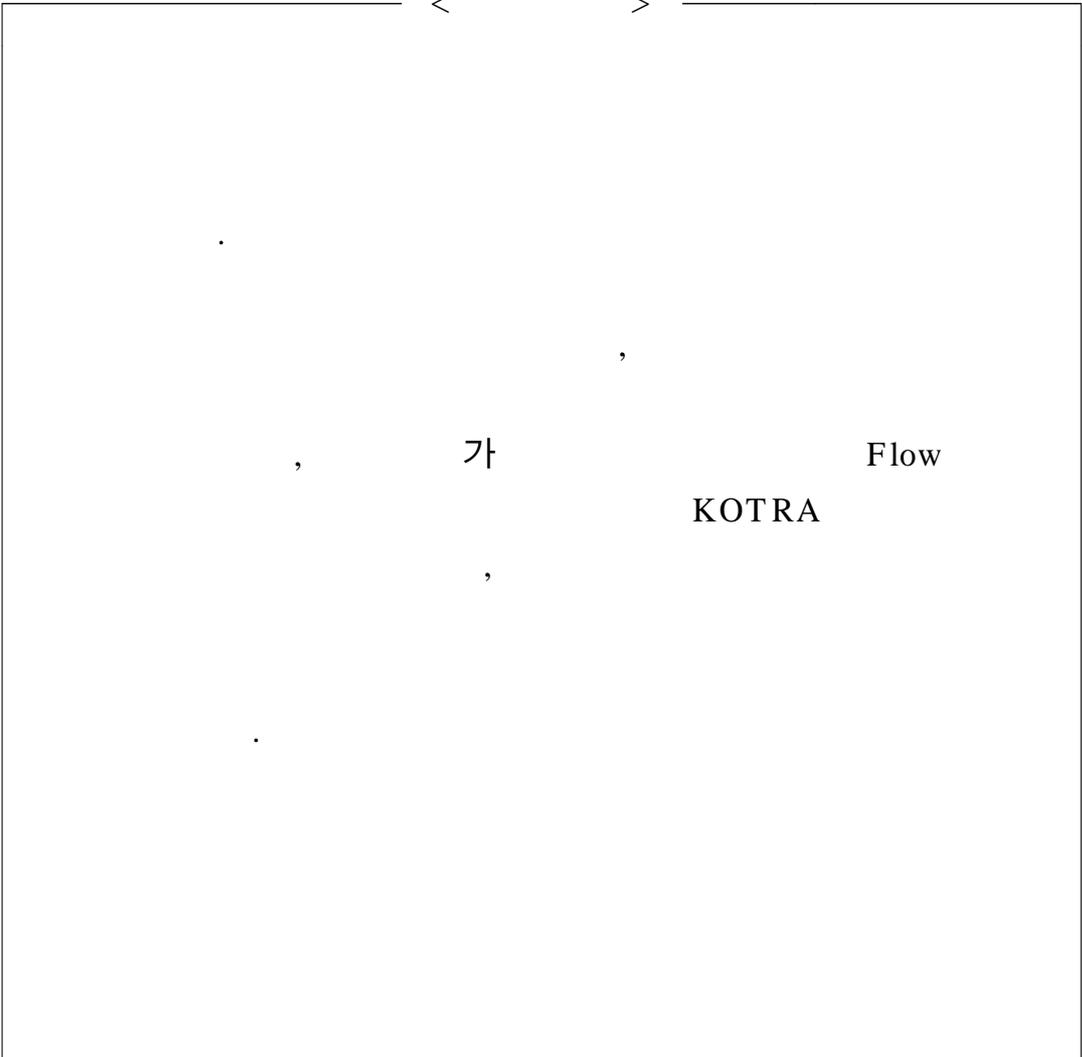




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I.

- 1.
- 2.
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II.

- 1.
2. Flow
3. KOTRA
- 4.

III.

- 1.
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I.

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9. 가

- 가
- : 130
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10.

- : 190
- : 가
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11.

- : 770 (3.5%)
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12.

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- 1000 1 2
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- : 315 (4%)
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1.

- :
- :1 가 가
- : 75% 1
- : ,1 30% 5
- 가 : 가 5 가 / 가
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2.

- : (50%) (25%)가 Matching Fund
- :7
- :1
- :

3.

- : ()
- : , / ,
- : , ,
- : / , (100%),
(75%), (50%)
- :

4.

