish Commission
Game Commission
Department of Commerce
Board of Probation and Parole
Liquor Control Board
Milk Marketing Board
Lieutenant Governor's Office
Department of Community Affairs
Pennsylvania Historical and Museum Commission
Pennsylvania Emergency Management Agency
State Civil Service Commission
Pennsylvania Public Television Network
Department of Environmental Resources
State Tax Equalization Board
Department of Public Welfare
State Employees' Retirement System
Pennsylvania Municipal Retirement Board
Public School Employees' Retirement System
Pennsylvania Crime Commission
Executive Offices

Rhode Island

Executive branch agencies, excluding boats, automobiles, buses and related equipment

South Dakota

Central Procuring Agency (including universities and penal institutions)

In addition to the exceptions noted at the end of this annex, procurements of beef are not covered.

Tennessee

Executive branch agencies (excluding services and construction)

Texas

General Services Commission

Utah

Executive branch agencies

Vermont

Executive branch agencies

Washington

Washington State executive branch agencies, including:

General Administration
Department of Transportation
State Universities

In addition to the exceptions noted at the end of this annex,
procurements of fuel, paper products, boats, ships and vessels
are not covered.

Wisconsin

Executive branch agencies, including:

Department of Administration
State Correctional Institutions
Department of Development
Educational Communications Board
Department of Employment Relations
State Historical Society
Department of Health and Social Services
Insurance Commissioner
Department of Justice
Lottery Board
Department of Natural Resources
Administration for Public Instruction
Racing Board
Department of Revenue
State Fair Park Board
Department of Transportation
State University System

Wyoming*

Procurement Services Division
Wyoming Department of Transportation
University of Wyoming

Notes to Annex 2

In addition to the conditions specified in the General Notes, the following conditions apply:

1. For those states marked by an asterisk with pre-existing restrictions, the Agreement does not apply to procurement of construction-grade steel (including requirements on subcontracts), motor vehicles and coal.
2. The Agreement shall not apply to preferences or restrictions associated with programs promoting the development of distressed areas and businesses owned by minorities, disabled veterans and women are reserved from coverage.
3. Nothing in this annex shall be construed to prevent any state entity from applying restrictions that promote the general environmental quality in that state, as long as such restrictions are not disguised barriers to international trade.
4. The Agreement shall not apply to any procurement made by a covered entity on behalf of non-covered entities at a different level of government.
5. The Agreement shall not apply to restrictions attached to Federal funds for mass transit and highway projects.

ANNEX 3

All Other Entities which Procure in Accordance
With the Provisions of this Agreement

(양허 대상 공공 기관)

Threshold: 400,000 SDRs for supplies and services (except as
specified below)
5 million SDRs for construction

List of Entities

The following entities at the SDR equivalent of \$250,000 for
supplies and services:

Tennessee Valley Authority
Power Marketing Administrations of the Department of Energy
--Bonneville Power Administration
--Western Area Power Administration
--Southeastern Power Administration
--Southwestern Power Administration
--Alaska Power Administration
St. Lawrence Seaway Development Corporation

The following entities at 400,000 SDRs for supplies and services:

The Port Authority of New York and New Jersey with the following
exceptions:

- Maintenance, repair and operating materials and supplies
(e.g., hardware, tools, lamps/lighting, plumbing).
- In exceptional cases, individual procurements may require
certain regional production of goods if authorized by the
Board of Directors.
- Procurements pursuant to multi-jurisdictional agreement
(i.e., for contracts which have initially been awarded by
other jurisdictions).

The Port of Baltimore (subject to the conditions specified for
the state of Maryland in Annex 2)

The New York Power Authority (subject to the conditions specified
for the state of New York in Annex 2)

Rural Electrification Administration Financing:

- (1) waiver of Buy American restrictions on financing for
all power generation projects (restrictions on

financing for telecommunication projects are excluded from the Agreement);

- (2) application of Code-equivalent procurement procedures and national treatment to funded projects exceeding the thresholds specified above.

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Notes to Annex 3

1. With respect to these entities, the Agreement shall not apply to restrictions attached to Federal funds for airport projects.
2. The conditions specified in the General Notes apply to this Annex.

ANNEX 4

Services

Of the Universal List of Services, as contained in document MTN.GNS/W/120, the following services are excluded:

1. All transportation services, including Launching Services, (CPC Categories 71, 72, 73, 74, 8859, 8868)

Note: Transportation services, where incidental to a contract for the procurement of supplies, are not subject to this Agreement.
2. Dredging
3. All services purchased in support of military forces located overseas
4. Management and operation contracts of certain government or privately-owned facilities used for government purposes, including federally-funded research and development centers (FFRDCs).
5. Public utilities services, including telecommunications and ADP-related telecommunications services except enhanced (i.e., value-added) telecommunications services.
6. Research and Development
7. Printing Services (for entities listed in Annex II only)

Notes to Annex 4

The conditions specified in the General Notes also apply to this Annex.

ANNEX 5

Construction Services

Specifications on covered construction services

I. Definition:

A construction services contract is a contract which has as its objective the realization by whatever means of civil or building works, in the sense of Division 51 of the Central Product Classification.

II. List of Division 51, CPC:

All services listed in Division 51

Notes to Annex 5

The conditions specified in the General Notes apply to this Annex.

General Notes

1. Notwithstanding the above, this Agreement will not apply to set asides on behalf of small and minority businesses.
2. Except as specified otherwise in this Appendix, procurement in terms of U.S. coverage does not include non-contractual agreements or any form of government assistance, including cooperative agreements, grants, loans, equity infusions, guarantees, fiscal incentives, and governmental provision of goods and services to persons or governmental authorities not specifically covered under U.S. annexes to this agreement.
3. Procurement does not include the acquisition of fiscal agency or depository services, liquidation and management services for regulated financial institutions, and sale and distribution services for government debt.
4. Where a contract to be awarded by an entity is not covered by this Agreement, this Agreement shall not be construed to cover any good or service component of that contract.
5. For goods and services (including construction) of the following countries and suppliers of such goods and services, this Agreement does not apply to procurement by the entities listed in Annexes 2 and 3 or the waiver described in Annex 3:

Canada
Austria
Switzerland
Norway
Sweden
Finland
Japan

The United States is prepared to amend this note at such time as coverage with respect to these annexes can be resolved with a Party listed above.

6. For construction services of the Republic of Korea and suppliers of such services, this Agreement applies only to procurement of the entities listed in Annexes 2 and 3 above a threshold of 15 million SDRs.
7. For goods and services (including construction) of Japan and suppliers of such goods and services, this Agreement does not apply to procurement by the National Aeronautics and Space Administration.

8. A service listed in Annex 4 is covered with respect to a particular Party only to the extent that such Party has included that service in its Annex 4.