	6%	6.5%	7.5%
	100%	80%	100%
	, ()		(), 가 ,
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5. (+)

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 - : 5.0% (3 , 90%)
 - : 5 (2)
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 - : () , (가
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 - : 5.5% (5 , 90%)
 - : 8 (3)
 . : ()
 . :

6.

- : 70%
 - :

7.

- : / ,
- : (50% , 2) /
- : ()

8.

- : , , ,
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9. 가

- : 3
- : 5
- : 가 가 가()
- : 가

10.

- : R&D

11. .

- : R&D

12.

- : 1%
- : 5 (2 3)
- :

13.

- :
- :8 (3 5)
- :

14.

(500)

- :3
- : 70%
- (, 70%)
- :

15.

(300)

- :
- :5 (2)
- : 5 ()
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16.

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17.

- : S/W 1
- :1 (100)
- : 6 가
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18.

(, 100)

- : (1 ,1) , (3 ,)
- :

19.

- :
- : 7-7.5%, 8 (3 5), 80%

20.

- : , ,
70% (가)
- :

21.

- : , / / ,
, 100PPM
- :
- : , , , ,
100PPM

22.

(2,900)
- : 가
- : /

23.

- 가가
- :
- :

24.

(1,200)
- /
- : 6.5%, 5 (2)
- : 80%
- :

25. (50)

- : 7.25%, 5 , 80%
- :

1. ()

- : , ,
- : 75% ,
- :

2.

- : , ,
- : 75% 1
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2. **Flow**

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Work-flow

Work Flow

1st Stage	Evaluation & Analysis of Beneficiary - / /
2nd Stage	Work Planning - / 가
3rd Stage	Tapping on the Possibility of Corporate Financing - /
4th Stage	Confidential Agreement (Non-Disclosure) - /
5th Stage	Comprehensive Business Plan (1) - / / / / / / Comprehensive Business Plan (2) - 가 가 /
6th Stage	MOU (Memorandum of Undertaking) - /
7th Stage	Due Diligence (Direct Visiting Investigation) - /
8th Stage	Negotiation for Specified Financing Condition - /
9th Stage	MOA (Memorandum of Agreement) - /
10th Stage	After- Deal Management - /

3. KOTRA

1) KOTRA :

KOTRA

KOTRA

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2) KOTRA

* ‘ Flow’ KOTRA
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- (KISC)

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(Value-up)

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KOTRA

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Joint-Venture Agreement

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4.

1) Cyber KISC()

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- KOTRA (36)
Cyber KISC 가 ,
Up-date
가 .

- ,
Cyber KISC link

2)

- KOTRA ,
Up-date .
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3) KOTRA

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KISC ,
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III.

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2)

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2.	- 8
3.	- 3
4.	- KAIST 2
5.	-
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1.	- 5
2.	- 7
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1.

1) 가 , ITEP : Korea Institute of Industrial Technology Evaluation & Planning, 395-67

	/					
				www.itep.re.kr	829-8600	829-8800
		가 , , ,				
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		가 , 가, , ,				
			가			
						829-8807
						829-8802
						1999. 3 2 88

2) _____, KIEC : Korea Institute Electronic Commerce

	/					
	,			www.keb.or.kr	3453-0404	3453-0405
EDI						
EC	EC					
	EC					

3) _____, KERI : Korea Electrotechnology Research Institute, _____ 665 (_____)

	/					
	,			www.keri.re.kr	031-420-6114	031-420-6029
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4) _____, KSIA : Korea Semiconductor Industrial Association , _____ 107

	/					
		R&D , , ,	www.ksia.or.kr	576-3472-4	577-1719	: 139 : 13

5) _____, EIAK

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	,	가	www.eiak.org	554-4199	555-6195	

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8) _____, Korea Software Industry Association

	/					
			www.sw.or.kr	586-3411	584-2604	

9) _____, KETI : Korea Electronics Technology Institute, _____ 455-6

	/					
			www.keti.re.kr	031-610-4000	031-663-1151	167 99.1.29
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10) _____, KEA : Korea Electric Association

	/					
		,				
			www.kepic.or.kr	2274-1661	2277-5174	53 274 65.5

11) _____, KPA : Korea Petroleum Association, _____ 28-1

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		,				
		,	www.petroleum.or.kr	3775-0520	761-9573	

12) _____, _____ 122-1

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	,	ISO 9000/14000	www.kpc.or.kr	724-1114	736-0322	171 86.7.1
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13) _____, _____ 2가 2-37 _____ 907

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			www.kati.or.kr	749-7008	797-3150	5 93.5.24

14) _____, _____ 74

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	,	G-7	가	www.katech.re.kr	041-559-3041	041-559-3068	105 217
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15) _____, IPS : The Institute of Industrial Policy Studies, _____ 114

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				www.ips.or.kr	456-5588	456-2044	15 93.8.5

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		, , , ,	http://211.46. 65.6/ main.htm	962-6211	963-8540
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		,	,	www.kitech.re.k	041-560-8114	041-560-8120
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18) _____ 52-1 4

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		,	,	www.kofa.org	3446-8151	3446-8153	5 346

19) _____, KITA : Korea International Trade Association , _____ 159

	/					
			www.kita.or.kr	551-0114	6000-5100	319 46.7.31

20) _____, KCAB : Korea Commercial Arbitration Board , _____ 43

	/					
			www.kcab.or.kr	551-2000-19	551-2011 551-2020	29 70.3.21

21) _____ 28-1

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		, ,	www.fiick.or.kr	3771 - 0414	3771 - 0143	12 94.1.17
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22) _____ 49-6

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	,	, , ,	www.kicox.or.kr	828 - 2000	828 - 1850	578 97.1.10
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23) _____, _____ 3 944-31

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EAN		, ,	www.ean korea.or.kr	528-5454	528-5450	19 91.5.10
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1) _____ 168

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				www.nca.or.kr	031-260-2272	031-262-2700	87.1.30 187
		가					
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					3988012	7336038	
					3989132	7336038	
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				www.software .or.kr	3469-1500	3469-1429	:70
		,S/W , 가					
		, ,S/W					
		SI ,IP/CP ,					

3) _____ 1321-6

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		, 가 , ,	www.kisa.or.kr	3488-4114	3488-4109	96.4.3 75
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4) _____ 52

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		, , 가 ,	ita.iita.re.kr	042-869-1114	042-869-1409	99.1.21 84
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		, ,		559-0802	559-0808	
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5) _____ 825 _____ 11 _____

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		S/W , S/W	www.ksfc.or.kr	3469-1100	3469-1154	98.1.3

6) _____ 16 _____ 13 _____

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		,	www.tta.or.kr	723-7071	736-0384	88.12.29 29
		,		723-7073		
		DB , 가		736-0382		

7) _____, _____ 1가 21 _____ 11 _____

	/					
			www.rapa.or.kr	775-0819	775-0817	90.10.23 16

8) _____, _____ 1678-2 _____ 2 _____ 2 _____

	/					
			www.kait.or.kr	580-0580	580-0599	87.5.19 22

3.

1) _____, SMIPC : Small & Medium Industry Promotion Corporation, _____ 24-3

	<ul style="list-style-type: none"> ○ ○ ○ ○ ○ ○ ○ ○ ○ <p>가</p>	()	www.bizonk .or.kr	02-783- 4287	02-769- 6656

2) _____, International Venture Network, _____ 679-5 _____ 20 2

○	<ul style="list-style-type: none"> ○ / NASDAQ M&A ○ / ○ Silicon Valley / Incubator ○ / D/B 		www.ivn.org	6242-2040	6242-3814 : 60

3) _____, KVCA : Korea Venture Capital Association, _____ 159 _____ 14

	○ ○ ○ ○	/	www. Kvca .or.kr	6000-7980	6000-7993 : 75

4.

1) ,KAIST : Korea Advanced Institute of Science & Technology

		non-memory IC 가 가	Chips.kaist .or.kr	042- 866-0701	042- 866-0703	
		,	oerc.kaist .or.kr	869-8551	869-8560	
			cafpoly.kaist. ac.kr	869-8431	869-8432	
			khp.kaist .ac.kr	869-8261	869-8262	
		chips	micro.kaist. ac.kr	869-8581	869-8590	
			cmds.kaist. ac.kr	869-8371	869-8370	
	()		issomicron. kaist.ac.kr	869-8361	869-2151	
			cair.kaist .ac.kr	869-8711	869-8700	
			cisem.kaist. ac.kr	869-8912	869-8920	
			ceo.kaist .ac.kr	869-8351	869-8350	
			www.kaist. ac.kr	869-8381	869-8382	

2) _____, KITA : Korea Industrial Technology Association

	/						
		,	,	kita.technet. or.kr	2185-8830	2185-8835	
			,		2185-8810	2185-8815	
					2185-8840	2185-8846	
가		IR52	,		2185-8820	2185-8826	
		KT			2185-8870	2185-8875	
					2185-8880	2185-8886	
			가				

5.

1) _____, Environmental Management Corporation, _____ 4-15

○ ○ 가	○ ○ ○ 가	www.emc.or.kr	5190-165 5190-166	5190-294	

6.

1) (KIPA ; KOREA INVENTION PROMOTION ASSOCIATION)

	/					
			www.kipa.org	557-1077	554-1532	
				051-645-9683	051-645-9685	
				062-954-3841	062-954-3843	
				042-864-4307	042-864-4309	
				033-250-3580	033-250-3931	

2) (KIPRIS ; Korea Industrial Property Rights Information Service)

	/					
			www.kipris.or.kr	3452-8144	3453-5951	

3) _____ (Patent Mart Service)

	/					
			가	www.patent mart.or.kr	557-1077	554-1532
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4) _____ (KPAA; Korea Patent Attorneys Association)

	/					
				www.kpaa .or.kr	3486-3486	3486-3511

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1) _____, KIBO : Korea Credit Guarantee Fund, _____ 254-5

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가		가 가, 가 ,	www.kibo.co.kr	789-9200	789-9240
		, ,			
		, On-Line			
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2) _____ 8-145

	/					
			www.sipro.seoul.kr	6283-1001	6283-1005	
				3455-8350-7	3455-8359	
				3455-8383	3455-8382	
				3455-8384	3455-8329	
Media city	2000			772-9841	778-5280	
			3455-8350	3455-8359		
			6283-1010	6283-1019		
			997-1905	997-1904		

3) _____ 159 14

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			http://venture.smba.go.kr	6000-7980	600-7993	

4) _____, 159 _____ 7 _____

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			http://icat.snu .ac.kr	562-5914	562-5922	5

6) _____, 159 _____ 7 _____

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			www.kowwa.or.kr	551-7090	551-7092	

2.

1) (Samil Accounting Corpration / PricewaterhouseCoopers)

	/					
			www.samil.co.kr	709-0800	792-7001	
				051- 6400-400	051- 631-5505	
				053- 655-3331	053- 655-3339	
				062- 223-3131	062- 224-1335	

2) (YoungWha Accounting Corpration / Ernst and Young International)

	/					
			www.youngwha. co.kr	3787-6600	783-5890	
				514627308	514624436	
				042-256- 9475	042-255- 2977	
				3787-6800	761-5084	
				761-2600	761-3200	

3) (Ahnkwon Accounting Corpration / Deloitte Touche Consulting Group)

	/					
			www.ahnkwon .co.kr	3271-3000	3271-3100	
				031-402- 9162	031-402- 9163	
				043-223- 5555	043-223- 5557	
				051-644- 5151	051-644- 8001	
				055-83- 6675	055-84- 2601	

4) (Sanjong Accounting Corpration)+A113

	/					
			www.samjong .com	2185-9500	2185-9501	

5) (Anjin Accounting Corpration / Arthur Andersen)

	/					
			www.anjin.co.kr	6676-1000	785-4753	
				051-802-5005	051-802-9009	
				053-650-6901	053-650-6903	
				062-350-2277	062-350-2288	
				055-266-5511	055-266-5514	

6). (KPMG Sang Tong Accounting Corpration / KPMG)

	/					
			www.kr.kpmg.com	6676-1000	785-4753	
				051-802-5005	051-802-9009	
				053-650-6901	053-650-6903	
				062-350-2277	062-350-2288	
				055-266-5511	055-266-5514	

7)+A966 (EONE ACCOUNTING CORPRATION / Moores Rowland)

	/					
		. . . ,	www.eone.co.kr	531 - 7400	539 - 8602	
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		,	www.cyberlaw. co.kr	523-0640	523-0643	
		One-Stop				
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	M&A	, M&A				

2) 가 (Kim & Chang) 223

	/					
		: , ;		737-4455	737-9091	
		, ;				

3) (Shin & Kim) 1-170 4

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		: , ;	www.shinkim.com	316-4114	756-4114	

4) (Bae, Kim & Lee) 647-15

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		: , ;	www.bkl.co.kr	3404-0000	3404-0001	

5) (Lee & Ko) 2가 118 18

	/					
		: , ;	www.lawleeko.com	772-4000	772-4001	

6) (Hwang, Mok, Park & Jin) 2가 120 9

	/					
		: , ;	www.hmpj.com	772-2700	772-2800	

7) (Kim, Shin & Yu) 146-1 12

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		: , ;	www.ksy.co.kr	2000-5000	2000-5950	

8) (Yoon & Partners) 4가 45 831

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		: , ;	www.yoonpartners .co.kr	773-0161	773-4947	

4.

1) _____, Terasource Venture Capital, _____ 141-30 _____ 8 _____

○ ○ ○	○ ○ ○ ○ ○ ○	www.terasource.com	559-4500	559-4599	: 96-11-11

2) _____, Shinbo Investment Corp., _____ 28-1 _____ 18 _____

○ ○ ○	○ ○ ○	www.venturecapitalco.kr	783-4784	783-2549	: 88-01-29

3) LG (), LG Venture Investment INC, 943-19

○ ○ / ○ S/W ○	○ 가, ○ ○ Fund	www.lginvest.co.kr	3467-0500	3467-0530	: 96-07-21

4) , IBK Capital Corp., 702-22 8

○ ○	○ ○ ○ ○	www.ibkcapital .co.kr	554-3533	568-3400	: 86-11-19

5) , Korea First Venture Capital Corp., 2가 64-5 8

○ ○ ○ ○	○ ○ ○ ○	www.kfvc.co.kr	775-7302/3	775-7305	: 90-06-11

6) _____, Tong Yang Venture Capital Corp., _____ 271 185 _____ 10

○ ○	○ ○ ○	www.tyvc.co.kr	773-7114	773-7113	: 89-05-03

7) _____, Hanmi Technology Investment Co.,Ltd., _____ 996-1 _____ 14

○ ○ ○ , M&A	○ ○ ○ M&A	www.hmtic.co.kr	569-3900	569-2028	: 97-09-04

8) _____, Welcome Technology Investment Co.,Ltd., _____ 33-1 _____

○ ○ ○	○ ○ ○	www.welcome venture.co.kr	717-9400	702-0389	: 89-06-27

()	815	601		051-633-7001	051-633-7006	1986-11-19
()	23-2			02-782-5470	02-782-5477	1986-11-19
()	157-33	3		02-561-0018	02-561-3465 ~ 6	1986-11-29
		4		051-42-8248		
()	726	1	www.awooshin .co.kr	02-538-5906/9	02-567-3184	1986-11-29
()	1002	2	www.ktic.co.kr	02-3484-7300	02-3484-7310	1986-11-29
()	34-7			02-768-5959	02-768-5970	1986-12-03
()	197-28	15		02-730-1661	02-730-1665	1986-12-03
()	642-9	6	www.ddfc.co.kr	02-2185-5868	02-2185-5871	1986-12-10
()	34-8	9	www.shinyoung .com	02-780-7000	02-782-0397	1986-12-10
()	28-1	11		02-785-6414/6	02-780-8645	1986-12-30

()	535-5		042-822-4811	02-784-0673	1987-07-22
	34-11		02-784-0677		
()	1067-4	www.cometinvest.com	062-941-2181/3	02-3772-8614	1987-08-04
	23-5		02-3772-8600		
()	146-29	www.goventure.com	053-551-7981	053-551-7980	1987-09-03
	45-1		02-761-3715	02-761-3710	
()	172		055-245-8871	055-245-8876	1987-09-25
()	851-1		055-285-7261	055-287-5961	1988-01-29
	292-20()				
()	23-2	www.emerging.co.kr	02-784-1988	02-784-1987	1988-10-20
()	237-11	www.hallimventure.com	02-511-6100/7	02-511-6108	1988-10-20
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	889-11			02-501-7890	02-539-3163	2000-02-28
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			www.kdb.co.kr	3770-5078	725-2945
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			www.koreaexim .go.kr	3779-6114	3779-6738	
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			www.shinhan.com	756-0505	772-9598	
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				www.koexbank .co.kr	729-8000	773-3144
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		www.hanasec.co.kr	3771-3000	3771-5052		
		www.hanvitsec.co.kr	768-8000	768-8102		
		www.hanyangsec.co.kr	785-2211	785-2236		
		www.koreastock.co.kr	3772-7000	3772-5326		